# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the Quarterly Period ended September 30, 2017 <br> or <br> TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For transition period from to
Commission File Number 0-51331

## BANKFINANCIAL CORPORATION

(Exact Name of Registrant as Specified in Charter)

Maryland<br>(State or Other Jurisdiction of Incorporation)<br>75-3199276

# 15W060 North Frontage Road, Burr Ridge, Illinois 60527 <br> (Address of Principal Executive Offices) <br> Registrant's telephone number, including area code: (800) 894-6900 

Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $x$ No $\square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No $\square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer $\quad \square \quad$ Accelerated filer $\quad \mathrm{x}$

Non-accelerated filer $\quad \square \quad$ Smaller reporting company $\quad \square$

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\square$ No x .
Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date. At October 23, 2017, there were 18,049,423 shares of Common Stock, \$0.01 par value, outstanding.

# BANKFINANCIAL CORPORATION 

## Form 10-Q

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## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(In thousands, except share and per share data) - Unaudited

|  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from other financial institutions | \$ | 10,620 | \$ | 13,053 |
| Interest-bearing deposits in other financial institutions |  | 115,041 |  | 83,631 |
| Cash and cash equivalents |  | 125,661 |  | 96,684 |
| Securities, at fair value |  | 98,787 |  | 107,212 |
| Loans receivable, net of allowance for loan losses: September 30, 2017, \$8,374 and December 31, 2016, \$8,127 |  | 1,335,631 |  | 1,312,952 |
| Other real estate owned, net |  | 3,569 |  | 3,895 |
| Stock in Federal Home Loan Bank and Federal Reserve Bank, at cost |  |  |  |  |
|  |  | 8,290 |  | 11,650 |
| Premises and equipment, net |  | 30,774 |  | 31,413 |
| Accrued interest receivable |  | 4,569 |  | 4,381 |
| Core deposit intangible |  | 408 |  | 782 |
| Bank owned life insurance |  | 22,790 |  | 22,594 |
| Deferred taxes |  | 20,214 |  | 22,411 |
| Other assets |  | 3,576 |  | 6,063 |
| Total assets | \$ | 1,654,269 | \$ | 1,620,037 |

Liabilities
Deposits

| Noninterest-bearing | 231,049 |
| :--- | ---: |
| Interest-bearing | $\$$ |
| Total deposits | $1,140,040$ |
| Borrowings | $1,371,089$ |
| Advance payments by borrowers for taxes and insurance | 60,928 |
| Accrued interest payable and other liabilities | 10,683 |
| Total liabilities | 51,069 |

## Stockholders' equity

| Preferred Stock, $\$ 0.01$ par value, $25,000,000$ shares authorized, none issued or outstanding |
| :--- |
| Common Stock, $\$ 0.01$ par value, $100,000,000$ shares authorized; $18,063,623$ shares issued at September 30, |
| 2017 and $19,233,760$ issued at December 31,2016 |
| Additional paid-in capital |
| Retained earnings |
| Unearned Employee Stock Ownership Plan shares |
| Accumulated other comprehensive income |
| Total stockholders' equity |
| Total liabilities and stockholders' equity |

See accompanying notes to the consolidated financial statements.

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share data) - Unaudited

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Interest and dividend income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 13,345 | \$ | 12,388 | \$ | 39,061 | \$ | 36,834 |
| Securities |  | 389 |  | 306 |  | 1,095 |  | 927 |
| Other |  | 387 |  | 151 |  | 976 |  | 424 |
| Total interest income |  | 14,121 |  | 12,845 |  | 41,132 |  | 38,185 |
| Interest expense |  |  |  |  |  |  |  |  |
| Deposits |  | 1,419 |  | 1,012 |  | 3,903 |  | 2,749 |
| Borrowings |  | 196 |  | 2 |  | 444 |  | 73 |
| Total interest expense |  | 1,615 |  | 1,014 |  | 4,347 |  | 2,822 |
| Net interest income |  | 12,506 |  | 11,831 |  | 36,785 |  | 35,363 |
| Provision for (recovery of) loan losses |  | (225) |  | (525) |  | (15) |  | 300 |
| Net interest income after provision for (recovery of) loan losses |  | 12,731 |  | 12,356 |  | 36,800 |  | 35,063 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Deposit service charges and fees |  | 584 |  | 583 |  | 1,682 |  | 1,691 |
| Other fee income |  | 523 |  | 478 |  | 1,494 |  | 1,478 |
| Insurance commissions and annuities income |  | 41 |  | 53 |  | 170 |  | 180 |
| Gain on sale of loans, net |  | 10 |  | 38 |  | 70 |  | 59 |
| Gain on sale of securities (includes $\$ 46$ accumulated other comprehensive income reclassifications for unrealized net gains on available for sale securities for the nine months ended September 30, 2016) |  | - |  | - |  | - |  | 46 |
| Loan servicing fees |  | 58 |  | 66 |  | 188 |  | 214 |
| Amortization and impairment of servicing assets |  | (27) |  | (28) |  | (86) |  | (96) |
| Earnings on bank owned life insurance |  | 67 |  | 54 |  | 196 |  | 151 |
| Trust income |  | 169 |  | 167 |  | 534 |  | 492 |
| Other |  | 198 |  | 226 |  | 526 |  | 553 |
| Total noninterest income |  | 1,623 |  | 1,637 |  | 4,774 |  | 4,768 |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Compensation and benefits |  | 5,330 |  | 5,315 |  | 16,792 |  | 17,021 |
| Office occupancy and equipment |  | 1,693 |  | 1,487 |  | 4,914 |  | 4,769 |
| Advertising and public relations |  | 167 |  | 144 |  | 807 |  | 618 |
| Information technology |  | 638 |  | 707 |  | 2,070 |  | 2,130 |
| Supplies, telephone, and postage |  | 337 |  | 345 |  | 1,027 |  | 1,018 |
| Amortization of intangibles |  | 123 |  | 129 |  | 374 |  | 394 |
| Nonperforming asset management |  | 84 |  | 89 |  | 215 |  | 300 |
| Operations of other real estate owned |  | 403 |  | 243 |  | 861 |  | 768 |
| FDIC insurance premiums |  | 150 |  | 238 |  | 462 |  | 691 |
| Other |  | 1,275 |  | 1,215 |  | 3,551 |  | 3,639 |
| Total noninterest expense |  | 10,200 |  | 9,912 |  | 31,073 |  | 31,348 |
| Income before income taxes |  | 4,154 |  | 4,081 |  | 10,501 |  | 8,483 |
| Income tax expense |  | 594 |  | 1,573 |  | 2,488 |  | 3,240 |
| Net income | \$ | 3,560 | \$ | 2,508 | \$ | 8,013 | \$ | 5,243 |
| Basic earnings per common share | \$ | 0.20 | \$ | 0.13 | \$ | 0.44 | \$ | 0.27 |
| Diluted earnings per common share | \$ | 0.20 | \$ | 0.13 | \$ | 0.44 | \$ | 0.27 |
| Weighted average common shares outstanding |  | 139,659 |  | 888,731 |  | 368,742 |  | 114,603 |
| Diluted weighted average common shares outstanding |  | 40,109 |  | 789,054 |  | 369,170 |  | 114,918 |

See accompanying notes to the consolidated financial statements.

## BANKFINANCIAL CORPORATION

 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME(In thousands) - Unaudited

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Net income | \$ | 3,560 | \$ | 2,508 | \$ | 8,013 | \$ | 5,243 |
| Unrealized holding gain (loss) arising during the period |  | 16 |  | (13) |  | (67) |  | (75) |
| Tax effect |  | (9) |  | 5 |  | 22 |  | 29 |
| Net of tax |  | 7 |  | (8) |  | (45) |  | (46) |
| Reclassification adjustment for gain included in net income |  | - |  | - |  | - |  | (46) |
| Tax effect, included in income tax expense |  | - |  | - |  | - |  | 18 |
| Reclassification adjustment for gain included in net income, net of tax |  | - |  | - |  | - |  | (28) |
| Other comprehensive income (loss) |  | 7 |  | (8) |  | (45) |  | (74) |
| Comprehensive income | \$ | 3,567 | \$ | 2,500 | \$ | 7,968 | \$ | 5,169 |

See accompanying notes to the consolidated financial statements.

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(In thousands, except per share data) - Unaudited

|  | Common |  | Additional Paid-in Capital |  | Retained Earnings |  | Unearned <br> Employee Stock Ownership Plan Shares |  | AccumulatedOtherComprehen-siveIncome |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2016 | \$ | 203 | \$ | 184,797 | \$ | 36,114 | \$ | $(9,297)$ | \$ | 547 | \$ | 212,364 |
| Net income |  | - |  | - |  | 5,243 |  | - |  |  |  | 5,243 |
| Other comprehensive loss, net of tax |  | - |  | - |  | - |  | - |  | (74) |  | (74) |
| Repurchase and retirement of common stock $(1,026,106$ shares) |  | (10) |  | $(12,685)$ |  | - |  | - |  | - |  | $(12,695)$ |
| Nonvested stock awards-stock-based compensation expense |  | - |  | 875 |  | - |  | - |  | - |  | 875 |
| Cash dividends declared on common stock ( $\$ 0.15$ per share) |  | - |  | - |  | $(2,977)$ |  | - |  | - |  | $(2,977)$ |
| ESOP shares earned |  | - |  | 198 |  | - |  | 733 |  | - |  | 931 |
| Balance at September 30, 2016 | \$ | 193 | \$ | 173,185 | \$ | 38,380 | \$ | $(8,564)$ | \$ | 473 | \$ | 203,667 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at January 1, 2017 | \$ | 192 | \$ | 173,047 | \$ | 39,483 | \$ | $(8,318)$ | \$ | 376 | \$ | 204,780 |
| Net income |  | - |  | - |  | 8,013 |  | - |  | - |  | 8,013 |
| Other comprehensive loss, net of tax |  | - |  | - |  | - |  | - |  | (45) |  | (45) |
| Net exercise of stock options (198,026 shares) |  | 2 |  | $(1,239)$ |  | - |  | - |  | - |  | $(1,237)$ |
| Prepayment of ESOP Share Acquisition Loan |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | (8) |  | $(7,185)$ |  | - |  | 8,318 |  | - |  | 1,125 |
| Repurchase and retirement of common stock ( 614,673 shares) |  | (6) |  | $(9,142)$ |  | - |  | - |  | - |  | $(9,148)$ |
| Cash dividends declared on common stock ( $\$ 0.20$ per share) |  | - |  | - |  | $(3,710)$ |  | - |  | - |  | $(3,710)$ |
| Balance at September 30, 2017 | \$ | 180 | \$ | 155,481 | \$ | 43,786 | \$ | - | \$ | 331 | \$ | 199,778 |

See accompanying notes to the consolidated financial statements.

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) - Unaudited

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 8,013 | \$ | 5,243 |
| Adjustments to reconcile to net income to net cash from operating activities |  |  |  |  |
| Provision for (recovery of) loan losses |  | (15) |  | 300 |
| Prepayment of ESOP Share Acquisition Loan |  |  |  |  |
|  |  | 1,125 |  | - |
| ESOP shares earned |  | - |  | 931 |
| Stock-based compensation expense |  | - |  | 875 |
| Depreciation and amortization |  | 2,846 |  | 2,815 |
| Amortization of premiums and discounts on securities and loans |  | (72) |  | (104) |
| Amortization of core deposit intangible |  | 374 |  | 394 |
| Amortization of servicing assets |  | 86 |  | 96 |
| Net change in net deferred loan origination costs |  | 343 |  | (36) |
| Net gain (loss) on sale of other real estate owned |  | 100 |  | (15) |
| Net gain on sale of loans |  | (70) |  | (59) |
| Net gain on sale of securities |  | - |  | (46) |
| Loans originated for sale |  | $(1,291)$ |  | $(1,097)$ |
| Proceeds from sale of loans |  | 1,361 |  | 1,156 |
| Other real estate owned valuation adjustments |  | 301 |  | 244 |
| Net change in: |  |  |  |  |
| Accrued interest receivable |  | (188) |  | 70 |
| Earnings on bank owned life insurance |  | (196) |  | (151) |
| Other assets |  | 4,027 |  | 3,515 |
| Accrued interest payable and other liabilities |  | $(1,966)$ |  | $(1,279)$ |
| Net cash from operating activities |  | 14,778 |  | 12,852 |
| Cash flows from investing activities |  |  |  |  |
| Securities |  |  |  |  |
| Proceeds from maturities |  | 49,695 |  | 58,577 |
| Proceeds from principal repayments |  | 2,461 |  | 3,545 |
| Proceeds from sales of securities |  | - |  | 46 |
| Purchases of securities |  | $(43,808)$ |  | $(47,423)$ |
| Loans receivable |  |  |  |  |
| Loan participations sold |  | 3,615 |  | 3,023 |
| Principal payments on loans receivable |  | 459,706 |  | 366,784 |
| Purchase of loans |  | $(23,451)$ |  | - |
| Proceeds of loan sale |  | - |  | 14,746 |
| Originated for investment |  | $(465,562)$ |  | $(395,087)$ |
| Proceeds of redemption of Federal Home Loan Bank of Chicago stock |  | 3,514 |  | - |
| Purchase of Federal Home Loan Bank and Federal Reserve Bank stock |  | (154) |  | - |
| Proceeds from sale of other real estate owned |  | 1,966 |  | 2,616 |
| Purchase of premises and equipment, net |  | (906) |  | (660) |
| Net cash from (used in) investing activities |  | $(12,924)$ |  | 6,167 |

## Continued

## BANKFINANCIAL CORPORATION

 CONSOLIDATED STATEMENTS OF CASH FLOWS(In thousands) - Unaudited

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits | \$ | 31,699 | \$ | 103,776 |
| Net change in borrowings |  | 9,859 |  | $(62,912)$ |
| Net change in advance payments by borrowers for taxes and insurance |  | (358) |  | $(3,058)$ |
| Repurchase and retirement of common stock |  | $(9,148)$ |  | $(12,695)$ |
| Cash dividends paid on common stock |  | $(3,710)$ |  | $(2,977)$ |
| Shares retired for tax liability |  | $(1,219)$ |  | - |
| Net cash from financing activities |  | 27,123 |  | 22,134 |
| Net change in cash and cash equivalents |  | 28,977 |  | 41,153 |
| Beginning cash and cash equivalents |  | 96,684 |  | 59,377 |
| Ending cash and cash equivalents | \$ | 125,661 | \$ | 100,530 |
|  |  |  |  |  |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Interest paid | \$ | 4,269 | \$ | 2,704 |
| Income taxes paid |  | 198 |  | 182 |
| Loans transferred to other real estate owned |  | 2,041 |  | 215 |

See accompanying notes to the consolidated financial statements.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: BankFinancial Corporation, a Maryland corporation headquartered in Burr Ridge, Illinois (the "Company"), is the owner of all of the issued and outstanding capital stock of BankFinancial, National Association (the "Bank"). The interim unaudited consolidated financial statements include the accounts of and transactions of BankFinancial Corporation, the Bank, and the Bank's wholly-owned subsidiaries, Financial Assurance Services, Inc. and BF Asset Recovery Corporation (collectively, "the Company"), and reflect all normal and recurring adjustments that are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. All significant intercompany accounts and transactions have been eliminated. The results of operations for the three- and nine-month periods ended September 30, 2017 are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2017.

Certain information and note disclosures normally included in financial statements prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

Use of Estimates: To prepare financial statements in conformity with GAAP, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ.

Reclassifications: Certain reclassifications have been made in the prior period's financial statements to conform them to the current period's presentation.
These unaudited consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2016, as filed with the Securities and Exchange Commission.

## Recent Accounting Pronouncements

In May 2014, the FASB issued an update (ASU No. 2014-09, Revenue from Contracts with Customers) creating FASB Topic 606, Revenue from Contracts with Customers. The guidance in this update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides steps to follow to achieve the core principle. An entity should disclose sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. Qualitative and quantitative information is required about contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We have evaluated the impact of adopting the new guidance on the consolidated financial statements. Our finding is that the new pronouncement will not have a significant impact on the consolidated financial statements as the majority of our business transactions will not be subject to this pronouncement.
In January 2016, the FASB issued an update (ASU No. 2016-01, Financial Instruments - Recognition and Measurement of Financial Assets and Liabilities). The new guidance is intended to improve the recognition and measurement of financial instruments by requiring: equity investments (other than equity method or consolidation) to be measured at fair value with changes in fair value recognized in net income; public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; separate presentation of financial assets and financial liabilities by measurement category and form of financial assets (i.e. securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; eliminating the requirement to disclose the fair value of financial instruments measured at amortized cost for organizations that are not public business entities; eliminating the requirement for non-public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is to be required to be disclosed for financial instruments measured at amortized cost on the balance sheet; and requiring a reporting organization to present separately in other comprehensive income the portion of the total change in fair value of a liability resulting from the change in the instrumentspecific credit risk (also referred to as "own credit") when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. The new guidance is effective for public business entities for fiscal years beginning after December 15, 2017. We have evaluated the impact of adopting the new guidance on the consolidated financial statements. Our finding is that the new pronouncement will not have a significant impact on our Statement of Operations.

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)" ("ASU 2016-02"). The standard requires a lessee to recognize assets and liabilities on the balance sheet for leases with lease terms greater than 12 months. ASU 2016-02 is effective

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

for fiscal years, and interim periods within those years, beginning after December 15, 2018, and early adoption is permitted. We are currently evaluating the impact that the standard will have on our consolidated financial statements. Our preliminary finding is that the new pronouncement will not have a significant impact on our consolidated financial statements as the projected minimum lease payments under existing leases subject to the new pronouncement are less than one percent of our current total assets.

In March 2016, the FASB issued ASU No. 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting" ("ASU 2016-09"). The standard is intended to simplify several areas of accounting for share-based compensation arrangements, including the income tax impact, classification on the statement of cash flows and forfeitures. ASU 2016-09 was effective January 1, 2017. This new pronouncement affects the effective tax rate reported as existing vested stock options are exercised. The amount of the impact on the effective tax rate is determined by the number of stock options exercised and the stock price of the Company when the stock options are exercised. Excess tax benefits and deficiencies are recorded in the tax expense.

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments" ("ASU 2016-13"). These amendments require the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forwardlooking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. ASU 2016-13 is effective for SEC filers for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019 (i.e., January 1, 2020, for calendar year entities). Early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. We are currently evaluating the impact that the standard will have on our consolidated financial statements. Our initial review indicates that we have maintained sufficient historical loan data to support the requirements of this pronouncement. In addition, we have begun tracking the average life of the various segments of our loan portfolio. We are currently evaluating various loss methodologies to determine their correlation to our various loan categories' historical performance.

In March of 2017, the FASB issued ASU No. 2017-08, "Receivables-Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities" ("ASU 2017-08"). This guidance shortens the amortization period for premiums on certain callable debt securities to the earliest call date (with an explicit, noncontingent call feature that is callable at a fixed price and on a preset dates), rather than contractual maturity date as currently required under GAAP. The ASU does not impact instruments without preset call dates such as mortgage-backed securities. For instruments with contingent call features, once the contingency is resolved and the security is callable at a fixed price and preset date, the security is within the scope of the ASU. ASU 2017-08 is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years, and early adoption is permitted. Effective January 2017, we early adopted the pronouncement. Adoption of the new pronouncement was immaterial to the consolidated financial statements.

# BANKFINANCIAL CORPORATION 

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 2 - EARNINGS PER SHARE

Amounts reported in earnings per share reflect earnings available to common stockholders for the period divided by the weighted average number of shares of common stock outstanding during the period, exclusive of unearned BankFinancial, NA Employee Stock Ownership Plan (the "ESOP") shares and unvested restricted stock shares. Stock options and restricted stock are regarded as potential common stock and are considered in the diluted earnings per share calculations to the extent that they would have a dilutive effect if converted to common stock.

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Net income available to common stockholders | \$ | 3,560 | \$ | 2,508 | \$ | 8,013 | \$ | 5,243 |
| Average common shares outstanding |  | 40,599 |  | 19,460,022 |  | 67,796 |  | 19,813,088 |
| Less: |  |  |  |  |  |  |  |  |
| Unearned ESOP shares |  | - |  | $(670,351)$ |  | $(198,114)$ |  | $(694,655)$ |
| Unvested restricted stock shares |  | (940) |  | (940) |  | (940) |  | $(3,830)$ |
| Weighted average common shares outstanding |  | 39,659 |  | 18,788,731 |  | 68,742 |  | 19,114,603 |
| Add - Net effect of dilutive unvested restricted stock |  | 450 |  | 323 |  | 428 |  | 315 |
| Diluted weighted average common shares outstanding |  | 40,109 |  | 18,789,054 |  | 69,170 |  | 19,114,918 |
| Basic earnings per common share | \$ | 0.20 | \$ | 0.13 | \$ | 0.44 | \$ | 0.27 |
| Diluted earnings per common share | \$ | 0.20 | \$ | 0.13 | \$ | 0.44 | \$ | 0.27 |
| Number of antidilutive stock options excluded from the diluted earnings per share calculation |  | - |  | 536,459 |  | - |  | 536,459 |
| Weighted average exercise price of anti-dilutive option shares | \$ | - | \$ | 12.99 | \$ | - | \$ | 12.99 |

## NOTE 3 - SECURITIES

The fair value of securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income are shown below.

|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2017 |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ | 80,360 | \$ | - | \$ | - | \$ | 80,360 |
| Equity mutual fund |  | 500 |  | 2 |  | - |  | 502 |
| Mortgage-backed securities - residential |  | 12,645 |  | 553 |  | (10) |  | 13,188 |
| Collateralized mortgage obligations - residential |  | 4,728 |  | 14 |  | (17) |  | 4,725 |
| SBA-guaranteed loan participation certificates |  | 12 |  | - |  | - |  | 12 |
|  | \$ | 98,245 | \$ | 569 | \$ | (27) | \$ | 98,787 |
| December 31, 2016 |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ | 85,938 | \$ | - | \$ | - | \$ | 85,938 |
| Equity mutual fund |  | 500 |  | - |  | (1) |  | 499 |
| Mortgage-backed securities - residential |  | 14,561 |  | 644 |  | (21) |  | 15,184 |
| Collateralized mortgage obligations - residential |  | 5,587 |  | 15 |  | (28) |  | 5,574 |
| SBA-guaranteed loan participation certificates |  | 17 |  | - |  | - |  | 17 |
|  | \$ | 106,603 | \$ | 659 | \$ | (50) | \$ | 107,212 |

## BANKFINANCIAL CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 3 - SECURITIES (continued)

The mortgage-backed securities and collateralized mortgage obligations reflected in the preceding table were issued by U.S. government-sponsored entities or agencies, Freddie Mac, Fannie Mae and Ginnie Mae, and are obligations which the government has affirmed its commitment to support. All securities reflected in the preceding table were classified as available-for-sale at September 30, 2017 and December 31, 2016.

The amortized cost and fair values of securities by contractual maturity are shown below. Securities not due at a single maturity date are shown separately. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | September 30, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Fair Value |  |
| Due in one year or less | \$ | 80,360 | \$ | 80,360 |
| Equity mutual fund |  | 500 |  | 502 |
| Mortgage-backed securities - residential |  | 12,645 |  | 13,188 |
| Collateralized mortgage obligations - residential |  | 4,728 |  | 4,725 |
| SBA-guaranteed loan participation certificates |  | 12 |  | 12 |
|  | \$ | 98,245 | \$ | 98,787 |

Sales of securities were as follows:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Proceeds | \$ | - | \$ | - | \$ | - | \$ | 46 |
| Gross gains |  | - |  | - |  | - |  | 46 |

Securities with unrealized losses not recognized in income are as follows:

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Unrealized Loss |  | Fair Value |  | Unrealized Loss |  | Fair <br> Value |  | Unrealized Loss |  |
| September 30, 2017 |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities - residential | \$ | 1,182 | \$ | (10) | \$ | - | \$ | - | \$ | 1,182 | \$ | (10) |
| Collateralized mortgage obligations residential |  | - |  | - |  | 3,270 |  | (17) |  | 3,270 |  | (17) |
|  | \$ | 1,182 | \$ | (10) | \$ | 3,270 | \$ | (17) | \$ | 4,452 | \$ | (27) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| December 31, 2016 |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity Mutual Fund | \$ | 499 | \$ | (1) | \$ | - | \$ | - | \$ | 499 | \$ | (1) |
| Mortgage-backed securities - residential |  | 1,187 |  | (21) |  | - |  | - |  | 1,187 |  | (21) |
| Collateralized mortgage obligations residential |  | 3,691 |  | (18) |  | 1,028 |  | (10) |  | 4,719 |  | (28) |
|  | \$ | 5,377 | \$ | (40) | \$ | 1,028 | \$ | (10) | \$ | 6,405 | \$ | (50) |

The Company evaluates marketable investment securities with significant declines in fair value on a quarterly basis to determine whether they should be considered other-than-temporarily impaired under current accounting guidance, which generally provides

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 3 - SECURITIES (continued)

that if a marketable security is in an unrealized loss position, whether due to general market conditions or industry or issuer-specific factors, the holder of the securities must assess whether the impairment is other-than-temporary.

Certain mortgage-backed securities and collateralized mortgage obligations that the Company holds in its investment portfolio were in an unrealized loss position at September 30, 2017, but the unrealized losses were not considered significant under the Company's impairment testing methodology. In addition, the Company does not intend to sell these securities, and it is likely that the Company will not be required to sell these securities before their anticipated recovery occurs.

## NOTE 4 - LOANS RECEIVABLE

Loans receivable are as follows:

|  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate | \$ | 105,186 | \$ | 135,218 |
| Multi-family mortgage |  | 576,425 |  | 542,887 |
| Nonresidential real estate |  | 176,301 |  | 182,152 |
| Construction and land |  | 2,827 |  | 1,302 |
| Commercial loans |  | 147,079 |  | 103,063 |
| Commercial leases |  | 333,120 |  | 352,539 |
| Consumer |  | 1,747 |  | 2,255 |
|  |  | 1,342,685 |  | 1,319,416 |
| Net deferred loan origination costs |  | 1,320 |  | 1,663 |
| Allowance for loan losses |  | $(8,374)$ |  | $(8,127)$ |
| Loans, net | \$ | 1,335,631 | \$ | 1,312,952 |

The following tables present the balance in the allowance for loan losses and the loans receivable by portfolio segment and based on impairment method:

|  | Allowance for loan losses |  |  |  |  |  | Loan Balances |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individually evaluated for impairment |  | $\begin{gathered} \text { Collectively } \\ \text { evaluated for } \\ \text { impairment } \\ \hline \end{gathered}$ |  | Total |  | Individually evaluated for impairment |  | $\begin{gathered} \text { Collectively } \\ \text { evaluated for } \\ \text { impairment } \end{gathered}$ |  | Total |  |
| September 30, 2017 |  |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | - | \$ | 812 | \$ | 812 | \$ | 4,616 | \$ | 100,570 | \$ | 105,186 |
| Multi-family mortgage |  | - |  | 3,872 |  | 3,872 |  | 959 |  | 575,466 |  | 576,425 |
| Nonresidential real estate |  | - |  | 1,590 |  | 1,590 |  | - |  | 176,301 |  | 176,301 |
| Construction and land |  | - |  | 68 |  | 68 |  | - |  | 2,827 |  | 2,827 |
| Commercial loans |  | - |  | 1,241 |  | 1,241 |  | - |  | 147,079 |  | 147,079 |
| Commercial leases |  | - |  | 769 |  | 769 |  | - |  | 333,120 |  | 333,120 |
| Consumer |  | - |  | 22 |  | 22 |  | - |  | 1,747 |  | 1,747 |
|  | \$ | - | \$ | 8,374 | \$ | 8,374 | \$ | 5,575 | \$ | 1,337,110 |  | 1,342,685 |
| Net deferred loan origination costs |  |  |  |  |  |  |  |  |  |  |  | 1,320 |
| Allowance for loan losses |  |  |  |  |  |  |  |  |  |  |  | $(8,374)$ |
| Loans, net |  |  |  |  |  |  |  |  |  |  | \$ | 1,335,631 |

# BANKFINANCIAL CORPORATION 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

NOTE 4 - LOANS RECEIVABLE (continued)

|  | Allowance for loan losses |  |  |  |  |  | Loan Balances |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individually evaluated for impairment |  | $\begin{gathered} \text { Collectively } \\ \text { evaluated for } \\ \text { impairment } \\ \hline \end{gathered}$ |  | Total |  | Individually evaluated for impairment |  | Collectively evaluated for impairment |  | Total |  |
| December 31, 2016 |  |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | - | \$ | 1,168 | \$ | 1,168 | \$ | 4,962 | \$ | 130,256 | \$ | 135,218 |
| Multi-family mortgage |  | - |  | 3,647 |  | 3,647 |  | 787 |  | 542,100 |  | 542,887 |
| Nonresidential real estate |  | 26 |  | 1,768 |  | 1,794 |  | 260 |  | 181,892 |  | 182,152 |
| Construction and land |  | - |  | 32 |  | 32 |  | - |  | 1,302 |  | 1,302 |
| Commercial loans |  | - |  | 733 |  | 733 |  | - |  | 103,063 |  | 103,063 |
| Commercial leases |  | - |  | 714 |  | 714 |  | - |  | 352,539 |  | 352,539 |
| Consumer |  | - |  | 39 |  | 39 |  | - |  | 2,255 |  | 2,255 |
|  | \$ | 26 | \$ | 8,101 | \$ | 8,127 | \$ | 6,009 | \$ | 1,313,407 |  | 1,319,416 |
| Net deferred loan origination costs |  |  |  |  |  |  |  |  |  |  |  | 1,663 |
| Allowance for loan losses |  |  |  |  |  |  |  |  |  |  |  | $(8,127)$ |
| Loans, net |  |  |  |  |  |  |  |  |  |  | \$ | 1,312,952 |

Activity in the allowance for loan losses is as follows:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Beginning balance | \$ | 8,122 | \$ | 8,915 | \$ | 8,127 | \$ | 9,691 |
| Loans charged off: |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate |  | (89) |  | (102) |  | (282) |  | (509) |
| Multi-family mortgage |  | (7) |  | - |  | (10) |  | (51) |
| Nonresidential real estate |  | - |  | (55) |  | (165) |  | $(1,715)$ |
| Consumer |  | (7) |  | (6) |  | (7) |  | (24) |
|  |  | (103) |  | (163) |  | (464) |  | $(2,299)$ |
| Recoveries: |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate |  | 15 |  | 5 |  | 100 |  | 92 |
| Multi-family mortgage |  | 11 |  | 10 |  | 62 |  | 156 |
| Nonresidential real estate |  | 10 |  | 39 |  | 10 |  | 200 |
| Construction and land |  | - |  | - |  | - |  | 35 |
| Commercial loans |  | 542 |  | 45 |  | 552 |  | 150 |
| Commercial leases |  | 2 |  | 7 |  | 2 |  | 7 |
| Consumer |  | - |  | 1 |  | - |  | 2 |
|  |  | 580 |  | 107 |  | 726 |  | 642 |
| Net recoveries (charge-offs) |  | 477 |  | (56) |  | 262 |  | $(1,657)$ |
| Provision for (recovery of) loan losses |  | (225) |  | (525) |  | (15) |  | 300 |
| Ending balance | \$ | 8,374 | \$ | 8,334 | \$ | 8,374 | \$ | 8,334 |

# BANKFINANCIAL CORPORATION 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 - LOANS RECEIVABLE (continued)

## Impaired loans

Several of the following disclosures are presented by "recorded investment," which the FASB defines as "the amount of the investment in a loan, which is not net of a valuation allowance, but which does reflect any direct write-down of the investment." The following represents the components of recorded investment:

Loan principal balance
Less unapplied payments
Plus negative unapplied balance
Less escrow balance
Plus negative escrow balance
Plus unamortized net deferred loan costs
Less unamortized net deferred loan fees
Plus unamortized premium
Less unamortized discount
Less previous charge-offs
Plus recorded accrued interest
Less reserve for uncollected interest

## = Recorded investment

The following tables present loans individually evaluated for impairment by class of loans:

|  | $\underset{\text { Loan }}{\text { Balance }}$ |  | $\begin{aligned} & \text { Recorded } \\ & \text { Investment } \end{aligned}$ |  | Partial Charge-off |  | Allowance for Loan Losses Allocated |  | Three months ended September 30, 2017 |  |  |  | Nine months ended September 30, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | AverageInvestuentin ImpairedLoans | $\begin{gathered} \text { Interest } \\ \text { Income } \\ \text { Recognized } \\ \hline \end{gathered}$ |  | Average Investment <br> in Impaired <br> Loans |  | $\begin{gathered} \text { Interest } \\ \text { Income } \\ \text { Recognized } \\ \hline \end{gathered}$ |  |
| September 30, 2017 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | 4,980 |  |  |  | 4,031 |  |  | \$ | 966 | \$ | - | \$ | 4,100 | \$ | 14 | \$ | 4,251 | \$ | 51 |
| One-to-four family residential real estate -non-owner occupied |  | 571 |  | 576 |  |  |  | 19 |  | - |  | 557 |  | - |  | 594 |  | - |
| Multi-family mortgage - Illinois |  | 965 |  | 961 |  | - |  | - |  | 965 |  | 10 |  | 815 |  | 31 |
|  | \$ | 6,516 |  | 5,568 | \$ | 985 | \$ | - | \$ | 5,622 | \$ | 24 | \$ | 5,660 | \$ | 82 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Year } \\ \text { Decemb } \end{array}$ | 31, |  |
|  |  |  |  |  |  | $\begin{gathered} \text { Loan } \\ \text { Balance } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Recorded } \\ & \text { Investment } \end{aligned}$ |  | $\begin{aligned} & \text { al Charge- } \\ & \text { off } \end{aligned}$ |  |  |  |  |  | $\begin{aligned} & \text { rest } \\ & \text { one } \\ & \text { nized } \end{aligned}$ |
| December 31, 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate |  |  |  |  | \$ | 5,379 | \$ | 4,548 | \$ | 886 | \$ | - | \$ | 2,947 | \$ | 70 |
| One-to-four family residential real estate - non-owner occupied |  |  |  |  |  | 503 |  | 386 |  | 119 |  | - |  | 251 |  | 9 |
| Multi-family mortgage - Illinois |  |  |  |  |  | 787 |  | 787 |  | - |  | - |  | 980 |  | 41 |
|  |  |  |  |  |  | 6,669 |  | 5,721 |  | 1,005 |  | - |  | 4,178 |  | 120 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonresidential real estate |  |  |  |  |  | 262 |  | 260 |  | 21 |  | 26 |  | 164 |  | - |
|  |  |  |  |  |  | 262 |  | 260 |  | 21 |  | 26 |  | 164 |  | - |
|  |  |  |  |  | \$ | 6,931 | \$ | 5,981 | \$ | 1,026 | \$ | 26 | \$ | 4,342 | \$ | 120 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 - LOANS RECEIVABLE (continued)

## Nonaccrual Loans

The following tables present the recorded investment in nonaccrual loans and loans past due over 90 days still on accrual by class of loans:

|  | Loan Balance |  | Recorded <br> Investment |  | Loans Past Due Over 90 Days, Still Accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2017 |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | 3,392 | \$ | 1,658 | \$ | - |
| One-to-four family residential real estate - non-owner occupied |  | 751 |  | 576 |  | - |
| Multi-family mortgage - Illinois |  | 378 |  | 371 |  | - |
|  | \$ | 4,521 | \$ | 2,605 | \$ | - |
| December 31, 2016 |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | 2,861 | \$ | 2,483 | \$ | - |
| One-to-four family residential real estate - non-owner occupied |  | 428 |  | 368 |  | - |
| Multi-family mortgage - Illinois |  | 187 |  | 185 |  | - |
| Nonresidential real estate |  | 262 |  | 260 |  | - |
|  | \$ | 3,738 | \$ | 3,296 | \$ | - |

Nonaccrual loans and impaired loans are defined differently. Some loans may be included in both categories, and some loans may only be included in one category. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

The Company's reserve for uncollected loan interest was $\$ 250,000$ and $\$ 199,000$ at September 30, 2017 and December 31, 2016, respectively. When a loan is on nonaccrual status and the ultimate collectability of the total principal of an impaired loan is in doubt, all payments are applied to principal under the cost recovery method. Alternatively, when a loan is on non-accrual status but there is doubt concerning only the ultimate collectability of interest, contractual interest is credited to interest income only when received, under the cash basis method pursuant to the provisions of FASB ASC 310-10, as applicable. In all cases, the average balances are calculated based on the month-end balances of the financing receivables within the period reported pursuant to the provisions of FASB ASC 310-10, as applicable.

# BANKFINANCIAL CORPORATION 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
NOTE 4 - LOANS RECEIVABLE (continued)

## Past Due Loans

The following tables present the aging of the recorded investment of loans at September 30, 2017 by class of loans:

|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ |  | $\begin{aligned} & \text { 60-89 Days } \\ & \text { Past Due } \end{aligned}$ |  | 90 Days or Greater Past Due |  | Total Past Due |  | Loans Not Past Due |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 94 | \$ | 749 | \$ | 1,655 | \$ | 2,498 | \$ | 79,800 | \$ | 82,298 |
| One-to-four family residential real estate loans - non-owner occupied |  | 12 |  | 3 |  | 577 |  | 592 |  | 22,321 |  | 22,913 |
| Multi-family mortgage - Illinois |  | - |  | - |  | 371 |  | 371 |  | 288,508 |  | 288,879 |
| Multi-family mortgage - Other |  | - |  | - |  | - |  | - |  | 281,887 |  | 281,887 |
| Nonresidential real estate |  | - |  | - |  | - |  | - |  | 174,724 |  | 174,724 |
| Construction |  | - |  | - |  | - |  | - |  | 2,548 |  | 2,548 |
| Land |  | - |  | - |  | - |  | - |  | 281 |  | 281 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Regional commercial banking |  | - |  | - |  | - |  | - |  | 40,315 |  | 40,315 |
| Health care |  | - |  | - |  | - |  | - |  | 72,685 |  | 72,685 |
| Direct commercial lessor |  | 275 |  | 369 |  | - |  | 644 |  | 33,787 |  | 34,431 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | - |  | 2,225 |  | - |  | 2,225 |  | 230,009 |  | 232,234 |
| Other commercial leases |  | - |  | - |  | - |  | - |  | 102,698 |  | 102,698 |
| Consumer |  | - |  | - |  | - |  | - |  | 1,754 |  | 1,754 |
|  | \$ | 381 | \$ | 3,346 | \$ | 2,603 | \$ | 6,330 | \$ | 1,331,317 | \$ | 1,337,647 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 - LOANS RECEIVABLE (continued)

The following tables present the aging of the recorded investment of loans at December 31, 2016 by class of loans:

|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ |  | $\begin{aligned} & \text { 60-89 Days } \\ & \text { Past Due } \end{aligned}$ |  | 90 Days or Greater Past Due |  | Total Past Due |  | Loans Not Past Due |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 984 | \$ | 335 | \$ | 2,235 | \$ | 3,554 | \$ | 92,665 | \$ | 96,219 |
| One-to-four family residential real estate loans - non-owner occupied |  | 664 |  | 114 |  | 368 |  | 1,146 |  | 37,179 |  | 38,325 |
| Multi-family mortgage - Illinois |  | 605 |  | 439 |  | 184 |  | 1,228 |  | 294,223 |  | 295,451 |
| Multi-family mortgage - Other |  | - |  | - |  | - |  | - |  | 243,944 |  | 243,944 |
| Nonresidential real estate |  | - |  | - |  | 260 |  | 260 |  | 178,644 |  | 178,904 |
| Construction |  | - |  | - |  | - |  | - |  | 950 |  | 950 |
| Land |  | - |  | - |  | - |  | - |  | 349 |  | 349 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Regional commercial banking |  | - |  | - |  | - |  | - |  | 26,480 |  | 26,480 |
| Health care |  | - |  | - |  | - |  | - |  | 41,086 |  | 41,086 |
| Direct commercial lessor |  | - |  | - |  | - |  | - |  | 31,847 |  | 31,847 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | 51 |  | - |  | - |  | 51 |  | 273,405 |  | 273,456 |
| Other commercial leases |  | - |  | - |  | - |  | - |  | 84,988 |  | 84,988 |
| Consumer |  | - |  | - |  | - |  | - |  | 2,263 |  | 2,263 |
|  | \$ | 2,304 | \$ | 888 | \$ | 3,047 | \$ | 6,239 | \$ | 1,308,023 | \$ | 1,314,262 |

## Troubled Debt Restructurings

The Company evaluates loan extensions or modifications in accordance with FASB ASC 310-40 with respect to the classification of the loan as a Troubled Debt Restructuring ("TDR"). In general, if the Company grants a loan extension or modification to a borrower for other than an insignificant period of time that includes a below-market interest rate, principal forgiveness, payment forbearance or other concession intended to minimize the economic loss to the Company, the loan extension or loan modification is classified as a TDR. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal then due and payable, management measures any impairment on the restructured loan in the same manner as for impaired loans as noted above.

The Company had $\$ 17,000$ of TDRs at September 30, 2017, compared to $\$ 341,000$ at December 31, 2016. No specific valuation reserves were allocated to those loans at September 30, 2017 and December 31, 2016. The Company had no outstanding commitments to borrowers whose loans were classified as TDRs at either date.

The following table presents loans classified as TDRs:

|  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate | \$ | - | \$ | 205 |
| Troubled debt restructured loans - accrual loans |  | - |  | 205 |
| One-to-four family residential real estate |  | 17 |  | 136 |
| Troubled debt restructured loans - nonaccrual loans |  | 17 |  | 136 |
| Total troubled debt restructured loans | \$ | 17 | \$ | 341 |

During the nine months ended September 30, 2017, there were no loans modified and classified as TDRs. During the nine months ended September 30, 2016, the terms of certain loans were modified and classified as TDRs. The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity

NOTE 4 －LOANS RECEIVABLE（continued）
date at a stated rate of interest lower than the current market rate for new debt with similar risk；or a permanent reduction of the recorded investment in the loan．

The following tables present TDR activity：

|  | For the Nine Months Ended September 30， |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  |  | 2016 |  |  |  |  |
|  | Number of loans | Pre－ <br> Modification outstanding recorded investment |  | Post－ <br> Modification <br> outstanding <br> recorded <br> investment <br> 左 |  | Number of loans | Pre－ <br> Modification <br> outstanding <br> recorded <br> investment <br> 定 |  | Post－ <br> Modification <br> outstanding <br> recorded <br> investment <br> 位 |  |
| One－to－four family residential real estate | － | \＄ | － | \＄ | － | 1 | \＄ | 63 | \＄ | 63 |



The TDRs described above had no impact on interest income，resulted in no change to the allowance for loan losses allocated and resulted in no charge－offs for the nine months ended September 30， 2016.

The following table presents TDRs for which there was a payment default during the nine months ended September 30， 2017 and 2016 within twelve months following the modification．

|  | 2017 |  |  | 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of loans |  | Recorded investment | Number of loans |  | Recorded investment |
| One－to－four family residential real estate | 1 | \＄ | 17 | 2 | \＄ | 87 |

A TDR is considered to be in payment default once it is 90 days contractually past due under the modified terms．
The TDRs for which there was a payment default resulted in no change to the allowance for loan losses allocated and resulted in no charge－offs during the nine months ended September 30， 2017 and 2016.

There were certain other loan modifications during the three and nine months ended September 30， 2017 and 2016 that did not meet the definition of a TDR． These loans had a total recorded investment of $\$ 149,000$ and $\$ 615,000$ at September 30， 2017 and 2016，respectively．The modification of these loans involved either a modification of the terms of a loan to borrowers who were not experiencing financial difficulties or a delay in a payment that was considered to be insignificant．

In order to determine whether a borrower is experiencing financial difficulty，an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification．This evaluation is performed under the Company＇s internal underwriting policy．

## Credit Quality Indicators

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt，including current financial information，historical payment experience，credit documentation，public information，and current economic trends，among other factors．The Company analyzes loans individually by classifying the loans based on credit risk．This analysis includes non－homogeneous loans，such as commercial and commercial real estate loans．This analysis is performed on a monthly basis．The Company uses the following definitions for risk ratings：

Special Mention．A Special Mention asset has potential weaknesses that deserve management＇s close attention．If left uncorrected，these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the

# BANKFINANCIAL CORPORATION 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 - LOANS RECEIVABLE (continued)

institution's credit position at some future date. Special Mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

Substandard. Loans categorized as Substandard continue to accrue interest, but exhibit a well-defined weakness or weaknesses that may jeopardize the liquidation of the debt. The loans continue to accrue interest because they are well secured and collection of principal and interest is expected within a reasonable time. The risk rating guidance published by the Office of the Comptroller of the Currency clarifies that a loan with a well-defined weakness does not have to present a probability of default for the loan to be rated Substandard, and that an individual loan's loss potential does not have to be distinct for the loan to be rated Substandard.

Nonaccrual. An asset classified Nonaccrual has all the weaknesses inherent in one classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The loans were placed on nonaccrual status.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered "Pass" rated loans.
As of September 30, 2017, based on the most recent analysis performed, the risk categories of loans by class of loans are as follows:

|  | Pass |  | Special <br> Mention |  | Substandard |  | Nonaccrual |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 80,401 | \$ | - | \$ | 257 | \$ | 1,653 | \$ | 82,311 |
| One-to-four family residential real estate loans - nonowner occupied |  | 22,258 |  | - |  | 40 |  | 577 |  | 22,875 |
| Multi-family mortgage loans - Illinois |  | 289,175 |  | - |  | 480 |  | 372 |  | 290,027 |
| Multi-family mortgage loans - Other |  | 286,398 |  | - |  | - |  | - |  | 286,398 |
| Nonresidential real estate loans |  | 176,139 |  | - |  | 162 |  | - |  | 176,301 |
| Construction loans |  | 2,543 |  | - |  | - |  | - |  | 2,543 |
| Land loans |  | 284 |  | - |  | - |  | - |  | 284 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |
| Regional commercial banking |  | 40,251 |  | - |  | - |  | - |  | 40,251 |
| Health care |  | 71,633 |  | - |  | 982 |  | - |  | 72,615 |
| Direct commercial lessor |  | 34,213 |  | - |  | - |  | - |  | 34,213 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | 230,931 |  | - |  | - |  | - |  | 230,931 |
| Other commercial leases |  | 102,189 |  | - |  | - |  | - |  | 102,189 |
| Consumer |  | 1,747 |  | - |  | - |  | - |  | 1,747 |
|  | \$ | 1,338,162 | \$ | - | \$ | 1,921 | \$ | 2,602 | \$ | 1,342,685 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
NOTE 4 - LOANS RECEIVABLE (continued)

As of December 31, 2016, the risk categories of loans by class of loans are as follows:

|  | Pass |  | Special Mention |  | Substandard |  | Nonaccrual |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 93,514 | \$ | - | \$ | 629 | \$ | 2,486 | \$ | 96,629 |
| One-to-four family residential real estate loans - nonowner occupied |  | 38,179 |  | - |  | 41 |  | 369 |  | 38,589 |
| Multi-family mortgage loans - Illinois |  | 297,826 |  | 122 |  | 1,048 |  | 187 |  | 299,183 |
| Multi-family mortgage loans - Other |  | 243,704 |  | - |  | - |  | - |  | 243,704 |
| Nonresidential real estate loans |  | 180,047 |  | - |  | 1,845 |  | 260 |  | 182,152 |
| Construction loans |  | 946 |  | - |  | - |  | - |  | 946 |
| Land loans |  | 356 |  | - |  | - |  | - |  | 356 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |
| Regional commercial banking |  | 26,365 |  | - |  | 66 |  | - |  | 26,431 |
| Health care |  | 41,001 |  | - |  | - |  | - |  | 41,001 |
| Direct commercial lessor |  | 30,881 |  | 800 |  | - |  | - |  | 31,681 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | 271,972 |  | - |  | - |  | - |  | 271,972 |
| Other commercial leases |  | 84,356 |  | 161 |  | - |  | - |  | 84,517 |
| Consumer |  | 2,255 |  | - |  | - |  | - |  | 2,255 |
|  | \$ | 1,311,402 | \$ | 1,083 | \$ | 3,629 | \$ | 3,302 | \$ | 1,319,416 |

## NOTE 5-OTHER REAL ESTATE OWNED

Real estate that is acquired through foreclosure or a deed in lieu of foreclosure is classified as other real estate owned ("OREO") until it is sold. When real estate is acquired through foreclosure or by deed in lieu of foreclosure, it is recorded at its fair value, less the estimated costs of disposal. If the fair value of the property is less than the loan balance, the difference is charged against the allowance for loan losses.

|  | September 30, 2017 |  |  |  |  |  | December 31, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | Valuation Allowance |  | Net OREO <br> Balance |  | Balance |  | Valuation Allowance |  | Net OREO Balance |  |
| One-to-four family residential | \$ | 1,955 | \$ | (207) | \$ | 1,748 | \$ | 1,702 | \$ | (137) | \$ | 1,565 |
| Multi-family mortgage |  | - |  | - |  | - |  | 370 |  | - |  | 370 |
| Nonresidential real estate |  | 1,772 |  | (221) |  | 1,551 |  | 1,171 |  | (105) |  | 1,066 |
| Land |  | 314 |  | (44) |  | 270 |  | 1,101 |  | (207) |  | 894 |
|  | \$ | 4,041 | \$ | (472) | \$ | 3,569 | \$ | 4,344 | \$ | (449) | \$ | 3,895 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
NOTE 5 - OTHER REAL ESTATE OWNED (continued)

The following represents the roll forward of OREO and the composition of OREO properties:

|  | For the Three Months Ended September 30, |  |  |  | For the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Beginning balance | \$ | 4,896 | \$ | 5,373 | \$ | 3,895 | \$ | 7,011 |
| New foreclosed properties |  | 105 |  | 94 |  | 2,041 |  | 215 |
| Valuation adjustments |  | (227) |  | (115) |  | (301) |  | (244) |
| Sales and Payments |  | $(1,205)$ |  | (971) |  | $(2,066)$ |  | $(2,601)$ |
| Ending balance | \$ | 3,569 | \$ | 4,381 | \$ | 3,569 | \$ | 4,381 |

Activity in the valuation allowance is as follows:

|  | For the Three Months Ended September 30, |  |  |  | For the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Beginning balance | \$ | 308 | \$ | 664 | \$ | 449 | \$ | 1,042 |
| Additions charged to expense |  | 227 |  | 115 |  | 301 |  | 244 |
| Reductions from sales of other real estate owned |  | (63) |  | (170) |  | (278) |  | (677) |
| Ending balance | \$ | 472 | \$ | 609 | \$ | 472 | \$ | 609 |

At September 30, 2017 and December 31, 2016, the balance of OREO included no foreclosed residential real estate properties recorded as a result of obtaining physical possession of the property without title. At September 30, 2017 and December 31, 2016, the recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceeds were in process was $\$ 1.4$ million and $\$ 1.6$ million, respectively.

## NOTE 6 - SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Securities sold under agreements to repurchase, included with borrowings on the consolidated balance sheet, are shown below.


Securities sold under agreements to repurchase were secured by mortgage-backed securities with a carrying amount of $\$ 4.0$ million and $\$ 4.7$ million at September 30, 2017 and December 31, 2016, respectively. Also included in total borrowings were advances from the FHLBC of $\$ 60.0$ million at September 30, 2017 and $\$ 50.0$ million at December 31, 2016, respectively.

Because security values fluctuate due to market conditions, the Company has no control over the market value of securities sold under agreements to repurchase. The Company is contractually obligated to promptly transfer additional securities to the counterparty if the market value of the securities falls below the repurchase price.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 7 - EMPLOYEE BENEFIT PLAN

Employee Stock Ownership Plan. On March 29, 2017, the ESOP was terminated and the ESOP repaid all amounts owing under the ESOP's Term Loan Agreement with the Company (the "Share Acquisition Loan"). The ESOP repaid the Share Acquisition Loan by transferring 753,490 unallocated shares of the Company's common stock to the Company in exchange for the full satisfaction of the Share Acquisition Loan, using the valuation method provided for in the ESOP. A total of 78,362 unallocated shares remained in the ESOP after the Share Acquisition Loan was repaid, and these shares were released and will be allocated to the accounts of eligible ESOP participants who were actively employed by the Bank as of March 29, 2017, based on their account balances, subject to the receipt of a favorable IRS determination letter. These transactions resulted in the recording of one-time, non-cash, non-tax deductible equity compensation expense of $\$ 1.1$ million in the first quarter of 2017. The Share Acquisition Loan had no outstanding principal balance at September 30, 2017 and an outstanding principal balance of $\$ 10.8$ million at December 31, 2016.

The Company made the Share Acquisition Loan to the ESOP in the original principal amount of $\$ 19.6$ million in connection with the Company's mutual to stock conversion in June of 2005. The proceeds of the Share Acquisition Loan were used by the ESOP to purchase 1,957,300 shares of the Company's common stock issued in the subscription offering at a price of $\$ 10.00$ per share. The Share Acquisition Loan was secured by a pledge of the acquired shares and the ESOP made annual loan payments with funds it received from the Bank's discretionary contributions to the ESOP in subsequent years and dividends it received on unallocated shares. As loan payments were made, the Company recorded compensation expense based on the allocation of shares released.

ESOP benefit expense was recorded based upon the fair value of the awarded shares, net of dividends and interest received on unallocated ESOP shares. ESOP benefit expense totaled $\$ 1.3$ million for the year ended December 31, 2016.

Shares held by the ESOP were as follows:

|  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
| Allocated to participants |  | 1,203,810 |  | 1,125,448 |
| Distributed to participants |  | $(317,914)$ |  | $(313,223)$ |
| Unearned |  | - |  | 831,852 |
| Total ESOP shares |  | 885,896 |  | 1,644,077 |
| Fair value of unearned shares | \$ | - | \$ | 12,328 |

## NOTE 8 - EQUITY INCENTIVE PLAN

On June 27, 2006, the Company's stockholders approved the BankFinancial Corporation 2006 Equity Incentive Plan, which authorized the Human Resources Committee of the Board of Directors of the Company to grant a variety of cash- and equity-based incentive awards, including stock options, stock appreciation rights, restricted stock, performance shares and other incentive awards, to employees and directors aggregating up to 3,425,275 shares of the Company's common stock. The Plan provides that no awards may be granted under the Plan after the ten-year anniversary of the Effective Date. Consequently, no further awards will be granted under this Plan.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 8 - EQUITY INCENTIVE PLAN (continued)

As of December 31, 2016, there were $1,752,156$ stock options outstanding. The Company recognized $\$ 979,000$ of equity-based compensation expense relating to the granting of stock options for the year ended December 31, 2016. There was no equity-based compensation expense for the nine months ended September 30, 2017. A summary of the activity in the stock option plan for 2017 and 2016 follows:

| Stock Options | Number of Shares | Weighted Average Exercise Price |  | Weighted Average Remaining Contractual Term (in years) | Aggregate <br> Intrinsic <br> Value ${ }^{(1)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stock options outstanding at December 31, 2015 | 1,752,156 | \$ | 12.30 | 1.48 | \$ | 778 |
| Stock options granted | - |  | - |  |  |  |
| Stock options exercised | - |  | - |  |  |  |
| Stock options outstanding at December 31, 2016 | 1,752,156 | \$ | 12.30 | 0.48 | \$ | 4,422 |
| Stock options granted | - |  | - |  |  |  |
| Stock options exercised | $(1,752,156)$ |  | 12.30 |  |  |  |
| Stock options outstanding at September 30, 2017 | - | \$ | - | 0 | \$ | - |

 the options on the date shown and the weighted average exercise price.

During the nine months ended September 30, 2017, 1,752,156 stock options were exercised. All stock options were exercised on a net settlement basis, using a portion of the shares obtained upon exercise to pay the exercise price of the stock option. The net settlements resulted in the issuance of 280,554 shares of the Company's common stock. Certain employees also chose to use a portion of the net shares received upon the exercise to pay required tax withholdings. This reduced the net shares issued by 82,528 shares to 198,026 shares.

## NOTE 9 - FAIR VALUE

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

- Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 - Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:
Securities: The fair values of marketable equity securities are generally determined by quoted prices, in active markets, for each specific security (Level 1). If Level 1 measurement inputs are not available for a marketable equity security, we determine its fair value based on the quoted price of a similar security traded in an active market (Level 2). The fair values of debt securities are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available for similar loans and collateral underlying such

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 9 - FAIR VALUE (continued)

loans. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted in accordance with the allowance policy.

Other Real Estate Owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals which are updated no less frequently than annually. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach with data from comparable properties. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Real estate owned properties are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

The following table sets forth the Company's financial assets that were accounted for at fair value and are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

|  | Fair Value Measurements Using |  |  |  |  |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |  |  |
| September 30, 2017 |  |  |  |  |  |  |  |  |
| Securities: |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ | - | \$ | 80,360 | \$ | - | \$ | 80,360 |
| Equity mutual fund |  | 502 |  | - |  | - |  | 502 |
| Mortgage-backed securities - residential |  | - |  | 13,188 |  | - |  | 13,188 |
| Collateralized mortgage obligations - residential |  | - |  | 4,725 |  | - |  | 4,725 |
| SBA-guaranteed loan participation certificates |  | - |  | 12 |  | - |  | 12 |
|  | \$ | 502 | \$ | 98,285 | \$ | - | \$ | 98,787 |
| December 31, 2016 |  |  |  |  |  |  |  |  |
| Securities: |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ | - | \$ | 85,938 | \$ | - | \$ | 85,938 |
| Equity mutual fund |  | 499 |  | - |  | - |  | 499 |
| Mortgage-backed securities - residential |  | - |  | 15,184 |  | - |  | 15,184 |
| Collateralized mortgage obligations - residential |  | - |  | 5,574 |  | - |  | 5,574 |
| SBA-guaranteed loan participation certificates |  | - |  | 17 |  | - |  | 17 |
|  | \$ | 499 | \$ | 106,713 | \$ | - | \$ | 107,212 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
NOTE 9 - FAIR VALUE (continued)

The following table sets forth the Company's assets that were measured at fair value on a non-recurring basis:

|  | Fair Value Measurement Using |  |  |  |  |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |  |  |
| September 30, 2017 |  |  |  |  |  |  |  |  |
| Other real estate owned: |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | - | \$ | - | \$ | 1,421 | \$ | 1,421 |
| Nonresidential real estate |  | - |  | - |  | 844 |  | 844 |
|  | \$ | - | \$ | - | \$ | 2,265 | \$ | 2,265 |

## December 31, 2016

Impaired loans:

| Nonresidential real estate | - |  | - |  | 234 |  | 234 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | - | \$ | - | \$ | 234 | \$ | 234 |
| Other real estate owned: |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | - | \$ | - | \$ | 1,282 | \$ | 1,282 |
| Nonresidential real estate |  | - |  | - |  | 553 |  | 553 |
| Land |  | - |  | - |  | 47 |  | 47 |
|  | \$ | - | \$ | - | \$ | 1,882 | \$ | 1,882 |

At September 30, 2017 there were no impaired loans that were measured for impairment using the fair value of the collateral for collateral-dependent loans and which had specific valuation allowances, compared to one impaired loan with a carrying amount of $\$ 260,000$ and having specific valuation allowance of $\$ 26,000$ at December 31, 2016. The decrease in the valuation allowance resulted in a decrease in the provision for loan losses of $\$ 26,000$ for the nine months ended September 30, 2017. There was a decrease in the provision for loan losses of $\$ 5,000$ for the nine months ended September 30, 2016.

OREO, which is carried at the lower of cost or fair value less costs to sell, had a carrying value of $\$ 2.7$ million less a valuation allowance of $\$ 429,000$, or $\$ 2.3$ million, at September 30, 2017, compared to a carrying value of $\$ 2.3$ million less a valuation allowance of $\$ 434,000$, or $\$ 1.9$ million, at December 31, 2016 . There were $\$ 301,000$ of valuation adjustments of OREO recorded for the nine months ended September 30,2017 . There were $\$ 244,000$ of valuation adjustments of OREO recorded for the nine months ended September 30, 2016.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
NOTE 9 - FAIR VALUE (continued)

The following table presents quantitative information, based on certain empirical data with respect to Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2017:

|  | Fair Value |  | Valuation <br> Technique(s) | $\begin{gathered} \text { Significant } \\ \text { Unobservable } \\ \text { Input(s) } \end{gathered}$ | Range (Weighted Average) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate owned: |  |  |  |  |  |
| One-to-four family residential real estate | \$ | 1,421 | Sales comparison | Discount applied to valuation | $\begin{gathered} 5.6 \%-6.6 \% \\ (6.5 \%) \end{gathered}$ |
| Nonresidential real estate loans | \$ | 844 | Sales comparison | Comparison between sales and income approaches | $\begin{gathered} -3.66 \%-15.22 \% \\ (10.9 \%) \end{gathered}$ |
| Other real estate owned | \$ | 2,265 |  |  |  |

The following table presents quantitative information, based on certain empirical data with respect to Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at December 31, 2016:

|  | Fair Value |  | Valuation Technique(s) | Significant Unobservable Input(s) | Range (Weighted Average) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans |  |  |  |  |  |
| Nonresidential real estate | \$ | 234 | Sales comparison | Comparison between sales and income approaches | -10.2\% |
|  |  |  | Income approach | Cap Rate | 8.5\% |
|  | \$ | 234 |  |  |  |
| Other real estate owned |  |  |  |  |  |
| One-to-four family residential real estate | \$ | 1,282 | Sales comparison | Discount applied to valuation | $\begin{gathered} 8.62 \% \text { to } \\ 20.04 \% \\ (11.9 \%) \end{gathered}$ |
| Nonresidential real estate |  | 553 | Sales comparison | Comparison between sales and income approaches | $\begin{gathered} -3.22 \% \text { to } \\ 4.58 \% \\ (3.7 \%) \end{gathered}$ |
| Land |  | 47 | Sales comparison | Discount applied to valuation | $\begin{gathered} 5.74 \% \text { to } \\ 31.60 \% \\ (25.2 \%) \end{gathered}$ |
|  | \$ | 1,882 |  |  |  |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
NOTE 9 - FAIR VALUE (continued)

The carrying amount and estimated fair value of financial instruments are as follows:

Fair Value Measurements at
September 30, 2017 Using:

|  | Carrying Amount |  |  |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |  |  |
| Financial assets |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 125,661 | \$ | 10,620 | \$ | 115,041 | \$ | - | \$ | 125,661 |
| Securities |  | 98,787 |  | 502 |  | 98,285 |  | - |  | 98,787 |
| Loans receivable, net of allowance for loan losses |  | 1,335,631 |  | - |  | 1,340,957 |  | - |  | 1,340,957 |
| FHLBC and FRB stock |  | 8,290 |  | - |  | - |  | - |  | N/A |
| Accrued interest receivable |  | 4,569 |  | - |  | 4,569 |  | - |  | 4,569 |
| Financial liabilities |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | 231,049 | \$ | - | \$ | 231,049 | \$ | - | \$ | 231,049 |
| Savings deposits |  | 158,696 |  | - |  | 158,696 |  | - |  | 158,696 |
| NOW and money market accounts |  | 585,316 |  | - |  | 585,316 |  | - |  | 585,316 |
| Certificates of deposit |  | 396,028 |  | - |  | 394,888 |  | - |  | 394,888 |
| Borrowings |  | 60,928 |  | - |  | 60,932 |  | - |  | 60,932 |
| Accrued interest payable |  | 180 |  | - |  | 180 |  | - |  | 180 |


|  | Carrying Amount |  | Fair Value Measurements at December 31, 2016 Using: |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |  |  |
| Financial assets |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 96,684 | \$ | 13,053 | \$ | 83,631 | \$ | - | \$ | 96,684 |
| Securities |  | 107,212 |  | 499 |  | 106,713 |  | - |  | 107,212 |
| Loans receivable, net of allowance for loan losses |  | 1,312,952 |  | - |  | 1,322,713 |  | 234 |  | 1,322,947 |
| FHLBC and FRB stock |  | 11,650 |  | - |  | - |  | - |  | N/A |
| Accrued interest receivable |  | 4,381 |  | - |  | 4,381 |  | - |  | 4,381 |
| Financial liabilities |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | 249,539 | \$ | - | \$ | 249,539 | \$ | - | \$ | 249,539 |
| Savings deposits |  | 160,002 |  | - |  | 160,002 |  | - |  | 160,002 |
| NOW and money market accounts |  | 578,237 |  | - |  | 578,237 |  | - |  | 578,237 |
| Certificates of deposit |  | 351,612 |  | - |  | 350,593 |  | - |  | 350,593 |
| Borrowings |  | 51,069 |  | - |  | 50,015 |  | - |  | 50,015 |
| Accrued interest payable |  | 102 |  | - |  | 102 |  | - |  | 102 |

For purposes of the above, the following assumptions were used:
Cash and Cash Equivalents: The estimated fair values for cash and cash equivalents are based on their carrying value due to the short-term nature of these assets.

Loans: The estimated fair value for loans has been determined by calculating the present value of future cash flows based on the current rate the Company would charge for similar loans with similar maturities, applied for an estimated time period until the loan is assumed to be repriced or repaid.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 9 - FAIR VALUE (continued)

FHLBC and FRB Stock: It is not practicable to determine the fair value of FHLBC and FRB stock due to the restrictions placed on their transferability.
Deposit Liabilities: The estimated fair value for certificates of deposit has been determined by calculating the present value of future cash flows based on estimates of rates the Company would pay on such deposits, applied for the time period until maturity. The estimated fair values of noninterest-bearing demand, NOW, money market, and savings deposits are assumed to approximate their carrying values as management establishes rates on these deposits at a level that approximates the local market area. Additionally, these deposits can be withdrawn on demand.

Borrowings: The estimated fair values of advances from the FHLBC and notes payable are based on current market rates for similar financing. The estimated fair value of securities sold under agreements to repurchase is assumed to equal its carrying value due to the short-term nature of the liability.

Accrued Interest: The estimated fair values of accrued interest receivable and payable are assumed to equal their carrying value.
Off-Balance-Sheet Instruments: Off-balance-sheet items consist principally of unfunded loan commitments, standby letters of credit, and unused lines of credit. The estimated fair values of unfunded loan commitments, standby letters of credit, and unused lines of credit are not material.

While the above estimates are based on management's judgment of the most appropriate factors, as of the balance sheet date, there is no assurance that the estimated fair values would have been realized if the assets were disposed of or the liabilities settled at that date, since market values may differ depending on the various circumstances. The estimated fair values would also not apply to subsequent dates.

In addition, other assets and liabilities that are not financial instruments, such as premises and equipment, are not included in the above disclosures.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Cautionary Statement Regarding Forward-Looking Information

## Forward Looking Statements

This Quarterly Report on Form 10-Q contains, and other periodic and current reports, press releases and other public stockholder communications of BankFinancial Corporation may contain, forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that involve significant risks and uncertainties. Forward-looking statements may include statements relating to our future plans, strategies and expectations, as well as our future revenues, earnings, losses, financial performance, financial condition, asset quality metrics and future prospects. Forward looking statements are generally identifiable by use of the words "believe," "may," "will," "should," "could," "expect," "estimate," "intend," "anticipate," "preliminary," "project," "plan," or similar expressions. Forward looking statements speak only as of the date made. They are frequently based on assumptions that may or may not materialize, and are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the forward looking statements. We intend all forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for the purpose of invoking these safe harbor provisions.

Factors that could cause actual results to differ materially from the results anticipated or projected and which could materially and adversely affect our operating results, financial condition or future prospects include, but are not limited to: (i) less than anticipated loan growth due to intense competition for high quality loans and leases, particularly in terms of pricing and credit underwriting, or a dearth of borrowers who meet our underwriting standards; (ii) the impact of re-pricing and competitors' pricing initiatives on loan and deposit products; (iii) interest rate movements and their impact on the economy, customer behavior and our net interest margin; (iv) adverse economic conditions in general, in the Chicago metropolitan area in particular and in other market areas where we operate that could result in increased delinquencies in our loan portfolio or a decline in the value of our investment securities and the collateral for our loans; (v) declines in real estate values that adversely impact the value of our loan collateral, OREO, asset dispositions and the level of borrower equity in their investments; (vi) borrowers that experience legal or financial difficulties that we do not currently foresee; (vii) results of supervisory monitoring or examinations by regulatory authorities, including the possibility that a regulatory authority could, among other things, require us to increase our allowance for loan losses or adversely change our loan classifications, write-down assets, reduce credit concentrations or maintain specific capital levels; (viii) changes,
disruptions or illiquidity in national or global financial markets; (ix) the credit risks of lending activities, including risks that could cause changes in the level and direction of loan delinquencies and charge-offs or changes in estimates relating to the computation of our allowance for loan losses; (x) monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board; (xi) factors affecting our ability to access deposits or cost-effective funding, and the impact of competitors' pricing initiatives on our deposit products; (xii) the impact of new legislation or regulatory changes, including the Dodd-Frank Act and Basel III, on our products, services, operations and operating expenses; (xiii) higher federal deposit insurance premiums; (xiv) higher than expected overhead, infrastructure and compliance costs; (xv) changes in accounting principles, policies or guidelines; and (xvi) privacy and cybersecurity risks, including the risks of business interruption and the compromise of confidential customer information resulting from intrusions.

These risks and uncertainties, together with the Risk Factors and other information set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and this Quarterly Report on Form 10-Q, as well as other filings we make with the SEC, should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. We do not undertake any obligation to update any forward-looking statement in the future, or to reflect circumstances and events that occur after the date on which the forward-looking statement was made.

## Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that the most critical accounting policies upon which our financial condition and results of operation depend, and which involve the most complex subjective decisions or assessments, are included in the discussion entitled "Critical Accounting Policies" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016, and all amendments thereto, as filed with the SEC.

## Overview

Total loans remained stable in the third quarter of 2017 as strong originations in commercial and industrial loans and multi-family real estate loans were offset by higher than expected payoffs in commercial leases and investor one-to-four family residential loans. Total commercial and industrial loans increased by $14 \%$ on a linked-quarter basis consistent with our recent conversion to a national bank charter. We expect continued growth in commercial and industrial loan originations and multi-family lending consistent with previous quarters and a resumption of growth in commercial lease originations in the last quarter of 2017.

We recorded a decrease to our provision for loan losses in the third quarter of 2017, as recoveries on previously-charged off loans exceeded the additional loan loss provision required due to growth in commercial-related loan balances. Based on the current loan portfolio composition and activity, we expect net interest margin to trend towards $3.30 \%$ during the fourth quarter of 2017, without regard to any further Federal Reserve rate increases.

Non-interest income increased modestly due primarily to higher deposit-account related fee income, loan fee income and other income. Additional growth in commercial and industrial lending, together with new product development within commercial leasing, multi-family/commercial real estate and trust operations, may contribute to further increases in non-interest income in future quarters.

Non-interest expense increased due to increased incentive compensation related to loan originations, and increased occupancy expenses primarily related to real estate tax expenses. The growth within multi-family lending, healthcare lending and direct commercial lessor finance required us to file additional state franchise tax returns; however, we expect to gain the benefit of lower state income tax rates from certain new markets in future periods. We also recognized additional advance disposition costs as we further accelerated the reduction of our remaining Other Real Estate Owned balances during the third quarter of 2017, with a goal to reduce the balance at December 31, 2017 by $40 \%$ or more of the September 30, 2017 balance. Other non-interest expenses remained well-contained.

Our ratio of nonperforming loans to total loans was $0.19 \%$, for commercial related loans the ratio was $0.03 \%$, and our ratio of non-performing assets to total assets was $0.37 \%$ at September 30, 2017. Our classified assets-to-Tier 1 Capital+ALLL ratio was $4.40 \%$. We expect continued reductions of the OREO balance and scheduled pending resolutions will further improve our asset quality.

## SELECTED FINANCIAL DATA

The following summary information is derived from the consolidated financial statements of the Company. For additional information, reference is made to the Consolidated Financial Statements of the Company and related notes included elsewhere in this Quarterly Report.

|  | September 30, 2017 | December 31, 2016 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  | (Dollars in thousands) |  |
| Selected Financial Condition Data: | $\$$ | $1,654,269$ | $\$$ | $1,620,037$ |
| Total assets | $1,335,631$ | 34,232 |  |  |
| Loans, net | 98,787 | $1,312,952$ | 22,679 |  |
| Securities, at fair value | 3,569 | 107,212 | $(8,425)$ |  |
| Other real estate owned, net | $1,371,089$ | 3,895 | $(326)$ |  |
| Deposits | 60,928 | $1,339,390$ | 31,699 |  |
| Borrowings | 199,778 | 51,069 | 9,859 |  |
| Equity |  | 204,780 | $(5,002)$ |  |


|  | Three Months Ended September 30, |  |  |  | Change |  | Nine Months Ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |  |  | 2017 |  | 2016 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Selected Operating Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 14,121 | \$ | 12,845 | \$ | 1,276 | \$ | 41,132 | \$ | 38,185 | \$ | 2,947 |
| Interest expense |  | 1,615 |  | 1,014 |  | 601 |  | 4,347 |  | 2,822 |  | 1,525 |
| Net interest income |  | 12,506 |  | 11,831 |  | 675 |  | 36,785 |  | 35,363 |  | 1,422 |
| Provision for (recovery of) loan losses |  | (225) |  | (525) |  | 300 |  | (15) |  | 300 |  | (315) |
| Net interest income after provision for (recovery of) loan losses |  | 12,731 |  | 12,356 |  | 375 |  | 36,800 |  | 35,063 |  | 1,737 |
| Noninterest income |  | 1,623 |  | 1,637 |  | (14) |  | 4,774 |  | 4,768 |  | 6 |
| Noninterest expense |  | 10,200 |  | 9,912 |  | 288 |  | 31,073 |  | 31,348 |  | (275) |
| Income before income tax expense |  | 4,154 |  | 4,081 |  | 73 |  | 10,501 |  | 8,483 |  | 2,018 |
| Income tax expense |  | 594 |  | 1,573 |  | (979) |  | 2,488 |  | 3,240 |  | (752) |
| Net income | \$ | 3,560 | \$ | 2,508 | \$ | 1,052 | \$ | 8,013 | \$ | 5,243 | \$ | 2,770 |


|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |
| Selected Financial Ratios and Other Data: |  |  |  |  |  |  |  |  |
| Performance Ratios: |  |  |  |  |  |  |  |  |
| Return on assets (ratio of net income to average total assets) ${ }^{(1)}$ |  | 0.88\% |  | 0.66\% |  | 0.66\% |  | 0.46\% |
| Return on equity (ratio of net income to average equity) ${ }^{(1)}$ |  | 7.07 |  | 4.86 |  | 5.26 |  | 3.34 |
| Average equity to average assets |  | 12.40 |  | 13.64 |  | 12.61 |  | 13.84 |
| Net interest rate spread ${ }^{(1)(2)}$ |  | 3.10 |  | 3.23 |  | 3.12 |  | 3.25 |
| Net interest margin ${ }^{(1)(3)}$ |  | 3.23 |  | 3.33 |  | 3.24 |  | 3.34 |
| Efficiency ratio ${ }^{(4)}$ |  | 72.19 |  | 73.60 |  | 74.77 |  | 78.11 |
| Noninterest expense to average total assets ${ }^{(1)}$ |  | 2.51 |  | 2.62 |  | 2.57 |  | 2.76 |
| Average interest-earning assets to average interest-bearing liabilities |  | 131.23 |  | 134.36 |  | 131.69 |  | 135.58 |
| Dividends declared per share | \$ | 0.07 | \$ | 0.05 | \$ | 0.20 | \$ | 0.15 |
| Dividend payout ratio |  | 35.69\% |  | 38.82\% |  | 46.30\% |  | 56.79\% |


| Asset Quality Ratios: | At September 30, <br> $\mathbf{2 0 1 7}$ | At December 31, <br> $\mathbf{2 0 1 6}$ |
| :--- | :---: | ---: |
| Nonperforming assets to total assets ${ }^{(5)}$ |  |  |
| Nonperforming loans to total loans | $0.37 \%$ | $0.44 \%$ |
| Allowance for loan losses to nonperforming loans | 0.19 | 0.25 |
| Allowance for loan losses to total loans | 321.46 | 246.57 |
| Capital Ratios: | 0.62 | 0.62 |
| Equity to total assets at end of period |  |  |
| Tier 1 leverage ratio (Bank only) | $12.08 \%$ | $12.64 \%$ |
| Other Data: | $10.94 \%$ | $10.27 \%$ |
| Number of full-service offices | 19 | 19 |
| Employees (full-time equivalents) | 238 | 246 |

(1) Ratios annualized.
(2) The net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities for the period.
(3) The net interest margin represents net interest income divided by average total interest-earning assets for the period.
(4) The efficiency ratio represents noninterest expense, divided by the sum of net interest income and noninterest income.
(5) Nonperforming assets include nonperforming loans and other real estate owned.

## Comparison of Financial Condition at September 30, 2017 and December 31, 2016

Total assets increased $\$ 34.2$ million, or $2.1 \%$, to $\$ 1.654$ billion at September 30, 2017, from $\$ 1.620$ billion at December 31, 2016. The increase in total assets was primarily due to increases in cash and cash equivalents and loans. Cash and cash equivalents increased $\$ 29.0$ million, or $30.0 \%$, to $\$ 125.7$ million at September 30, 2017, from $\$ 96.7$ million at December 31, 2016. Loans increased $\$ 22.7$ million, or $1.7 \%$, to $\$ 1.336$ billion at September 30, 2017, from $\$ 1.313$ billion at December 31, 2016. Partially offsetting the increases in cash and cash equivalents and loans was a decrease in securities of $\$ 8.4$ million, or $7.9 \%$, to $\$ 98.8$ million at September 30, 2017, from $\$ 107.2$ million at December 31, 2016.

Our loan portfolio consists primarily of investment and business loans (multi-family, nonresidential real estate, commercial, construction and land loans, and commercial leases), which together totaled $92.0 \%$ of gross loans at September 30, 2017. Commercial loans increased by $\$ 44.0$ million, or $42.7 \%$ and multifamily mortgage loans increased by $\$ 33.5$ million, or $6.2 \%$, during the nine months ended September 30, 2017. Commercial leases decreased $\$ 19.4$ million, or $5.5 \%$. Our primary lending area consists of the counties in the State of Illinois where our branch offices are located, and contiguous counties. We derive the most significant portion of our revenues from these geographic areas. We also engage in multi-family lending activities in carefully
selected metropolitan areas outside our primary lending area, and engage in certain types of commercial lending and leasing activities on a nationwide basis. At September 30, 2017, $\$ 281.4$ million, or $48.8 \%$, of our multi-family loans were in the Metropolitan Statistical Area for Chicago, Illinois; $\$ 73.4$ million, or $12.7 \%$, were in the Metropolitan Statistical Area for Dallas, Texas; $\$ 52.6$ million, or $9.1 \%$, were in the Metropolitan Statistical Area for Denver, Colorado; $\$ 29.6$ million, or $5.1 \%$, were in the Metropolitan Statistical Area for Tampa, Florida and $\$ 17.9$ million, or $3.1 \%$, were in the Metropolitan Statistical Area for Minneapolis, Minnesota. This information reflects the location of the collateral, but does not necessarily reflect the location of the borrower.

Total liabilities increased $\$ 39.2$ million, or $2.8 \%$, to $\$ 1.454$ billion at September 30, 2017, from $\$ 1.415$ billion at December 31, 2016, primarily due to increases in interest-bearing NOW accounts and certificates of deposit. The increases were partially offset by decreases in noninterest-bearing accounts and money market accounts. Total deposits increased $\$ 31.7$ million, or $2.4 \%$, to $\$ 1.371$ billion at September 30, 2017, from $\$ 1.339$ billion at December 31, 2016. Certificates of deposit increased $\$ 44.4$ million, or $12.6 \%$, to $\$ 396.0$ million at September 30, 2017, from $\$ 351.6$ million at December 31, 2016. Interestbearing NOW accounts increased $\$ 16.4$ million, or $6.1 \%$, to $\$ 283.4$ million at September 30, 2017, from $\$ 267.1$ million at December 31, 2016. Savings accounts decreased $\$ 1.3$ million, or $0.8 \%$, to $\$ 158.7$ million at September 30, 2017, from $\$ 160.0$ million at December 31, 2016. Noninterest-bearing demand deposits decreased $\$ 18.5$ million, or $7.4 \%$, to $\$ 231.0$ million at September 30, 2017, from $\$ 249.5$ million at December 31, 2016. Money market accounts decreased $\$ 9.3$ million, or $3.0 \%$, to $\$ 301.9$ million at September 30, 2017, from $\$ 311.2$ million at December 31, 2016. Core deposits (which consists of savings, money market, noninterest-bearing demand and NOW accounts) were $71.1 \%$ and $73.7 \%$ of total deposits at September 30, 2017 and December 31, 2016, respectively.

Total stockholders' equity was $\$ 199.8$ million at September 30, 2017, compared to $\$ 204.8$ million at December 31, 2016. The decrease in total stockholders' equity during the nine months ended September 30, 2017 was due to the combined impact of our repurchase of 614,673 shares of our common stock at a total cost of $\$ 9.1$ million, our declaration and payment of cash dividends totaling $\$ 3.7$ million, and the $\$ 1.2$ million net impact of stock option exercises. These items were partially offset by the net income of $\$ 8.0$ million that we recorded for the nine months ended September 30, 2017 and the $\$ 1.1$ million impact of the ESOP loan repayment that was made on March 29, 2017.

## Operating Results for the Three Months Ended September 30, 2017 and 2016

Net Income. We had net income of $\$ 3.6$ million for the three months ended September 30, 2017, compared to $\$ 2.5$ million for the three months ended September 30, 2016. Earnings per basic and fully diluted share of common stock was $\$ 0.20$ for the three months ended September 30, 2017, compared to $\$ 0.13$ for the three months ended September 30, 2016.

Net Interest Income. Net interest income was $\$ 12.5$ million for the three months ended September 30, 2017, compared to $\$ 11.8$ million for the same period in 2016. The increase in net interest income reflected a $\$ 1.3$ million, or $9.9 \%$, increase in interest income, which was partially offset by a $\$ 601,000$, or $59.3 \%$, increase in interest expense.

The increase in interest income was primarily attributable to an increase in the average balance of interest-earning assets. Total average interest-earning assets increased $\$ 121.1$ million, or $8.6 \%$, to $\$ 1.536$ billion for the three months ended September 30, 2017, from $\$ 1.415$ billion for the same period in 2016. Our net interest rate spread decreased by 13 basis points to $3.10 \%$ for the three months ended September 30, 2017, from 3.23\% for the same period in 2016. Our net interest margin decreased by ten basis points to $3.23 \%$ for the three months ended September 30, 2017, from $3.33 \%$ for the same period in 2016. However, the average yield on commercial loans and leases originated in the third quarter of 2017 was $4.46 \%$, compared to $3.73 \%$ for commercial loans and leases originated in the third quarter of 2016. The yield on interest-earning assets increased four basis points to $3.65 \%$ for the three months ended September 30, 2017, from $3.61 \%$ for the same period in 2016, and the cost of interest-bearing liabilities increased 17 basis points to $0.55 \%$ for the three months ended September 30, 2017, from $0.38 \%$ for the same period in 2016.

## Average Balance Sheets

The following table sets forth average balance sheets, average yields and costs, and certain other information. No tax-equivalent yield adjustments were made, as the effect of these adjustments would not be material. Average balances are daily average balances. Nonaccrual loans are included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees and expenses, discounts and premiums and purchase accounting adjustments that are amortized or accreted to interest income or expense.

|  | For the Three Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  |  | 2016 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest |  | Yield/Rate (1) | AverageOutstandingBalance |  | Interest |  | Yield/Rate ${ }_{(1)}$ |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 1,331,302 | \$ | 13,345 | 3.98\% | \$ | 1,225,480 | \$ | 12,388 | 4.02\% |
| Securities |  | 108,050 |  | 389 | 1.43 |  | 106,904 |  | 306 | 1.14 |
| Stock in FHLBC and FRB |  | 8,290 |  | 101 | 4.83 |  | 6,257 |  | 10 | 0.64 |
| Other |  | 88,201 |  | 286 | 1.29 |  | 76,095 |  | 141 | 0.74 |
| Total interest-earning assets |  | 1,535,843 |  | 14,121 | 3.65 |  | 1,414,736 |  | 12,845 | 3.61 |
| Noninterest-earning assets |  | 88,594 |  |  |  |  | 96,739 |  |  |  |
| Total assets | \$ | 1,624,437 |  |  |  | \$ | 1,511,475 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 159,464 |  | 48 | 0.12 | \$ | 157,036 |  | 43 | 0.11 |
| Money market accounts |  | 304,553 |  | 307 | 0.40 |  | 313,270 |  | 243 | 0.31 |
| NOW accounts |  | 278,389 |  | 139 | 0.20 |  | 257,553 |  | 95 | 0.15 |
| Certificates of deposit |  | 369,804 |  | 925 | 0.99 |  | 323,076 |  | 631 | 0.78 |
| Total deposits |  | 1,112,210 |  | 1,419 | 0.51 |  | 1,050,935 |  | 1,012 | 0.38 |
| Borrowings |  | 58,112 |  | 196 | 1.34 |  | 1,981 |  | 2 | 0.40 |
| Total interest-bearing liabilities |  | 1,170,322 |  | 1,615 | 0.55 |  | 1,052,916 |  | 1,014 | 0.38 |
| Noninterest-bearing deposits |  | 232,464 |  |  |  |  | 233,914 |  |  |  |
| Noninterest-bearing liabilities |  | 20,231 |  |  |  |  | 18,408 |  |  |  |
| Total liabilities |  | 1,423,017 |  |  |  |  | 1,305,238 |  |  |  |
| Equity |  | 201,420 |  |  |  |  | 206,237 |  |  |  |
| Total liabilities and equity | \$ | 1,624,437 |  |  |  | \$ | 1,511,475 |  |  |  |
| Net interest income |  |  | \$ | 12,506 |  |  |  | \$ | 11,831 |  |
| Net interest rate spread ${ }^{(2)}$ |  |  |  |  | 3.10\% |  |  |  |  | 3.23\% |
| Net interest-earning assets ${ }^{(3)}$ | \$ | 365,521 |  |  |  | \$ | 361,820 |  |  |  |
| Net interest margin ${ }^{(4)}$ |  |  |  |  | 3.23\% |  |  |  |  | 3.33\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  | 131.23\% |  |  |  |  | 134.36\% |  |  |  |

[^0]
## Provision for Loan Losses

We establish provisions for loan losses, which are charged to operations in order to maintain the allowance for loan losses at a level we consider necessary to absorb probable incurred credit losses in the loan portfolio. In determining the level of the allowance for loan losses, we consider past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower's ability to repay a loan and the levels of nonperforming and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available or events change. We assess the allowance for loan losses on a quarterly basis and make provisions for loan losses in order to maintain the allowance.

A loan balance is classified as a loss and charged-off when it is confirmed that there is no readily apparent source of repayment for the portion of the loan that is classified as loss. Confirmation can occur upon the receipt of updated third-party appraisal valuation information indicating that there is a low probability of repayment upon sale of the collateral, the final disposition of collateral where the net proceeds are insufficient to pay the loan balance in full, our failure to obtain possession of certain consumer-loan collateral within certain time limits specified by applicable federal regulations, the conclusion of legal proceedings where the borrower's obligation to repay is legally discharged (such as a Chapter 7 bankruptcy proceeding), or when it appears that further formal collection procedures are not likely to result in net proceeds in excess of the costs to collect.

We recorded a recovery of loan losses of $\$ 225,000$ for the three months ended September 30, 2017, compared to $\$ 525,000$ for the same period in 2016. The provision for or recovery of loan losses is a function of the allowance for loan loss methodology that we use to determine the appropriate level of the allowance for inherent loan losses after net charge-offs have been deducted. The portion of the allowance for loan losses attributable to loans collectively evaluated for impairment increased $\$ 252,000$, or $3.1 \%$, to $\$ 8.4$ million at September 30, 2017, from $\$ 8.1$ million at June 30, 2017. There was no reserve established for loans individually evaluated for impairment for the three months ended September 30, 2017 or for the three months ended June 30, 2017. Net recoveries were $\$ 477,000$ for the three months ended September 30, 2017.

The allowance for loan losses as a percentage of nonperforming loans was $321.46 \%$ at September 30, 2017, compared to $274.76 \%$ at June 30, 2017.

## Noninterest Income

|  | Three Months Ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Deposit service charges and fees | \$ | 584 | \$ | 583 | \$ | 1 |
| Other fee income |  | 523 |  | 478 |  | 45 |
| Insurance commissions and annuities income |  | 41 |  | 53 |  | (12) |
| Gain on sale of loans, net |  | 10 |  | 38 |  | (28) |
| Loan servicing fees |  | 58 |  | 66 |  | (8) |
| Amortization of servicing assets |  | (27) |  | (28) |  | 1 |
| Earnings on bank owned life insurance |  | 67 |  | 54 |  | 13 |
| Trust income |  | 169 |  | 167 |  | 2 |
| Other |  | 198 |  | 226 |  | (28) |
| Total noninterest income | \$ | 1,623 | \$ | 1,637 | \$ | (14) |

Noninterest income was $\$ 1.6$ million for each of the three month periods ended September 30, 2017 and 2016. Deposit service charges and fees also remained stable at $\$ 584,000$ for the three months ended September 30, 2017, compared to $\$ 583,000$ for the three months ended September 30 , 2016. Other fee income increased $\$ 45,000$, or $9.4 \%$, to $\$ 523,000$ for the three months ended September 30, 2017, from $\$ 478,000$ for the three months ended September 30 , 2016, primarily due to increased debit card fees and other loan fees. Noninterest income for the three months ended September 30, 2017 included a $\$ 10,000$ gain on sale of loans. Earnings on bank owned life insurance increased $\$ 13,000$, or $24.1 \%$, and trust income increased $\$ 2,000$, or $1.2 \%$, for the three months ended September 30, 2017. Other income decreased $\$ 28,000$, or $12.4 \%$, to $\$ 198,000$ for the three months ended September 30 , 2017 , compared to $\$ 226,000$ for the three months ended September 30, 2016.

## Noninterest Expense

|  | Three Months Ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Compensation and benefits | \$ | 5,330 | \$ | 5,315 | \$ | 15 |
| Office occupancy and equipment |  | 1,693 |  | 1,487 |  | 206 |
| Advertising and public relations |  | 167 |  | 144 |  | 23 |
| Information technology |  | 638 |  | 707 |  | (69) |
| Supplies, telephone and postage |  | 337 |  | 345 |  | (8) |
| Amortization of intangibles |  | 123 |  | 129 |  | (6) |
| Nonperforming asset management |  | 84 |  | 89 |  | (5) |
| Loss (gain) on sale other real estate owned |  | 69 |  | (15) |  | 84 |
| Valuation adjustments of other real estate owned |  | 227 |  | 115 |  | 112 |
| Operations of other real estate owned |  | 107 |  | 143 |  | (36) |
| FDIC insurance premiums |  | 150 |  | 238 |  | (88) |
| Other |  | 1,275 |  | 1,215 |  | 60 |
| Total noninterest expense | \$ | 10,200 | \$ | 9,912 | \$ | 288 |

Noninterest expense increased by $\$ 288,000$, or $2.9 \%$, to $\$ 10.2$ million for the three months ended September 30,2017 , from $\$ 9.9$ million for the same period in 2016. Compensation and benefits expense increased $\$ 15,000$, primarily due to increased accruals for loan origination and business plan performance incentives. Office occupancy and equipment increased $\$ 206,000$, or $13.9 \%$, to $\$ 1.7$ million for the three months ended September 30 , 2017 , from $\$ 1.5$ million for the same period in 2016, primarily due to an increase in real estate taxes of $\$ 115,000$. Advertising and public relations expense increased $\$ 23,000$, or $16.0 \%$, to $\$ 167,000$ for the three months ended September 30, 2017, from $\$ 144,000$ for the same period in 2016. Information technology expense decreased $\$ 69,000$, or $9.8 \%$, to $\$ 638,000$ for the three months ended September 30, 2017, from $\$ 707,000$ for the same period in 2016 . Nonperforming asset management expense decreased $\$ 5,000$, or $5.6 \%$, to $\$ 84,000$ for the three months ended September 30, 2017, from $\$ 89,000$ for the same period in 2016 , primarily due to a $\$ 39,000$ reduction in legal expenses. Valuation adjustments for OREO totaled $\$ 227,000$ for the three months ended September 30 , 2017 , compared to $\$ 115,000$ for the same period in 2016 , due to initiatives that we undertook to accelerate OREO dispositions. Other expenses increased $\$ 60,000$, or $4.9 \%$, to $\$ 1.3$ million for the three months ended September 30 , 2017, from $\$ 1.2$ million for the same period in 2016 , primarily due to increased state tax audit and planning and state franchise tax payments.

## Income Taxes

For the three months ended September 30, 2017, we recorded income tax expense of $\$ 594,000$, compared to $\$ 1.6$ million for the three months ended September 30, 2016. Our income tax expense was reduced by $\$ 879,000$ for the quarter due to an increase in the deferred tax asset related to our Illinois net operating loss carryforward. Effective in July 2017, our Illinois income tax rate increased from $7.75 \%$ to $9.5 \%$. Our effective tax rate for the three months ended September 30, 2017 was $14.3 \%$, compared to $38.5 \%$ for the same period in 2016.

## Operating Results for the Nine Months Ended September 30, 2017 and 2016

Net Income. We had net income of $\$ 8.0$ million for the nine months ended September 30, 2017, compared to $\$ 5.2$ million for the nine months ended September 30, 2016. The increase in net income reflects an increase in interest income of $\$ 2.9$ million in 2017 and the fact that our 2016 operating results were adversely impacted by a pre-tax charge off of $\$ 1.6$ million resulting from our decision to sell three performing loans to a single borrower with a total carrying value of $\$ 16.2$ million. Our earnings per basic and fully diluted share of common stock were $\$ 0.44$ for the nine months ended September 30, 2017, compared to $\$ 0.27$ per basic and fully diluted share for the same period in 2016.

Net Interest Income. Net interest income was $\$ 36.8$ million for the nine months ended September 30, 2017, compared to $\$ 35.4$ million for the same period in 2016. The increase in net interest income reflected a $\$ 2.9$ million increase in interest income, which was partially offset by a $\$ 1.5$ million increase in interest expense.

The increase in net interest income was primarily attributable to an increase in the average balance of interest-earning assets, which increased $\$ 105.3$ million, or $7.4 \%$, to $\$ 1.519$ billion for the nine months ended September 30, 2017, from $\$ 1.414$ billion for the same period in 2016. Our net interest rate spread decreased by 13 basis points to $3.12 \%$ for the nine months ended September 30, 2017, compared to $3.25 \%$ for the same period in 2016. Our net interest margin decreased by ten basis point to $3.24 \%$ for the nine months ended September 30, 2017, compared to $3.34 \%$ for the same period in 2016. However the average yield on commercial loans and leases originated in the nine months of 2017 was $4.34 \%$, compared to $3.69 \%$ for commercial loans and leases originated in the nine months of 2016. The yield on interest-earning assets increased one basis points to $3.62 \%$ for the nine months ended September 30 , 2017 , from $3.61 \%$ for the same period in 2016, and the cost of interest-bearing liabilities increased 14 basis points to $0.50 \%$ for the nine months ended September 30, 2017, from $0.36 \%$ for the same period in 2016.

## Average Balance Sheets

The following table sets forth average balance sheets, average yields and costs, and certain other information. No tax-equivalent yield adjustments were made, as the effect of these adjustments would not be material. Average balances are daily average balances. Nonaccrual loans are included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees and expenses, discounts and premiums, purchase accounting adjustments that are amortized or accreted to interest income or expense.

|  | For the Nine Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  |  | 2016 |  |  |  |  |
|  | AverageOutstandingBalance |  | Interest |  | Yield/Rate ${ }_{(1)}$ | AverageOutstandingBalance |  | Interest |  | Yield/Rate (1) |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 1,321,051 | \$ | 39,061 | 3.95\% | \$ | 1,224,779 | \$ | 36,834 | 4.02\% |
| Securities |  | 110,399 |  | 1,095 | 1.33 |  | 111,399 |  | 927 | 1.11 |
| Stock in FHLBC and FRB |  | 8,563 |  | 301 | 4.70 |  | 6,257 |  | 53 | 1.13 |
| Other |  | 79,258 |  | 675 | 1.14 |  | 71,516 |  | 371 | 0.69 |
| Total interest-earning assets |  | 1,519,271 |  | 41,132 | 3.62 |  | 1,413,951 |  | 38,185 | 3.61 |
| Noninterest-earning assets |  | 91,438 |  |  |  |  | 97,803 |  |  |  |
| Total assets | \$ | 1,610,709 |  |  |  | \$ | 1,511,754 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ | 160,460 |  | 138 | 0.11 | \$ | 158,671 |  | 128 | 0.11 |
| Money market accounts |  | 305,776 |  | 886 | 0.39 |  | 319,299 |  | 738 | 0.31 |
| NOW accounts |  | 272,149 |  | 395 | 0.19 |  | 251,423 |  | 278 | 0.15 |
| Certificates of deposit |  | 362,346 |  | 2,484 | 0.92 |  | 287,074 |  | 1,605 | 0.75 |
| Total deposits |  | 1,100,731 |  | 3,903 | 0.47 |  | 1,016,467 |  | 2,749 | 0.36 |
| Borrowings |  | 52,898 |  | 444 | 1.12 |  | 26,398 |  | 73 | 0.37 |
| Total interest-bearing liabilities |  | 1,153,629 |  | 4,347 | 0.50 |  | 1,042,865 |  | 2,822 | 0.36 |
| Noninterest-bearing deposits |  | 232,662 |  |  |  |  | 238,827 |  |  |  |
| Noninterest-bearing liabilities |  | 21,379 |  |  |  |  | 20,822 |  |  |  |
| Total liabilities |  | 1,407,670 |  |  |  |  | 1,302,514 |  |  |  |
| Equity |  | 203,039 |  |  |  |  | 209,240 |  |  |  |
| Total liabilities and equity | \$ | 1,610,709 |  |  |  | \$ | 1,511,754 |  |  |  |
| Net interest income |  |  | \$ | 36,785 |  |  |  | \$ | 35,363 |  |
| Net interest rate spread ${ }^{(2)}$ |  |  |  |  | 3.12\% |  |  |  |  | 3.25\% |
| Net interest-earning assets ${ }^{(3)}$ | \$ | 365,642 |  |  |  | \$ | 371,086 |  |  |  |
| Net interest margin ${ }^{(4)}$ |  |  |  |  | 3.24\% |  |  |  |  | 3.34\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  | $131.69 \%$ |  |  |  |  | 135.58\% |  |  |  |

[^1]
## Provision for Loan Losses

We recorded a recovery of loan losses of $\$ 15,000$ for the nine months ended September 30, 2017, compared to a provision of $\$ 300,000$ for the same period in 2016. The portion of the allowance for loan losses attributable to loans collectively evaluated for impairment increased $\$ 273,000$, or $3.4 \%$, to $\$ 8.4$ million at September 30, 2017. The reserve established for loans individually evaluated for impairment decreased $\$ 26,000$ to zero at September 30, 2017.

Net recoveries were $\$ 262,000$ for the nine months ended September 30, 2017, compared to net charge-offs of $\$ 1.7$ million for the same period in 2016. Net charge-offs in 2016 included a $\$ 1.6$ million charge-off resulting from the sale of three performing loans to a single borrower with a total carrying value of $\$ 16.2$ million in the second quarter of 2016. Although the loans were well-secured and supported by adequate cash flow, the Company concluded that possible future events could increase the risk of a default and subject the Company to significant legal expenses and an extended resolution period. The Company therefore elected to pursue a resolution that would result in a finite, known consequence rather than pursue alternative resolution strategies that presented multiple uncertainties and risks that were difficult to quantify.

The allowance for loan losses as a percentage of nonperforming loans was $321.46 \%$ at September 30, 2017, compared to $246.57 \%$ at December 31, 2016.

## Noninterest Income

|  | Nine Months Ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Deposit service charges and fees | \$ | 1,682 | \$ | 1,691 | \$ | (9) |
| Other fee income |  | 1,494 |  | 1,478 |  | 16 |
| Insurance commissions and annuities income |  | 170 |  | 180 |  | (10) |
| Gain on sale of loans, net |  | 70 |  | 59 |  | 11 |
| Gain on sales of securities |  | - |  | 46 |  | (46) |
| Loan servicing fees |  | 188 |  | 214 |  | (26) |
| Amortization of servicing assets |  | (86) |  | (96) |  | 10 |
| Earnings on bank owned life insurance |  | 196 |  | 151 |  | 45 |
| Trust income |  | 534 |  | 492 |  | 42 |
| Other |  | 526 |  | 553 |  | (27) |
| Total noninterest income | \$ | 4,774 | \$ | 4,768 | \$ | 6 |

Noninterest income remained constant at $\$ 4.8$ million for the nine month periods ended September 30, 2017 and 2016. Other fee income increased $\$ 16,000$, or $1.1 \%$. Noninterest income for the nine months ended September 30, 2017 included a $\$ 70,000$ gain on sale of loans, compared to a $\$ 59,000$ gain on sale of loans for the same period in 2016. Loan servicing fees decreased $\$ 26,000$ compared to the same nine month period in 2016 due to a decrease in the balance of loans serviced for others.

## Noninterest Expense

|  | Nine Months Ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Compensation and benefits | \$ | 16,792 | \$ | 17,021 | \$ | (229) |
| Office occupancy and equipment |  | 4,914 |  | 4,769 |  | 145 |
| Advertising and public relations |  | 807 |  | 618 |  | 189 |
| Information technology |  | 2,070 |  | 2,130 |  | (60) |
| Supplies, telephone and postage |  | 1,027 |  | 1,018 |  | 9 |
| Amortization of intangibles |  | 374 |  | 394 |  | (20) |
| Nonperforming asset management |  | 215 |  | 300 |  | (85) |
| Loss (gain) on sale other real estate owned |  | 100 |  | (15) |  | 115 |
| Valuation adjustments of other real estate owned |  | 301 |  | 244 |  | 57 |
| Operations of other real estate owned |  | 460 |  | 539 |  | (79) |
| FDIC insurance premiums |  | 462 |  | 691 |  | (229) |
| Other |  | 3,551 |  | 3,639 |  | (88) |
| Total noninterest expense | \$ | 31,073 | \$ | 31,348 | \$ | (275) |

Noninterest expense decreased by $\$ 275,000$, or $0.9 \%$, to $\$ 31.1$ million for the nine months ended September 30, 2017, from $\$ 31.3$ million for the same period in 2016. Compensation and benefits expense decreased $\$ 229,000$, or $1.3 \%$, due in substantial part to a decrease of $\$ 590,000$ in stock-based compensation expense for the nine months ended September 30, 2017, which was partially offset by increased accruals for loan origination and business plan performance incentives. In the first quarter of 2017 , we recorded a one-time, non-cash, non-tax deductible equity compensation expense of $\$ 1.1$ million related to the termination of the Bank's ESOP and the repayment of the ESOP's Share Acquisition Loan. ESOP and equity-based compensation expense for the nine months ended September 30, 2016 was $\$ 1.7$ million. Expenses for office occupancy and equipment increased $\$ 145,000$, or $3.0 \%$, primarily due to increased real estate taxes and increased rent expense for the lending operations in selected metropolitan areas outside our primary lending area. Operations of OREO decreased $\$ 79,000$, or $14.7 \%$, due to decreases in legal expense and maintenance and repairs expense, partially offset by a decrease of $\$ 80,000$ in rental income. Other expenses decreased $\$ 88,000$, or $2.4 \%$, primarily due to reductions in loss due to fraud in the nine months ended September 30 , 2017 and the fact that we recorded an expense of $\$ 150,000$ in the nine months ended September 30, 2016 for a mortgage representation and warranty reserve for mortgage loans sold and serviced for others.

## Income Taxes

For the nine months ended September 30, 2017, we recorded $\$ 2.5$ million of income tax expense, compared to $\$ 3.2$ million for the nine months ended September 30, 2016. Our effective tax rate for the nine months ended September 30, 2017 was $23.7 \%$, compared to $38.2 \%$ for the same period in 2016 . Our effective tax rate for the nine months ended September 30, 2017 included the impact of the stock option exercises and the one-time, non-cash, non-tax deductible equity compensation expense relating to the termination of the ESOP. In addition, our income tax expense was reduced by $\$ 879,000$ due to an increase in the deferred tax asset related to our Illinois net operating loss carryforward. Effective in July 2017, our Illinois income tax rate increased from $7.75 \%$ to $9.5 \%$.

## Nonperforming Loans and Assets

We review loans on a regular basis, and generally place loans on nonaccrual status when either principal or interest is 90 days or more past due. In addition, the Company places loans on nonaccrual status when we do not expect to receive full payment of interest or principal. Interest accrued and unpaid at the time a loan is placed on nonaccrual status is reversed from interest income. Interest payments received on nonaccrual loans are recognized in accordance with our significant accounting policies. Once a loan is placed on nonaccrual status, the borrower must generally demonstrate at least six months of payment performance before the loan is eligible to return to accrual status. We may have loans classified as 90 days or more delinquent and still accruing. Generally, we do not utilize this category of loan classification unless: (1) the loan is repaid in full shortly after the period end date; (2) the loan is well secured and there are no asserted or pending legal barriers to its collection; or (3) the borrower has remitted all scheduled payments and is otherwise in substantial compliance with the terms of the loan, but the processing of loan payments actually
received or the renewal of the loan has not occurred for administrative reasons. At September 30, 2017, we had no loans in this category.
We typically obtain new third-party appraisals or collateral valuations when we place a loan on nonaccrual status, conduct impairment testing or conduct a TDR analysis unless the existing valuation information for the collateral is sufficiently current to comply with the requirements of our Appraisal and Collateral Valuation Policy ("ACV Policy"). We also obtain new third-party appraisals or collateral valuations when the judicial foreclosure process concludes with respect to real estate collateral, and when we otherwise acquire actual or constructive title to real estate collateral. In addition to third-party appraisals, we use updated valuation information based on Multiple Listing Service data, broker opinions of value, actual sales prices of similar assets sold by us and approved sales prices in response to offers to purchase similar assets owned by us to provide interim valuation information for consolidated financial statement and management purposes. Our ACV Policy establishes the maximum useful life of a real estate appraisal at 18 months. Because appraisals and updated valuations utilize historical or "ask-side" data in reaching valuation conclusions, the appraised or updated valuation may or may not reflect the actual sales price that we will receive at the time of sale.

Real estate appraisals may include up to three approaches to value: the sales comparison approach, the income approach (for income-producing property) and the cost approach. Not all appraisals utilize all three approaches. Depending on the nature of the collateral and market conditions, we may emphasize one approach over another in determining the fair value of real estate collateral. Appraisals may also contain different estimates of value based on the level of occupancy or planned future improvements. "As-is" valuations represent an estimate of value based on current market conditions with no changes to the use or condition of the real estate collateral. "As-stabilized" or "as-completed" valuations assume the real estate collateral will be improved to a stated standard or achieve its highest and best use in terms of occupancy. "As-stabilized" or "as-completed" valuations may be subject to a present value adjustment for market conditions or the schedule of improvements.

As part of the asset classification process, we develop an exit strategy for real estate collateral or OREO by assessing overall market conditions, the current use and condition of the asset, and its highest and best use. For most income-producing real estate, we believe that investors value most highly a stable income stream from the asset; consequently, we perform a comparative evaluation to determine whether conducting a sale on an "as-is", "as-stabilized" or "as-completed" basis is most likely to produce the highest net realizable value. If we determine that the "as-stabilized" or "as-completed" basis is appropriate, we then complete the necessary improvements or tenant stabilization tasks, with the applicable time value discount and improvement expenses incorporated into our estimates of the expected costs to sell. As of September 30, 2017, substantially all impaired real estate loan collateral and OREO were valued on an "as-is basis."

Estimates of the net realizable value of real estate collateral also include a deduction for the expected costs to sell the collateral or such other deductions from the cash flows resulting from the operation and liquidation of the asset as are appropriate. For most real estate collateral subject to the judicial foreclosure process, we generally apply a $10.0 \%$ deduction to the value of the asset to determine the expected costs to sell the asset. This estimate includes one year of real estate taxes, sales commissions and miscellaneous repair and closing costs. If we receive a purchase offer that requires unbudgeted repairs, or if the expected resolution period for the asset exceeds one year, we then include, on a case-by-case basis, the costs of the additional real estate taxes and repairs and any other material holding costs in the expected costs to sell the collateral. For OREO, we generally apply a $7.0 \%$ deduction to determine the expected costs to sell, as expenses for real estate taxes and repairs are expensed when incurred.

## Nonperforming Assets Summary

The following table below sets forth the amounts and categories of our nonperforming loans and nonperforming assets.

|  | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ |  | June 30, 2017 |  | December 31, 2016 |  | Quarter Change |  | Nine Month Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate | \$ | 2,234 | \$ | 2,585 | \$ | 2,851 | \$ | (351) | \$ | (617) |
| Multi-family mortgage |  | 371 |  | 371 |  | 185 |  | - |  | 186 |
| Nonresidential real estate |  | - |  | - |  | 260 |  | - |  | (260) |
|  |  | 2,605 |  | 2,956 |  | 3,296 |  | (351) |  | (691) |
| Other real estate owned: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential |  | 1,748 |  | 1,946 |  | 1,565 |  | (198) |  | 183 |
| Multi-family mortgage |  | - |  | 357 |  | 370 |  | (357) |  | (370) |
| Nonresidential real estate |  | 1,551 |  | 1,736 |  | 1,066 |  | (185) |  | 485 |
| Land |  | 270 |  | 857 |  | 894 |  | (587) |  | (624) |
|  |  | 3,569 |  | 4,896 |  | 3,895 |  | $(1,327)$ |  | (326) |
| Total nonperforming assets | \$ | 6,174 | \$ | 7,852 | \$ | 7,191 | \$ | $\underline{(1,678)}$ | \$ | $\underline{(1,017)}$ |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans to total loans |  | 0.19\% |  | 0.22\% |  | 0.25\% |  |  |  |  |
| Nonperforming assets to total assets |  | 0.37 |  | 0.48 |  | 0.44 |  |  |  |  |

## Nonperforming Assets

Nonperforming assets totaled $\$ 6.2$ million, $\$ 7.9$ million, and $\$ 7.2$ million at September 30, 2017, June 30, 2017 and December 31, 2016, respectively. Nonperforming assets decreased $\$ 1.7$ million, during the three months ended September 30, 2017. Although we experience occasional isolated instances of new nonaccrual loans, we believe that continuing our aggressive resolution posture will maintain the trends favoring very strong asset quality.

Five residential, one multi-family loan and two nonresidential real estate loans with an aggregate book balance of $\$ 2.0$ million were transferred from nonaccrual loans to OREO during the nine months ended September 30, 2017. We continue to experience modest quantities of defaults on residential real estate loans principally due either to the borrower's personal financial condition or deteriorated collateral value.

## Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient cash funds to meet all financial commitments and to take advantage of investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, and, to a lesser extent, wholesale borrowings, the proceeds from maturing securities and short-term investments, and the proceeds from the sales of loans and securities and lease payments. The scheduled amortization of loans and securities, as well as proceeds from borrowings, are predictable sources of funds. Other funding sources, however, such as deposit inflows, mortgage prepayments and mortgage loan sales are greatly influenced by market interest rates, economic conditions and competition. We anticipate that we will have sufficient funds available to meet current loan commitments and lines of credit and maturing certificates of deposit that are not renewed or extended. We generally remain fully invested and utilize FHLBC advances as an additional sources of funds. We had $\$ 60.0$ million of FHLBC advances at September 30, 2017 and $\$ 50.0$ million at December 31, 2016.

As of September 30, 2017, we were not aware of any known trends, events or uncertainties that had or were reasonably likely to have a material impact on our liquidity. As of September 30, 2017, we had no other material commitments for capital expenditures.

Capital Management - Bank. The overall objectives of our capital management are to ensure the availability of sufficient capital to support loan, deposit and other asset and liability growth opportunities and to maintain capital to absorb unforeseen losses or write-downs that are inherent in the business risks associated with the banking industry. We seek to balance the need for higher capital levels to address such unforeseen risks and the goal to achieve an adequate return on the capital invested by our stockholders.

The Bank and the Company are subject to regulatory capital requirements administered by the federal banking agencies. The capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve the quantitative measurement of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. The failure to meet minimum capital requirements can result in regulatory actions. The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) became effective for the Company on January 1, 2015, with full compliance with all of the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital.

Prompt corrective action regulations provide five classifications: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If only adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. As of September 30, 2017 and December 31, 2016, the OCC categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since those notifications that management believes have changed the institution's well-capitalized status.

The Company and the Bank have each adopted Regulatory Capital Plans that require the Bank to maintain a Tier 1 leverage ratio of at least $7.5 \%$, $7.0 \%$ for common equity tier 1 captial and a total risk-based capital ratio of at least $10.5 \%$ (including the Capital Conservation Buffer ("CCB")). The minimum capital ratios set forth in the Regulatory Capital Plans will be increased or decreased and other minimum capital requirements will be established if and as necessary. In accordance with the Regulatory Capital Plans, neither the Company nor the Bank will pursue any acquisition or growth opportunity, declare any dividend or conduct any stock repurchase that would cause the Bank's total risk-based capital ratio and/or its Tier 1 leverage ratio to fall below the established minimum capital levels or the capital levels required for capital adequacy plus the CCB. The minimum CCB at September 30 , 2017 is $1.25 \%$ and will increase $0.625 \%$ annually through 2019 to $2.5 \%$. In addition, the Company will continue to maintain its ability to serve as a source of financial strength to the Bank by holding at least $\$ 5.0$ million of cash or liquid assets for that purpose. As of September 30, 2017, the Bank and the Company were well-capitalized, with all capital ratios exceeding the well-capitalized requirement. There are no conditions or events that management believes have changed the Bank's prompt corrective action capitalization category.

The Bank is subject to regulatory restrictions on the amount of dividends it may declare and pay to the Company without prior regulatory approval, and to regulatory notification requirements for dividends that do not require prior regulatory approval.

Actual and required capital amounts and ratios were:

|  |  | Actual |  | Required for Capital Adequacy Purposes |  |  | To be Well-Capitalized under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount |  | Ratio | Amount |  | Ratio |
|  |  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| September 30, 2017 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets): |  |  |  |  |  |  |  |  |  |
| Consolidated | \$ | 191,058 | 16.43\% | \$ | 93,011 | 8.00\% |  | N/A | N/A |
| BankFinancial, NA |  | 184,213 | 15.85 |  | 92,998 | 8.00 | \$ | 116,247 | 10.00\% |
| Tier 1 (core) capital (to risk-weighted assets): |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 182,683 | 15.71 |  | 69,758 | 6.00 |  | N/A | N/A |
| BankFinancial, NA |  | 175,838 | 15.13 |  | 69,748 | 6.00 |  | 92,998 | 8.00 |
| Common Tier 1 (CET1) |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 182,683 | 15.71 |  | 52,319 | 4.50 |  | N/A | N/A |
| BankFinancial, NA |  | 175,838 | 15.13 |  | 52,311 | 4.50 |  | 75,561 | 6.50 |
| Tier 1 (core) capital (to adjusted average total assets): |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 182,683 | 11.36 |  | 64,310 | 4.00 |  | N/A | N/A |
| BankFinancial, NA |  | 175,838 | 10.94 |  | 64,306 | 4.00 |  | 80,382 | 5.00 |


|  | Actual |  |  | Required for Capital Adequacy Purposes |  |  | To be Well-Capitalized under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| December 31, 2016 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets): |  |  |  |  |  |  |  |  |  |
| Consolidated | \$ | 193,845 | 16.96\% | \$ | 91,414 | 8.00\% |  | N/A | N/A |
| BankFinancial, NA |  | 168,113 | 14.72 |  | 91,386 | 8.00 | \$ | 114,232 | 10.00\% |
| Tier 1 (core) capital (to risk-weighted assets): |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 185,718 | 16.25 |  | 68,560 | 6.00 |  | N/A | N/A |
| BankFinancial, NA |  | 159,986 | 14.01 |  | 68,539 | 6.00 |  | 91,386 | 8.00 |
| Common Tier 1 (CET1) |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 185,718 | 16.25 |  | 51,420 | 4.50 |  | N/A | N/A |
| BankFinancial, NA |  | 159,986 | 14.01 |  | 51,404 | 4.50 |  | 74,251 | 6.50 |
| Tier 1 (core) capital (to adjusted average total assets): |  |  |  |  |  |  |  |  |  |
| Consolidated |  | 185,718 | 11.92 |  | 62,306 | 4.00 |  | N/A | N/A |
| BankFinancial, NA |  | 159,986 | 10.27 |  | 62,303 | 4.00 |  | 77,879 | 5.00 |

Capital Management - Company. Total stockholders' equity was $\$ 199.8$ million at September 30, 2017, compared to $\$ 204.8$ million at December 31 , 2016. The decrease in total stockholders' equity was due to the combined impact of our repurchase of 614,673 shares of our common stock during the first nine months of 2017 at a total cost of $\$ 9.1$ million, our declaration and payment of cash dividends totaling $\$ 3.7$ million during the same period, and the $\$ 1.2$ million net impact of stock option exercises. These items were partially offset by the net income of $\$ 8.0$ million that we recorded for the nine months ended September 30, 2017 and the $\$ 1.1$ million impact of the ESOP loan repayment on March 29, 2017.

Quarterly Cash Dividends. The Company declared cash dividends of $\$ 0.20$ and $\$ 0.15$ per share for the nine months ended September 30 , 2017 and September 30, 2016, respectively.

Stock Repurchase Program. During the quarter ending September 30, 2017, the Company repurchased 166,237 shares of its common stock. As of September 30, 2017, the Company had repurchased $2,482,879$ shares of its common stock out of the $2,830,755$ shares of common stock authorized under the share repurchase authorizations. The Board increased the share repurchase authorization by 250,000 shares to its current level on July 27, 2017. The share repurchase authorization will expire on December 31, 2017 unless further extended by the Board.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Qualitative Analysis. A significant form of market risk is interest rate risk. Interest rate risk results from timing differences in the maturity or repricing of our assets, liabilities and off balance sheet contracts (i.e., forward loan commitments), the effect of loan prepayments and deposit withdrawals, the difference in the behavior of lending and funding rates arising from the use of different indices and "yield curve risk" arising from changing rate relationships across the spectrum of maturities for constant or variable credit risk investments. In addition to directly affecting net interest income, changes in market interest rates can also affect the amount of new loan originations, the ability of borrowers to repay variable rate loans, the volume of loan prepayments and refinancings, the carrying value of investment securities classified as available-for-sale and the flow and mix of deposits.

The general objective of our interest rate risk management is to determine the appropriate level of risk given our business strategy and then manage that risk in a manner that is consistent with our policy to reduce, to the extent possible, the exposure of our net interest income to changes in market interest rates. Our Asset/Liability Management Committee ("ALCO"), which consists of certain members of senior management, evaluates the interest rate risk inherent in certain assets and liabilities, our operating environment and capital and liquidity requirements, and modifies our lending, investing and deposit gathering strategies accordingly. The Board of Directors then reviews the ALCO's activities and strategies, the effect of those strategies on our net interest margin, and the effect that changes in market interest rates would have on the economic value of our loan and securities portfolios as well as the intrinsic value of our deposits and borrowings, and reports to the full Board of Directors.

We actively evaluate interest rate risk in connection with our lending, investing and deposit activities. In an effort to better manage interest-rate risk, we have de-emphasized the origination of residential mortgage loans, and have increased our emphasis on the origination of nonresidential real estate loans, multifamily mortgage loans, commercial loans and commercial leases. In addition, depending on market interest rates and our capital and liquidity position, we generally sell all or a portion of our longer-term, fixed-rate residential loans, usually on a servicing-retained basis. Further, we primarily invest in shorterduration securities, which generally have lower yields compared to longer-term investments. Shortening the average maturity of our interest-earning assets by increasing our investments in shorter-term loans and securities, as well as loans with variable rates of interest, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates. Finally, we have classified all of our investment portfolio as available-for-sale so as to provide flexibility in liquidity management.

We utilize a combination of analyses to monitor the Bank's exposure to changes in interest rates. The economic value of equity analysis is a model that estimates the change in net portfolio value ("NPV") over a range of interest rate scenarios. NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts. In calculating changes in NPV, we assume estimated loan prepayment rates, reinvestment rates and deposit decay rates that seem most likely based on historical experience during prior interest rate changes.

Our net interest income analysis utilizes the data derived from the dynamic GAP analysis, described below, and applies several additional elements, including actual interest rate indices and margins, contractual limitations such as interest rate floors and caps and the U.S. Treasury yield curve as of the balance sheet date. In addition, we apply consistent parallel yield curve shifts (in both directions) to determine possible changes in net interest income if the theoretical yield curve shifts occurred instantaneously. Net interest income analysis also adjusts the dynamic GAP repricing analysis based on changes in prepayment rates resulting from the parallel yield curve shifts.

Our dynamic GAP analysis determines the relative balance between the repricing of assets and liabilities over multiple periods of time (ranging from overnight to five years). Dynamic GAP analysis includes expected cash flows from loans and mortgage-backed securities, applying prepayment rates based on the differential between the current interest rate and the market interest rate for each loan and security type. This analysis identifies mismatches in the timing of asset and liability repricing but does not necessarily provide an accurate indicator of interest rate risk because it omits the factors incorporated into the net interest income analysis.

Quantitative Analysis. The following table sets forth, as of September 30, 2017, the estimated changes in the Bank's NPV and net interest income that would result from the designated instantaneous parallel shift in the U.S. Treasury yield curve. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.

| Change in Interest Rates (basis points) | Estimated Decrease in NPV |  |  | Increase (Decrease) in Estimated Net Interest Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Percent |  | Amount | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |
| +400 | \$ | $(19,288)$ | (7.68)\% | \$ | 4,055 | 7.97 \% |
| +300 |  | $(6,644)$ | (2.65) |  | 3,169 | 6.23 |
| +200 |  | 1,771 | 0.71 |  | 2,293 | 4.51 |
| +100 |  | 6,259 | 2.49 |  | 1,231 | 2.42 |
| 0 |  |  |  |  |  |  |
| -25 |  | 4,021 | 1.60 |  | (791) | (1.55) |

The table set forth above indicates that at September 30, 2017, in the event of an immediate 25 basis point decrease in interest rates, the Bank would be expected to experience a $1.60 \%$ decrease in NPV and a $\$ 791,000$ decrease in net interest income. In the event of an immediate 200 basis point increase in interest rates, the Bank would be expected to experience a $0.71 \%$ increase in NPV and a $\$ 2.3$ million increase in net interest income. This data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors, which could reduce the actual impact on NPV and net interest income, if any.

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV and net interest income requires that we make certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. The NPV and net interest income table presented above assumes that the composition of our interest-rate-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and, accordingly, the data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors. The table also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or the repricing characteristics of specific assets and liabilities. Because of the shortcomings mentioned above, management considers many additional factors such as projected changes in loan and deposit balances and various projected forward interest rate scenarios when evaluating strategies for managing interest rate risk. Accordingly, although the NPV and net interest income table provides an indication of our sensitivity to interest rate changes at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chairman, Chief Executive Officer and President and the Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2017. Based on that evaluation, the Company's management, including the Chairman, Chief Executive Officer, and President and the Executive Vice President and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective.

During the quarter ended September 30, 2017, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, based on currently available information, the resolution of these legal actions is not expected to have a material adverse effect on the Company's results of operations.

ITEM 1A. RISK FACTORS
There have been no material changes to the risk factors previously disclosed in the Company's filings with the Securities and Exchange Commission.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Unregistered Sale of Equity Securities. Not applicable.
(b) Use of Proceeds. Not applicable.
(c) Repurchases of Equity Securities.

The following table sets forth information in connection with purchases of our common stock made by, or, on behalf of us, during the third quarter of 2017:

| Period | Total Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | $\begin{aligned} & \text { Maximum Number } \\ & \text { of Shares that } \\ & \text { May Yet be } \\ & \text { Purchased under } \\ & \text { the Plans or } \\ & \text { Programs }{ }^{(1)} \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| July 1, 2017 through July 31, 2017 | 66,659 | \$ | 14.97 | 66,659 | 447,454 |
| August 1, 2017 through August 31, 2017 | 53,770 |  | 15.72 | 53,770 | 393,684 |
| September 1, 2017 through September 30, 2017 | 45,808 |  | 15.91 | 45,808 | 347,876 |
|  | 166,237 |  |  | 166,237 |  |

${ }^{(1)}$ On July 27, 2017, the Board increased the total number of shares authorized by 250,000 under the Company's current share repurchase authorization which expires December 31, 2017. As of September 30, 2017, the Company had repurchased 2,482,879 shares of its common stock out of the $2,830,755$ shares of common stock authorized under the share repurchase authorizations.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

Exhibit

| 10.1 | Amendment No. 2 to the Amended and Restated Employment Agreement Between BankFinancial <br> Corporation with F. Morgan Gasior (Incorporated by reference to Exhibit 10.1 to the Registrant's Current <br> Report on Form 8-K, filed on August 1, 2017) |
| :---: | :---: |
| $\underline{\text { 10.2 }}$ | Amendment No. 2 to the Amended and Restated Employment Agreement Between BankFinancial <br> Corporation with Paul A. Cloutier (Incorporated by reference to Exhibit 10.2 to the Registrant's Current <br> Report on Form 8-K, filed on August 1, 2017) |
| Amendment No. 2 to the Amended and Restated Employment Agreement Between BankFinancial |  |
| Corporation with James J. Brennan (Incorporated by reference to Exhibit 10.3 to the Registrant's Current |  |
| Report on Form 8-K, filed on August 1, 2017) |  |

* A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.


## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## BANKFINANCIAL CORPORATION

Dated: October 25, 2017

By: /s/ F. Morgan Gasior
F. Morgan Gasior

Chairman of the Board, Chief Executive Officer and President
/s/ Paul A. Cloutier

Paul A. Cloutier
Executive Vice President and Chief Financial Officer

## Certification of Chief Executive Officer

## Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, F. Morgan Gasior, certify that:

1) I have reviewed this quarterly report on Form 10-Q of BankFinancial Corporation;
2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 25, 2017
By: /s/ F. Morgan Gasior
F. Morgan Gasior

Chairman of the Board, Chief Executive Officer and President

## Certification of Chief Financial Officer

## Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

## I, Paul A. Cloutier, certify that:

1) I have reviewed this quarterly report on Form 10-Q of BankFinancial Corporation;
2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Paul A. Cloutier
Paul A. Cloutier
Executive Vice President and Chief Financial Officer

## Certification of Chief Executive Officer and Chief Financial Officer <br> Pursuant to Section 906 of the Sarbanes- Oxley Act of 2002

F. Morgan Gasior, Chairman of the Board, Chief Executive Officer and President of BankFinancial Corporation, a Maryland corporation (the "Company") and Paul A. Cloutier, Executive Vice President and Chief Financial Officer of the Company, each certify in his capacity as an officer of the Company that he has reviewed the Quarterly Report on Form 10-Q for the quarter ended September 30, 2017 (the "Report") and that to the best of his knowledge:

1. the Report fully complies with the requirements of Sections 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## BANKFINANCIAL CORPORATION

Dated: $\qquad$ October 25, 2017

By: /s/ F. Morgan Gasior
F. Morgan Gasior

Chairman of the Board and Chief Executive Officer
/s/ Paul A. Cloutier
Paul A. Cloutier
Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.


[^0]:    (1) Annualized
    (2) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
    (3) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
    (4) Net interest margin represents net interest income divided by average total interest-earning assets.

[^1]:    (1) Annualized
    (2) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
    (3) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
    (4) Net interest margin represents net interest income divided by average total interest-earning assets.

