### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 10-Q

### x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period ended September 30, 2019

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For transition period from

**Commission File Number 0-51331** 

to

# **BANKFINANCIAL CORPORATION**

(Exact Name of Registrant as Specified in Charter)

Maryland

(State or Other Jurisdiction of Incorporation) 75-3199276 (I.R.S. Employer Identification No.)

60 North Frontage Road, Burr Ridge, Illinois 60527

(Address of Principal Executive Offices)

Registrant's telephone number, including area code: (800) 894-6900

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class                      | Trading<br>Symbol(s) | Name of each exchange on which registered |
|--|----------------------|---|
| Common Stock, par value \$0.01 per share |                      |   |
|  | BFIN                 | The NASDAQ Stock Market LLC               |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | Accelerated filer         | х |
|-------------------------|---------------------------|---|
| Non-accelerated filer   | Smaller reporting company | х |
|                         | Emerging growth company   |   |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No x.

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date. At October 28, 2019, there were 15,373,964 shares of Common Stock, \$0.01 par value, outstanding.

### BANKFINANCIAL CORPORATION Form 10-Q September 30, 2019 Table of Contents

|         |   | Page<br>Number |
|---------|---|----------------|
|         | <u>PART I</u>   |                |
| Item 1. | Financial Statements  | <u>1</u>       |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>26</u>      |
| Item 3. | Quantitative and Qualitative Disclosure about Market Risk                             | <u>39</u>      |
| Item 4. | Controls and Procedures   | <u>41</u>      |
|         |   |                |

# PART II

| Item 1.          | Legal Proceedings   | <u>42</u> |
|------------------|---|-----------|
| Item 1A.         | Risk Factors  | <u>42</u> |
| Item 2.          | Unregistered Sales of Equity Securities and Use of Proceeds | <u>42</u> |
| Item 3.          | Defaults Upon Senior Securities                             | <u>42</u> |
| Item 4.          | Mine Safety Disclosures                                     | <u>42</u> |
| Item 5.          | Other Information   | <u>42</u> |
| Item 6.          | Exhibits  | <u>43</u> |
|                  |   |           |
| <u>Signature</u> | <u>s</u>  | <u>44</u> |

# BANKFINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(In thousands, except share and per share data) - Unaudited

|  | Sept | ember 30, 2019 | Decer | mber 31, 2018 |
|--|------|----------------|-------|---------------|
| Assets   |      |                |       |               |
| Cash and due from other financial institutions   | \$   | 13,074         | \$    | 13,805        |
| Interest-bearing deposits in other financial institutions  |      | 127,719        |       | 84,399        |
| Cash and cash equivalents  |      | 140,793        |       | 98,204        |
| Securities, at fair value  |      | 65,440         |       | 88,179        |
| Loans receivable, net of allowance for loan losses:<br>September 30, 2019, \$7,603 and December 31, 2018, \$8,470  |      | 1,213,948      |       | 1,323,793     |
| Other real estate owned, net   |      | 269            |       | 1,226         |
| Stock in Federal Home Loan Bank ("FHLB") and Federal Reserve Bank ("FRB"), at cost   |      | 7,490          |       | 8,026         |
| Premises and equipment, net  |      | 24,598         |       | 25,205        |
| Accrued interest receivable  |      | 4,763          |       | 4,952         |
| Bank-owned life insurance  |      | 18,914         |       | 18,809        |
| Deferred taxes   |      | 4,556          |       | 6,235         |
| Other assets   | _    | 11,211         |       | 10,696        |
| Total assets   | \$   | 1,491,982      | \$    | 1,585,325     |
|  |      |                |       |               |
| Liabilities  |      |                |       |               |
| Deposits   |      |                |       |               |
| Noninterest-bearing  | \$   | 208,347        | \$    | 230,041       |
| Interest-bearing   |      | 1,080,478      |       | 1,122,443     |
| Total deposits   |      | 1,288,825      |       | 1,352,484     |
| Borrowings   |      | 1,253          |       | 21,049        |
| Advance payments by borrowers for taxes and insurance  |      | 10,802         |       | 10,531        |
| Accrued interest payable and other liabilities   |      | 17,235         |       | 14,111        |
| Total liabilities  |      | 1,318,115      |       | 1,398,175     |
|  |      |                |       |               |
| Stockholders' equity   |      |                |       |               |
| Preferred Stock, \$0.01 par value, 25,000,000 shares authorized, none issued or outstanding  |      | —              |       |               |
| Common Stock, \$0.01 par value, 100,000,000 shares authorized; 15,373,964 shares issued at September 30, 2019 and 16,481,514 issued at December 31, 2018 |      | 154            |       | 165           |
| Additional paid-in capital   |      | 113,717        |       | 130,547       |
| Retained earnings  |      | 59,718         |       | 56,167        |
| Accumulated other comprehensive income   |      | 278            |       | 271           |
| Total stockholders' equity   |      | 173,867        |       | 187,150       |
| Total liabilities and stockholders' equity   | \$   | 1,491,982      | \$    | 1,585,325     |

See accompanying notes to the consolidated financial statements.

# BANKFINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share data) - Unaudited

|  | Three Months Ended<br>September 30, |        |    |        |    |        | ths Ended<br>Iber 30, |        |  |
|--|-------------------------------------|--------|----|--------|----|--------|-----------------------|--------|--|
|  |                                     | 2019   |    | 2018   |    | 2019   |                       | 2018   |  |
| Interest and dividend income   |                                     |        |    |        |    |        |                       |        |  |
| Loans, including fees  | \$                                  | 15,371 | \$ | 14,248 | \$ | 46,112 | \$                    | 42,045 |  |
| Securities   |                                     | 508    |    | 627    |    | 1,712  |                       | 1,637  |  |
| Other  |                                     | 749    |    | 498    |    | 1,852  |                       | 1,459  |  |
| Total interest income  |                                     | 16,628 |    | 15,373 |    | 49,676 |                       | 45,141 |  |
| Interest expense   |                                     |        |    |        |    |        |                       |        |  |
| Deposits   |                                     | 3,385  |    | 2,278  |    | 10,023 |                       | 5,632  |  |
| Borrowings   |                                     | 1      |    | 130    |    | 89     |                       | 542    |  |
| Total interest expense   |                                     | 3,386  |    | 2,408  |    | 10,112 |                       | 6,174  |  |
| Net interest income  |                                     | 13,242 |    | 12,965 |    | 39,564 |                       | 38,967 |  |
| Provision for (recovery of) loan losses  |                                     | (134)  |    | (23)   |    | 3,736  |                       | (258)  |  |
| Net interest income after provision for (recovery of) loan losses  |                                     | 13,376 |    | 12,988 |    | 35,828 |                       | 39,225 |  |
| Noninterest income   |                                     |        |    |        |    |        |                       |        |  |
| Deposit service charges and fees   |                                     | 983    |    | 1,003  |    | 2,887  |                       | 2,970  |  |
| Loan servicing fees  |                                     | 99     |    | 71     |    | 178    |                       | 231    |  |
| Mortgage brokerage and banking fees  |                                     | 28     |    | 46     |    | 77     |                       | 226    |  |
| Gain (loss) on sale of equity securities   |                                     | —      |    | _      |    | 295    |                       | (14)   |  |
| Gain on sale of premises held-for-sale   |                                     | _      |    | _      |    |        |                       | 93     |  |
| Loss on disposal of other assets   |                                     | _      |    |        |    | (19)   |                       | _      |  |
| Trust and insurance commissions and annuities income   |                                     | 198    |    | 207    |    | 627    |                       | 670    |  |
| Earnings on bank-owned life insurance  |                                     | 37     |    | 35     |    | 105    |                       | 146    |  |
| Bank-owned life insurance death benefit  |                                     |        |    |        |    |        |                       | 1,389  |  |
| Other  |                                     | 129    |    | 208    |    | 374    |                       | 492    |  |
| Total noninterest income   |                                     | 1,474  |    | 1,570  |    | 4,524  |                       | 6,203  |  |
| Noninterest expense  |                                     | -,     |    | 1,07 0 |    | .,01   |                       | 0,200  |  |
| Compensation and benefits  |                                     | 5,218  |    | 5,120  |    | 16,128 |                       | 16,232 |  |
| Office occupancy and equipment   |                                     | 1,877  |    | 1,629  |    | 5,343  |                       | 5,022  |  |
| Advertising and public relations   |                                     | 182    |    | 194    |    | 488    |                       | 611    |  |
| Information technology   |                                     | 716    |    | 717    |    | 2,144  |                       | 2,066  |  |
| Supplies, telephone, and postage   |                                     | 310    |    | 341    |    | 1,028  |                       | 1,070  |  |
| Amortization of intangibles  |                                     | 13     |    | 20     |    | 47     |                       | 163    |  |
| Nonperforming asset management   |                                     | 17     |    | 60     |    | 129    |                       | 313    |  |
| Operations of other real estate owned, net   |                                     | 19     |    | 59     |    | 22     |                       | 355    |  |
| FDIC insurance premiums  |                                     | (127)  |    | 115    |    | 127    |                       | 338    |  |
| Other  |                                     | 1,284  |    | 1,170  |    | 3,623  |                       | 3,429  |  |
| Total noninterest expense  |                                     | 9,509  |    | 9,425  |    | 29,079 |                       | 29,599 |  |
| Income before income taxes   |                                     | 5,341  |    | 5,133  |    | 11,273 |                       | 15,829 |  |
| Income tax expense   |                                     | 1,417  |    | 1,396  |    | 2,991  |                       | 3,903  |  |
|  | \$                                  | 3,924  | \$ | 3,737  | \$ | 8,282  | \$                    | 11,926 |  |
| Net income   | _                                   |        |    | -      | _  |        |                       |        |  |
| Basic and diluted earnings per common share<br>Basic and diluted weighted average common shares<br>outstanding | \$                                  | 0.26   | \$ | 0.22   | \$ | 0.53   | \$                    | 0.68   |  |

See accompanying notes to the consolidated financial statements.

# **BANKFINANCIAL CORPORATION** CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands) - Unaudited

|  | 7  | Three Months Ended<br>September 30, |        |      | Nine Montl<br>Septemb |       |    |        |  |  |
|--|----|-------------------------------------|--------|------|-----------------------|-------|----|--------|--|--|
|  |    | 2019 2018                           |        |      |                       | 2019  |    | 2018   |  |  |
| Net income   |    | 3,924                               | 3,7    | '37  |                       | 8,282 |    | 11,926 |  |  |
| Unrealized holding gain (loss) arising during the period |    | (16)                                | (      | (49) |                       | 9     |    | (173)  |  |  |
| Tax effect   |    | 5                                   |        | 14   |                       | (2)   |    | 47     |  |  |
| Net of tax   |    | (11)                                | (      | (35) |                       | 7     |    | (126)  |  |  |
| Comprehensive income                                     | \$ | 3,913                               | \$ 3,7 | '02  | \$                    | 8,289 | \$ | 11,800 |  |  |

See accompanying notes to the consolidated financial statements.

# BANKFINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(In thousands, except per share data) - Unaudited

|   |    | Common<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings |    | Accumulated<br>Other<br>Comprehen-sive<br>Income |    | Total    |
|---|----|-----------------|----------------------------------|----------------------|----|--|----|----------|
| For the three months ended September 30,                    |    |                 | •                                |                      |    |  |    |          |
| Palance at July 1, 2010                                     |    | 175             | 145,331                          | 48,443               |    | 279  |    | 194,228  |
| Balance at July 1, 2018 Net income                          |    | 1/5             | 145,331                          | 46,443<br>3,737      |    | 279  |    | 3,737    |
| Other comprehensive loss, net of tax                        |    | _               |                                  | 3,/3/                |    | (35)   |    |          |
| Repurchase and retirement of common stock (254,785 shares)  |    | (3)             | (4,101)                          | _                    |    | (55)   |    | (35)     |
| Cash dividends declared on common stock (\$0.10 per share)  |    | _               | _                                | (1,743)              |    | _  |    | (1,743)  |
| Balance at September 30, 2018                               | \$ | 172             | \$<br>141,230                    | \$<br>50,437         | \$ | 244  | \$ | 192,083  |
|   |    |                 |                                  |                      |    |  |    |          |
| Balance at July 1, 2019                                     |    | 154             | 113,717                          | 57,331               |    | 289  |    | 171,491  |
| Net income  |    | _               | _                                | 3,924                |    | _  |    | 3,924    |
| Other comprehensive income, net of tax                      |    | _               | —                                | —                    |    | (11)   |    | (11)     |
| Cash dividends declared on common stock (\$0.10 per share)  |    | _               | _                                | (1,537)              |    | _  |    | (1,537)  |
| Balance at September 30, 2019                               | \$ | 154             | \$<br>113,717                    | \$<br>59,718         | \$ | 278  | \$ | 173,867  |
|   |    |                 |                                  |                      |    |  |    |          |
| For the nine months ended September 30,                     |    |                 |                                  |                      |    |  |    |          |
|   |    |                 |                                  |                      |    |  |    |          |
| Balance at January 1, 2018                                  | \$ | 179             | \$<br>153,811                    | \$<br>43,274         | \$ | 370  | \$ | 197,634  |
| Net income  |    | —               |                                  | 11,926               |    |  |    | 11,926   |
| Other comprehensive loss, net of tax                        |    | —               |                                  |                      |    | (126)  |    | (126)    |
| Nonvested stock awards- stock-based compensation expense    |    |                 | 6                                | _                    |    | _  |    | 6        |
| Repurchase and retirement of common stock (752,174 shares)  |    | (7)             | (12,587)                         | _                    |    | _  |    | (12,594) |
| Cash dividends declared on common stock (\$0.27 per share)  |    | _               | _                                | (4,763)              |    | _  |    | (4,763)  |
| Balance at September 30, 2018                               | \$ | 172             | \$<br>141,230                    | \$<br>50,437         | \$ | 244  | \$ | 192,083  |
|   |    |                 |                                  |                      |    |  |    |          |
| Balance at January 1, 2019                                  | \$ | 165             | \$<br>130,547                    | \$<br>56,167         | \$ | 271  | \$ | 187,150  |
| Net income  |    |                 |                                  | 8,282                |    | _  |    | 8,282    |
| Other comprehensive income, net of tax                      |    |                 |                                  |                      |    | 7  |    | 7        |
| Repurchase and retirement of common stock (1,107,55 shares) | 0  | (11)            | (16,830)                         | _                    |    | _  |    | (16,841) |
| Cash dividends declared on common stock (\$0.30 per share)  |    |                 |                                  | (4,731)              |    | _  |    | (4,731)  |
| Balance at September 30, 2019                               | \$ | 154             | \$<br>113,717                    | \$<br>59,718         | \$ | 278  | \$ | 173,867  |

See accompanying notes to the consolidated financial statements.

# BANKFINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) - Unaudited

|  | Nine Months I<br>September |           |
|--|----------------------------|-----------|
|  | <br>2019                   | 2018      |
| Cash flows from operating activities   |                            |           |
| Net income   | \$<br>8,282 \$             | 11,926    |
| Adjustments to reconcile to net income to net cash from operating activities |                            |           |
| Provision for (recovery of) loan losses                                      | 3,736                      | (258)     |
| Stock-based compensation expense   | —                          | 6         |
| Depreciation and amortization  | 2,525                      | 2,513     |
| Amortization of premiums and discounts on securities and loans               | 4                          | 9         |
| Amortization of intangibles  | 47                         | 163       |
| Amortization of servicing assets   | 63                         | 79        |
| Net change in net deferred loan origination costs                            | 127                        | 53        |
| (Gain) loss on sale of other real estate owned                               | (112)                      | 56        |
| (Gain) loss on sale of equity securities                                     | (295)                      | 14        |
| Loss on disposal of other assets   | 19                         | —         |
| Gain on sale of premises held-for-sale                                       | —                          | (93)      |
| Other real estate owned valuation adjustments                                | 38                         | 27        |
| Earnings on bank owned life insurance  | (105)                      | (146)     |
| Net change in:   |                            |           |
| Accrued interest receivable  | 189                        | (355)     |
| Other assets   | 3,065                      | 3,540     |
| Accrued interest payable and other liabilities                               | (3,570)                    | (3,076)   |
| Net cash from operating activities   | 14,013                     | 14,458    |
| Cash flows from investing activities   |                            |           |
| Securities   |                            |           |
| Proceeds from maturities   | 79,210                     | 76,164    |
| Proceeds from principal repayments   | 2,234                      | 2,970     |
| Proceeds from sale of equity securities                                      | 3,722                      | 487       |
| Purchases of securities  | (58,700)                   | (90,355)  |
| Loans receivable   |                            |           |
| Principal payments on loans receivable                                       | 710,551                    | 729,474   |
| Originated for investment  | (604,705)                  | (683,685) |
| Purchase of FHLB and FRB stock   | (4)                        | (21)      |
| Redemption of FHLB and FRB stock   | 540                        | 285       |
| Bank-owned life insurance death benefit                                      |                            | 4,224     |
| Proceeds from sale of premises held-for-sale                                 | _                          | 5,485     |
| Proceeds from sale of other real estate owned                                | 1,107                      | 2,172     |
|  | 1,107                      | _,        |
| Purchase of premises and equipment, net                                      | (623)                      | (512)     |

Continued

# BANKFINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) - Unaudited

|   |                | e Months Ended<br>eptember 30, |           |  |  |
|---|----------------|--------------------------------|-----------|--|--|
|   | <br>2019       |                                |           |  |  |
| Cash flows from financing activities                                |                |                                |           |  |  |
| Net change in deposits  | \$<br>(63,659) | \$                             | (44,281)  |  |  |
| Net change in borrowings  | (19,796)       |                                | (39,536)  |  |  |
| Net change in advance payments by borrowers for taxes and insurance | 271            |                                | (630)     |  |  |
| Repurchase and retirement of common stock                           | (16,841)       |                                | (12,594)  |  |  |
| Cash dividends paid on common stock                                 | (4,731)        |                                | (4,763)   |  |  |
| Net cash used in financing activities                               | (104,756)      |                                | (101,804) |  |  |
| Net change in cash and cash equivalents                             | 42,589         |                                | (40,658)  |  |  |
| Beginning cash and cash equivalents                                 | 98,204         |                                | 127,592   |  |  |
| Ending cash and cash equivalents                                    | \$<br>140,793  | \$                             | 86,934    |  |  |
| Supplemental disclosures of cash flow information:                  |                |                                |           |  |  |
| Interest paid   | \$<br>10,295   | \$                             | 5,960     |  |  |
| Income taxes paid   | 412            |                                | 250       |  |  |
| Loans transferred to other real estate owned                        | 76             |                                | 1,241     |  |  |

See accompanying notes to the consolidated financial statements.

Recording of right of use asset in exchange for lease obligations in other assets and other liabilities

6

6,694

(Table amounts in thousands, except share and per share data)

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation**: BankFinancial Corporation, a Maryland corporation headquartered in Burr Ridge, Illinois, is the owner of all of the issued and outstanding capital stock of BankFinancial, NA (the "Bank"). The interim unaudited consolidated financial statements include the accounts and transactions of BankFinancial Corporation, the Bank, and the Bank's wholly-owned subsidiaries, Financial Assurance Services, Inc. and BFIN Asset Recovery Company, LLC (collectively, "the Company"), and reflect all normal and recurring adjustments that are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. Such adjustments are the only adjustments reflected in the accompanying financial statements. All significant intercompany accounts and transactions have been eliminated. The results of operations for the three and nine month periods ended September 30, 2019 are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2019 or for any other period.

Certain information and note disclosures normally included in financial statements prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

*Use of Estimates*: To prepare financial statements in conformity with U.S. GAAP, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ.

*Lease Accounting:* The Company adopted FASB issued ASU No. 2016-02, "Leases (Topic 842)" ("ASU 2016-02"), including the adoption of the practical expedients, effective January 1, 2019. Lessees are required to recognize assets and liabilities on the balance sheet for leases with lease terms greater than 12 months. The Company recorded assets and liabilities of \$6.7 million as a result of recording additional lease contracts where the Company is lessee. The Company did not restate comparative periods. The right of use assets are included in other assets and the lease obligations are included in other liabilities in the accompanying consolidated statements of financial condition.

*Other Intangible Assets*: Intangible assets acquired in a purchase business combination with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Core deposit intangible assets ("CDI"), are recognized at the time of acquisition based on valuations prepared by independent third parties or other estimates of fair value. In preparing such valuations, variables such as deposit servicing costs, attrition rates, and market discount rates are considered. CDI assets are amortized to expense over their useful lives. CDI were \$55,000 and \$102,000 at September 30, 2019 and December 31, 2018, respectively, and are included in other assets in the accompanying consolidated statements of financial condition.

Reclassifications: Certain reclassifications have been made in the prior period's financial statements to conform them to the current period's presentation.

These unaudited consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2018, as filed with the Securities and Exchange Commission.

#### Newly Issued Not Yet Effective Accounting Standards

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments" ("ASU 2016-13"). These amendments require the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. ASU 2016-13 is effective for SEC filers or fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019 (*i.e.*, January 1, 2020, for calendar year entities). In October 2019, the FASB moved to defer the effective date of ASU No. 2016-13 for smaller reporting companies, as defined by the SEC, and other non-SEC reporting entities. The proposal would delay the effective date to fiscal years beginning after December 15, 2022, including interim periods within those fiscal periods. As the Company is a smaller reporting company, the proposed delay would be applicable to the Company, if it is approved by the FASB. The FASB is expected to finalize a revised ASU in mid-November.

(Table amounts in thousands, except share and per share data)

# NOTE 2 - EARNINGS PER SHARE

Amounts reported in earnings per share reflect earnings available to common stockholders for the period divided by the weighted average number of shares of common stock outstanding during the period, exclusive of unvested restricted stock shares. Stock options and restricted stock are regarded as potential common stock and are considered in the diluted earnings per share calculations to the extent that they would have a dilutive effect if converted to common stock.

|  | Three Months Ended<br>September 30, |            |    |            |    | Nine Mor<br>Septen |    |            |
|--|-------------------------------------|------------|----|------------|----|--------------------|----|------------|
|  |                                     | 2019       |    | 2018       |    | 2019               |    | 2018       |
| Net income available to common stockholders                  | \$                                  | 3,924      | \$ | 3,737      | \$ | 8,282              | \$ | 11,926     |
| Average common shares outstanding                            |                                     | 15,373,964 |    | 17,365,679 |    | 15,679,927         |    | 17,641,743 |
| Less - Unvested restricted stock shares                      |                                     |            |    | —          |    |                    |    | (435)      |
| Basic and diluted weighted average common shares outstanding |                                     | 15,373,964 |    | 17,365,679 |    | 15,679,927         |    | 17,641,308 |
| Basic and diluted earnings per common share                  | \$                                  | 0.26       | \$ | 0.22       | \$ | 0.53               | \$ | 0.68       |

#### **NOTE 3 - SECURITIES**

The fair value of securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income are shown below.

|   | Amortized<br>Cost |        |    |     |    |      |              |  |  |  |  |  |  |  | Gross<br>Unrealized<br>Losses |  | Fair Value |
|---|-------------------|--------|----|-----|----|------|--------------|--|--|--|--|--|--|--|-------------------------------|--|------------|
| Available-for-Sale Securities                     |                   |        |    |     |    |      |              |  |  |  |  |  |  |  |                               |  |            |
| September 30, 2019                                |                   |        |    |     |    |      |              |  |  |  |  |  |  |  |                               |  |            |
| Certificates of deposit                           | \$                | 52,996 | \$ | —   | \$ |      | \$<br>52,996 |  |  |  |  |  |  |  |                               |  |            |
| Municipal securities                              |                   | 506    |    | 7   |    | _    | 513          |  |  |  |  |  |  |  |                               |  |            |
| Mortgage-backed securities - residential          |                   | 8,402  |    | 378 |    | _    | 8,780        |  |  |  |  |  |  |  |                               |  |            |
| Collateralized mortgage obligations - residential |                   | 3,156  |    | 4   |    | (9)  | 3,151        |  |  |  |  |  |  |  |                               |  |            |
|   | \$                | 65,060 | \$ | 389 | \$ | (9)  | \$<br>65,440 |  |  |  |  |  |  |  |                               |  |            |
| December 31, 2018                                 |                   |        |    |     |    |      |              |  |  |  |  |  |  |  |                               |  |            |
| Certificates of deposit                           | \$                | 73,507 | \$ | _   | \$ | _    | \$<br>73,507 |  |  |  |  |  |  |  |                               |  |            |
| Municipal securities                              |                   | 509    |    | _   |    | _    | 509          |  |  |  |  |  |  |  |                               |  |            |
| Mortgage-backed securities - residential          |                   | 10,116 |    | 400 |    | (38) | 10,478       |  |  |  |  |  |  |  |                               |  |            |
| Collateralized mortgage obligations - residential |                   | 3,676  |    | 11  |    | (2)  | 3,685        |  |  |  |  |  |  |  |                               |  |            |
|   | \$                | 87,808 | \$ | 411 | \$ | (40) | \$<br>88,179 |  |  |  |  |  |  |  |                               |  |            |

The mortgage-backed securities and collateralized mortgage obligations reflected in the preceding table were issued by U.S. government-sponsored entities or agencies, Freddie Mac, Fannie Mae and Ginnie Mae, and are obligations which the government has affirmed its commitment to support.

|                                   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses                 | Fair Value |
|-----------------------------------|-------------------|------------------------------|---|------------|
| Equity Investments <sup>(1)</sup> |                   |                              |   |            |
| December 31, 2018                 |                   |                              |   |            |
| Visa Class B shares               | \$                | \$ 3,427                     | <u>\$                                    </u> | \$ 3,427   |

(1) Equity investments are included in Other assets in the Consolidated Statements of Financial Condition.

(Table amounts in thousands, except share and per share data)

# NOTE 3 - SECURITIES (continued)

The amortized cost and fair values of securities by contractual maturity are shown below. Securities not due at a single maturity date are shown separately. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|   | September 30, 2019    |    |               |  |  |  |  |  |
|---|-----------------------|----|---------------|--|--|--|--|--|
|   | <br>Amortized<br>Cost |    | Fair<br>Value |  |  |  |  |  |
| Due in one year or less                           | \$<br>52,996          | \$ | 52,996        |  |  |  |  |  |
| Due after one year through five years             | 506                   |    | 513           |  |  |  |  |  |
|   | <br>53,502            |    | 53,509        |  |  |  |  |  |
| Mortgage-backed securities - residential          | 8,402                 |    | 8,780         |  |  |  |  |  |
| Collateralized mortgage obligations - residential | 3,156                 |    | 3,151         |  |  |  |  |  |
|   | \$<br>65,060          | \$ | 65,440        |  |  |  |  |  |
|   |                       |    |               |  |  |  |  |  |

Investment securities available-for-sale with carrying values of \$2.2 million and \$2.7 million at September 30, 2019 and December 31, 2018, respectively, were pledged as collateral on customer repurchase agreements and for other purposes as required or permitted by law.

Sales of equity securities were as follows:

|              | Three Mor<br>Septen | <br>    |             | ths Ended<br>1ber 30, |      |  |
|--------------|---------------------|---------|-------------|-----------------------|------|--|
|              | <br>2019            | 2018    | <br>2019    |                       | 2018 |  |
| Proceeds     | \$<br>              | \$<br>_ | \$<br>3,722 | \$                    | 487  |  |
| Gross gains  | —                   |         | 295         |                       | _    |  |
| Gross losses |                     |         | —           |                       | (14) |  |

Securities with unrealized losses not recognized in income are as follows:

|   | Less than                         | Ionths |     | 12 Month      | ıs or | More | Total              |               |       |    |                    |
|---|-----------------------------------|--------|-----|---------------|-------|------|--------------------|---------------|-------|----|--------------------|
|   | <br>Fair Unrealized<br>Value Loss |        |     | Fair<br>Value |       |      | Unrealized<br>Loss | Fair<br>Value |       |    | Unrealized<br>Loss |
| September 30, 2019                                | <br>                              |        |     |               |       | -    |                    |               |       |    |                    |
| Collateralized mortgage obligations - residential | \$<br>1,663                       | \$     | (6) | \$            | 976   | \$   | (3)                | \$            | 2,639 | \$ | (9)                |
|   |                                   |        |     |               |       |      |                    |               |       |    |                    |
| December 31, 2018                                 |                                   |        |     |               |       |      |                    |               |       |    |                    |
| Mortgage-backed securities - residential          | \$<br>_                           | \$     | _   | \$            | 904   | \$   | (38)               | \$            | 904   | \$ | (38)               |
| Collateralized mortgage obligations - residential |                                   |        | _   |               | 1,729 |      | (2)                |               | 1,729 |    | (2)                |
|   | \$<br>_                           | \$     | _   | \$            | 2,633 | \$   | (40)               | \$            | 2,633 | \$ | (40)               |

The Company evaluates marketable investment securities with significant declines in fair value on a quarterly basis to determine whether they should be considered other-than-temporarily impaired under current accounting guidance, which generally provides that if a marketable security is in an unrealized loss position, whether due to general market conditions or industry or issuer-specific factors, the holder of the securities must assess whether the impairment is other-than-temporary.

Certain collateralized mortgage obligations that the Company holds in its investment portfolio were in an unrealized loss position at September 30, 2019, but the unrealized losses were not considered significant under the Company's impairment testing

(Table amounts in thousands, except share and per share data)

# NOTE 3 - SECURITIES (continued)

methodology. In addition, the Company does not intend to sell these securities, and it is likely that the Company will not be required to sell these securities before their anticipated recovery occurs.

The Bank, as a member of Visa USA, received 51,404 unrestricted shares of Visa, Inc. Class B common stock in connection with Visa, Inc.'s initial public offering in 2007 and a related retroactive responsibility plan. The retroactive responsibility plan obligates all former Visa USA members to indemnify Visa USA, in proportion to their equity interests in Visa USA, for certain litigation losses and expenses, including settlement expenses, for the lawsuits covered by the retrospective responsibility plan. Due to the restrictions that the retrospective responsibility plan imposes on the Company's Visa, Inc. Class B shares, the Company had not recorded the Class B shares as an asset.

The Bank sold 25,702 shares of Visa Class B common stock in the fourth quarter of 2018 and recorded a gain of \$3.6 million. For equity investments without readily determinable fair values, when an orderly transaction for the identical or similar investment of the same issuer is identified, we use the valuation techniques permitted under ASC 820 Fair Value to evaluate the observed transaction(s) and adjust the fair value of the equity investment. Based on the existing transfer restriction and the uncertainty of the outcome of the Visa litigation mentioned above, the 25,702 Visa Class B shares that the Company owned as of December 31, 2018 were recorded at \$3.4 million in other assets with a corresponding gain.

The Bank sold the remaining 25,702 shares of Visa Class B common stock in the first quarter of 2019 and recorded a gain of \$295,000.

### NOTE 4 - LOANS RECEIVABLE

Loans receivable are as follows:

|  | Septer | nber 30, 2019 | Dec | ember 31, 2018 |
|--|--------|---------------|-----|----------------|
| One-to-four family residential real estate | \$     | 60,757        | \$  | 70,371         |
| Multi-family mortgage                      |        | 577,656       |     | 619,870        |
| Nonresidential real estate                 |        | 140,410       |     | 152,442        |
| Construction and land                      |        | 88            |     | 172            |
| Commercial loans                           |        | 163,846       |     | 187,406        |
| Commercial leases                          |        | 275,800       |     | 299,394        |
| Consumer                                   |        | 2,052         |     | 1,539          |
|  |        | 1,220,609     |     | 1,331,194      |
| Net deferred loan origination costs        |        | 942           |     | 1,069          |
| Allowance for loan losses                  |        | (7,603)       |     | (8,470)        |
| Loans, net                                 | \$     | 1,213,948     | \$  | 1,323,793      |



(Table amounts in thousands, except share and per share data)

# NOTE 4 - LOANS RECEIVABLE (continued)

The following tables present the balance in the allowance for loan losses and loans receivable by portfolio segment and based on impairment method:

|  |   | A | Allow | ance for loan loss | es |   | Loan Balances |   |    |           |    |           |  |  |  |
|--|---|---|-------|--------------------|----|---|---------------|---|----|-----------|----|-----------|--|--|--|
|  | Individually Collectively<br>evaluated for evaluated for<br>impairment impairment Total |   |       |                    | e  | Individually<br>evaluated for<br>impairment |               | Collectively<br>evaluated for<br>impairment |    | Total     |    |           |  |  |  |
| September 30, 2019                         |   |   |       |                    |    |   |               |   |    |           |    |           |  |  |  |
| One-to-four family residential real estate | \$  |   | \$    | 580                | \$ | 580   | \$            | 2,416                                       | \$ | 58,341    | \$ | 60,757    |  |  |  |
| Multi-family mortgage                      |   | _ |       | 3,728              |    | 3,728                                       |               | 630   |    | 577,026   |    | 577,656   |  |  |  |
| Nonresidential real estate                 |   |   |       | 1,217              |    | 1,217                                       |               | 282   |    | 140,128   |    | 140,410   |  |  |  |
| Construction and land                      |   | _ |       | 2                  |    | 2   |               | _   |    | 88        |    | 88        |  |  |  |
| Commercial loans                           |   | _ |       | 1,308              |    | 1,308                                       |               | _   |    | 163,846   |    | 163,846   |  |  |  |
| Commercial leases                          |   | _ |       | 732                |    | 732   |               | _   |    | 275,800   |    | 275,800   |  |  |  |
| Consumer                                   |   |   |       | 36                 |    | 36  |               | _   |    | 2,052     |    | 2,052     |  |  |  |
|  | \$  |   | \$    | 7,603              | \$ | 7,603                                       | \$            | 3,328                                       | \$ | 1,217,281 |    | 1,220,609 |  |  |  |
| Net deferred loan origination costs        |   |   |       |                    |    |   |               |   |    |           |    | 942       |  |  |  |
| Allowance for loan losses                  |   |   |       |                    |    |   |               |   |    |           |    | (7,603)   |  |  |  |
| Loans, net                                 |   |   |       |                    |    |   |               |   |    |           | \$ | 1,213,948 |  |  |  |

|  |        | A   | Allowa | ance for loan loss                          | es |       | Loan Balances |  |    |   |    |           |  |  |  |
|--|--------|---|--------|---|----|-------|---------------|--|----|---|----|-----------|--|--|--|
|  | evalua | Individually<br>evaluated for<br>impairment |        | Collectively<br>evaluated for<br>impairment |    | Total |               | dividually<br>Iluated for<br>Ipairment |    | Collectively<br>evaluated for<br>impairment |    | Total     |  |  |  |
| December 31, 2018                          |        |   |        |   |    |       |               |  |    |   |    |           |  |  |  |
| One-to-four family residential real estate | \$     | —   | \$     | 699   | \$ | 699   | \$            | 2,218                                  | \$ | 68,153                                      | \$ | 70,371    |  |  |  |
| Multi-family mortgage                      |        | —   |        | 3,991                                       |    | 3,991 |               | 653                                    |    | 619,217                                     |    | 619,870   |  |  |  |
| Nonresidential real estate                 |        | 27  |        | 1,449                                       |    | 1,476 |               | 270                                    |    | 152,172                                     |    | 152,442   |  |  |  |
| Construction and land                      |        | —   |        | 4   |    | 4     |               | _                                      |    | 172   |    | 172       |  |  |  |
| Commercial loans                           |        | —   |        | 1,517                                       |    | 1,517 |               | —                                      |    | 187,406                                     |    | 187,406   |  |  |  |
| Commercial leases                          |        | —   |        | 755   |    | 755   |               | _                                      |    | 299,394                                     |    | 299,394   |  |  |  |
| Consumer                                   |        | —   |        | 28  |    | 28    |               | —                                      |    | 1,539                                       |    | 1,539     |  |  |  |
|  | \$     | 27  | \$     | 8,443                                       | \$ | 8,470 | \$            | 3,141                                  | \$ | 1,328,053                                   |    | 1,331,194 |  |  |  |
| Net deferred loan origination costs        |        |   |        |   |    |       |               |  |    |   |    | 1,069     |  |  |  |
| Allowance for loan losses                  |        |   |        |   |    |       |               |  |    |   |    | (8,470)   |  |  |  |
| Loans, net                                 |        |   |        |   |    |       |               |  |    |   | \$ | 1,323,793 |  |  |  |

#### BANKFINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Table amounts in thousands, except share and per share data)

### NOTE 4 - LOANS RECEIVABLE (continued)

Activity in the allowance for loan losses is as follows:

|  | Three Mor<br>Septem | <br>        | Nine Mon<br>Septen | <br>        |
|--|---------------------|-------------|--------------------|-------------|
|  | <br>2019            | 2018        | <br>2019           | 2018        |
| Beginning balance                          | \$<br>7,824         | \$<br>8,179 | \$<br>8,470        | \$<br>8,366 |
| Loans charged off:                         |                     |             |                    |             |
| One-to-four family residential real estate | (44)                | (84)        | (117)              | (214)       |
| Multi-family mortgage                      | —                   | _           | —                  | (35)        |
| Nonresidential real estate                 | (55)                | _           | (83)               | _           |
| Commercial loans                           | —                   | _           | (4,443)            | (140)       |
| Consumer                                   | (5)                 | (6)         | (20)               | (7)         |
|  | <br>(104)           | (90)        | (4,663)            | (396)       |
| Recoveries:                                |                     |             |                    |             |
| One-to-four family residential real estate | 5                   | 25          | 28                 | 130         |
| Multi-family mortgage                      | 8                   | 8           | 24                 | 26          |
| Construction and land                      | —                   | 2           | —                  | 2           |
| Commercial loans                           | 4                   | 2           | 8                  | 227         |
| Commercial leases                          | —                   | _           | —                  | 5           |
| Consumer                                   | —                   | _           | —                  | 1           |
|  | <br>17              | 37          | 60                 | 391         |
| Net charge-offs                            | (87)                | <br>(53)    | <br>(4,603)        | <br>(5)     |
| Provision for (recovery of) loan losses    | (134)               | (23)        | 3,736              | (258)       |
| Ending balance                             | \$<br>7,603         | \$<br>8,103 | \$<br>7,603        | \$<br>8,103 |

#### **Impaired loans**

Several of the following disclosures are presented by "recorded investment," which the FASB defines as "the amount of the investment in a loan, which is not net of a valuation allowance, but which does reflect any direct write-down of the investment." The following represents the components of recorded investment:

Loan principal balance Less unapplied payments Plus negative unapplied balance Less escrow balance Plus negative escrow balance Plus unamortized net deferred loan costs Less unamortized net deferred loan fees Plus unamortized premium Less unamortized gremium Less previous charge-offs Plus recorded accrued interest Less reserve for uncollected interest **Ess reserve for uncollected interest = Recorded investment** 

(Table amounts in thousands, except share and per share data)

# NOTE 4 - LOANS RECEIVABLE (continued)

The following tables present loans individually evaluated for impairment by class of loans:

|   |                 |                       |    |                      |  | Three months ended<br>September 30, 2019                                 |       |        |    |   |       | nths ended<br>er 30, 2019       |    |
|---|-----------------|-----------------------|----|----------------------|--|--|-------|--------|----|---|-------|---------------------------------|----|
|   | Loan<br>Balance | Recorded<br>nvestment | Pa | rtial Charge-<br>off | Allowance<br>for Loan<br>Losses<br>Allocated | Average<br>Investment Interest<br>in Impaired Income<br>Loans Recognized |       | Income |    | Average<br>Investment<br>in Impaired<br>Loans |       | Interest<br>Income<br>ecognized |    |
| September 30, 2019  |                 | <br>                  |    |                      |  |  |       |        |    |   |       |                                 |    |
| With no related allowance recorded:                                   |                 |                       |    |                      |  |  |       |        |    |   |       |                                 |    |
| One-to-four family residential real estate                            | \$<br>2,812     | \$<br>2,280           | \$ | 542                  | \$<br>_                                      | \$   | 2,253 | \$     | 12 | \$  | 2,245 | \$                              | 40 |
| One-to-four family residential<br>real estate - non-owner<br>occupied | 136             | 136                   |    |                      | _  |  | 161   |        | _  |   | 102   |                                 | 1  |
| Multi-family mortgage -<br>Illinois                                   | 629             | 630                   |    | _                    | _  |  | 633   |        | 9  |   | 642   |                                 | 28 |
| Nonresidential real estate  | 280             | 282                   |    |                      |  |  | 1,447 |        |    |   | 679   |                                 | 1  |
|   | \$<br>3,857     | \$<br>3,328           | \$ | 542                  | \$<br>                                       | \$   | 4,494 | \$     | 21 | \$  | 3,668 | \$                              | 70 |

|  |    |                 |    |                       |                        |     |  |    |   |       | ended<br>er 31, 2018 |                                 |  |
|--|----|-----------------|----|-----------------------|------------------------|-----|--|----|---|-------|----------------------|---------------------------------|--|
|  |    | Loan<br>Balance |    | Recorded<br>nvestment | Partial Charge-<br>off |     | Allowance<br>for Loan<br>Losses<br>Allocated |    | Average<br>Investment<br>in Impaired<br>Loans |       |                      | Interest<br>Income<br>ecognized |  |
| December 31, 2018  |    |                 |    |                       |                        |     |  |    |   |       |                      |                                 |  |
| With no related allowance recorded:                                |    |                 |    |                       |                        |     |  |    |   |       |                      |                                 |  |
| One-to-four family residential real estate                         | \$ | 2,751           | \$ | 2,155                 | \$                     | 575 | \$   | —  | \$  | 3,274 | \$                   | 41                              |  |
| One-to-four family residential real estate - non-owner<br>occupied |    | 86              |    | 46                    |                        | 43  |  |    |   | 95    |                      | _                               |  |
| Multi-family mortgage - Illinois                                   |    | 654             |    | 653                   |                        | _   |  | _  |   | 795   |                      | 39                              |  |
|  |    | 3,491           |    | 2,854                 | \$                     | 618 |  | _  |   | 4,164 |                      | 80                              |  |
| With an allowance recorded - Nonresidential real estate            |    | 356             |    | 270                   |                        | 93  |  | 27 |   | 21    |                      | —                               |  |
|  | \$ | 3,847           | \$ | 3,124                 | \$                     | 711 | \$   | 27 | \$  | 4,185 | \$                   | 80                              |  |

#### BANKFINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Table amounts in thousands, except share and per share data)

NOTE 4 - LOANS RECEIVABLE (continued)

#### **Nonaccrual Loans**

The following tables present the recorded investment in nonaccrual loans and loans past due over 90 days still on accrual by class of loans:

|   | Loa | ın Balance | Recorded<br>Investment | Loans Past<br>Due Over 90<br>Days, Still<br>Accruing |
|---|-----|------------|------------------------|--|
| September 30, 2019  |     |            |                        |  |
| One-to-four family residential real estate                      | \$  | 1,460      | \$<br>1,160            | \$<br>_  |
| Nonresidential real estate                                      |     | 280        | 282                    | —  |
|   | \$  | 1,740      | \$<br>1,442            | \$<br>   |
| December 31, 2018   |     |            |                        |  |
| One-to-four family residential real estate                      | \$  | 2,167      | \$<br>1,162            | \$<br>_  |
| One-to-four family residential real estate – non-owner occupied |     | 270        | 78                     | _  |
| Nonresidential real estate                                      |     | 356        | 270                    | _  |
|   | \$  | 2,793      | \$<br>1,510            | \$<br>_  |

Nonaccrual loans and impaired loans are defined differently. Some loans may be included in both categories, and some loans may only be included in one category. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

The Company's reserve for uncollected loan interest was \$120,000 and \$72,000 at September 30, 2019 and December 31, 2018, respectively. When a loan is on nonaccrual status and the ultimate collectability of the total principal of an impaired loan is in doubt, all payments are applied to principal under the cost recovery method. Alternatively, when a loan is on non-accrual status but there is doubt concerning only the ultimate collectability of interest, contractual interest is credited to interest income only when received, under the cash basis method pursuant to the provisions of FASB ASC 310–10, as applicable. In all cases, the average balances are calculated based on the month–end balances of the financing receivables within the period reported pursuant to the provisions of FASB ASC 310–10, as applicable.

(Table amounts in thousands, except share and per share data)

# NOTE 4 - LOANS RECEIVABLE (continued)

### Past Due Loans

The following tables present the aging of the recorded investment of loans at September 30, 2019 by class of loans:

|   | 30-59 Days<br>Past Due |       |    | 5   |    |       |    | Total Past<br>Due | Loans Not<br>Past Due | Total           |
|---|------------------------|-------|----|-----|----|-------|----|-------------------|-----------------------|-----------------|
| One-to-four family residential real estate loans: |                        |       |    |     |    |       |    |                   |                       |                 |
| Owner occupied                                    | \$                     | 3     | \$ | 255 | \$ | 1,017 | \$ | 1,275             | \$<br>47,989          | \$<br>49,264    |
| Non-owner occupied                                |                        | 4     |    | 269 |    | 137   |    | 410               | 11,062                | 11,472          |
| Multi-family mortgage:                            |                        |       |    |     |    |       |    |                   |                       |                 |
| Illinois  |                        |       |    | _   |    | _     |    | _                 | 256,662               | 256,662         |
| Other   |                        |       |    | _   |    | _     |    | _                 | 314,698               | 314,698         |
| Nonresidential real estate                        |                        |       |    | _   |    | 282   |    | 282               | 138,884               | 139,166         |
| Construction and land                             |                        |       |    | _   |    | _     |    | _                 | 80                    | 80              |
| Commercial loans:                                 |                        |       |    |     |    |       |    |                   |                       |                 |
| Regional commercial banking                       |                        |       |    | _   |    | _     |    | _                 | 28,193                | 28,193          |
| Health care                                       |                        |       |    | _   |    | —     |    | _                 | 75,454                | 75,454          |
| Direct commercial lessor                          |                        |       |    | _   |    | _     |    | _                 | 60,664                | 60,664          |
| Commercial leases:                                |                        |       |    |     |    |       |    |                   |                       |                 |
| Investment rated commercial leases                |                        | 197   |    | 14  |    | _     |    | 211               | 133,697               | 133,908         |
| Other commercial leases                           |                        | 1,710 |    | _   |    | —     |    | 1,710             | 141,877               | 143,587         |
| Consumer  |                        | 6     |    | 3   |    | _     |    | 9                 | 2,060                 | 2,069           |
|   | \$                     | 1,920 | \$ | 541 | \$ | 1,436 | \$ | 3,897             | \$<br>1,211,320       | \$<br>1,215,217 |

(Table amounts in thousands, except share and per share data)

# NOTE 4 - LOANS RECEIVABLE (continued)

The following tables present the aging of the recorded investment of loans at December 31, 2018 by class of loans:

|   | 59 Days<br>st Due | (  | 60-89 Days<br>Past Due | 90 Days or<br>Greater<br>Past Due |       | Total Past<br>Due | Loans Not<br>Past Due |           | Total           |
|---|-------------------|----|------------------------|-----------------------------------|-------|-------------------|-----------------------|-----------|-----------------|
| One-to-four family residential real estate loans: |                   |    |                        |                                   |       |                   |                       |           |                 |
| Owner occupied                                    | \$<br>1,380       | \$ | 637                    | \$                                | 1,162 | \$<br>3,179       | \$                    | 53,820    | \$<br>56,999    |
| Non-owner occupied                                | 387               |    | 10                     |                                   | 78    | 475               |                       | 12,460    | 12,935          |
| Multi-family mortgage:                            |                   |    |                        |                                   |       |                   |                       |           |                 |
| Illinois  | 458               |    | _                      |                                   | _     | 458               |                       | 275,283   | 275,741         |
| Other   | —                 |    | _                      |                                   | _     |                   |                       | 340,470   | 340,470         |
| Nonresidential real estate                        | —                 |    | 270                    |                                   | —     | 270               |                       | 149,271   | 149,541         |
| Construction and land                             | —                 |    | _                      |                                   | _     |                   |                       | 169       | 169             |
| Commercial loans:                                 |                   |    |                        |                                   |       |                   |                       |           |                 |
| Regional commercial banking                       | _                 |    | _                      |                                   |       | _                 |                       | 39,712    | 39,712          |
| Health care                                       | _                 |    | _                      |                                   | _     | _                 |                       | 85,418    | 85,418          |
| Direct commercial lessor                          | _                 |    | _                      |                                   |       | _                 |                       | 62,719    | 62,719          |
| Commercial leases:                                |                   |    |                        |                                   |       |                   |                       |           |                 |
| Investment rated commercial leases                | 505               |    | _                      |                                   |       | 505               |                       | 166,713   | 167,218         |
| Other commercial leases                           | —                 |    | _                      |                                   | _     | _                 |                       | 133,958   | 133,958         |
| Consumer  | 40                |    | 4                      |                                   | _     | 44                |                       | 1,508     | 1,552           |
|   | \$<br>2,770       | \$ | 921                    | \$                                | 1,240 | \$<br>4,931       | \$                    | 1,321,501 | \$<br>1,326,432 |

#### **Troubled Debt Restructurings**

The Company evaluates loan extensions or modifications in accordance with FASB ASC 310–40 with respect to the classification of the loan as a Troubled Debt Restructuring ("TDR"). In general, if the Company grants a loan extension or modification to a borrower experiencing financial difficulties for other than an insignificant period of time that includes a below–market interest rate, principal forgiveness, payment forbearance or other concession intended to minimize the economic loss to the Company, the loan extension or loan modification is classified as a TDR. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal then due and payable, management measures any impairment on the restructured loan in the same manner as for impaired loans as noted above.

The Company had \$17,000 of TDRs at September 30, 2019 and December 31, 2018. No specific valuation reserves were allocated to those loans at September 30, 2019 and December 31, 2018. The Company had no outstanding commitments to borrowers whose loans were classified as TDRs at either date.

The following table presents loans classified as TDRs:

|   | September 30, 2019 Decer |   | December 31, 2018 |
|---|--------------------------|---|-------------------|
| One-to-four family residential real estate - nonaccrual | \$ 1                     | 7 | \$ 17             |

During the nine months ended September 30, 2019 and 2018, there were no loans modified and classified as TDRs. During the nine months ended September 30, 2019 and 2018, there were no TDR loans that subsequently defaulted within twelve months of their modification.

A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

To determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company's internal underwriting policy.

#### BANKFINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Table amounts in thousands, except share and per share data)

NOTE 4 - LOANS RECEIVABLE (continued)

#### **Credit Quality Indicators**

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, including current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans based on credit risk. This analysis includes non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on a monthly basis. The Company uses the following definitions for risk ratings:

**Special Mention.** A Special Mention asset has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution's credit position at some future date. Special Mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

**Substandard.** Loans categorized as Substandard continue to accrue interest, but exhibit a well-defined weakness or weaknesses that may jeopardize the liquidation of the debt. The loans continue to accrue interest because they are well secured and collection of principal and interest is expected within a reasonable time. The risk rating guidance published by the Office of the Comptroller of the Currency clarifies that a loan with a well-defined weakness does not have to present a probability of default for the loan to be rated Substandard, and that an individual loan's loss potential does not have to be distinct for the loan to be rated Substandard.

**Nonaccrual.** An asset classified Nonaccrual has all the weaknesses inherent in one classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered "Pass" rated loans.

As of September 30, 2019, the risk categories of loans by class of loans are as follows:

|   | _               | Special     |    |             |    |            |                 |
|---|-----------------|-------------|----|-------------|----|------------|-----------------|
|   | <br>Pass        | <br>Mention |    | Substandard | 1  | Nonaccrual | <br>Total       |
| One-to-four family residential real estate loans: |                 |             |    |             |    |            |                 |
| Owner occupied                                    | \$<br>47,584    | \$<br>401   | \$ | 541         | \$ | 799        | \$<br>49,325    |
| Non-owner occupied                                | 11,230          | 30          |    | 36          |    | 136        | 11,432          |
| Multi-family mortgage:                            |                 |             |    |             |    |            |                 |
| Illinois  | 257,690         | —           |    | 211         |    |            | 257,901         |
| Other   | 319,344         | 411         |    | _           |    | —          | 319,755         |
| Nonresidential real estate                        | 140,033         | _           |    | 93          |    | 284        | 140,410         |
| Construction and land                             | 88              | —           |    | _           |    | —          | 88              |
| Commercial loans:                                 |                 |             |    |             |    |            |                 |
| Regional commercial banking                       | 28,094          | —           |    | _           |    | —          | 28,094          |
| Health care                                       | 74,767          | 595         |    | _           |    | _          | 75,362          |
| Direct commercial lessor                          | 60,390          | —           |    | _           |    | —          | 60,390          |
| Commercial leases:                                |                 |             |    |             |    |            |                 |
| Investment rated commercial leases                | 132,493         | 556         |    | _           |    |            | 133,049         |
| Other commercial leases                           | 141,187         | 1,564       |    |             |    |            | 142,751         |
| Consumer  | 2,045           | 4           |    | 3           |    | _          | 2,052           |
|   | \$<br>1,214,945 | \$<br>3,561 | \$ | 884         | \$ | 1,219      | \$<br>1,220,609 |

#### BANKFINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Table amounts in thousands, except share and per share data)

NOTE 4 - LOANS RECEIVABLE (continued)

As of December 31, 2018, the risk categories of loans by class of loans are as follows:

|  | Pass            | Special<br>Mention | Substandard |    | Nonaccrual | Total           |
|--|-----------------|--------------------|-------------|----|------------|-----------------|
| One-to-four family residential real estate loans | <br>            | <br>               | <br>        |    |            |                 |
| Owner occupied                                   | \$<br>55,353    | \$<br>495          | \$<br>328   | \$ | 993        | \$<br>57,169    |
| Non-owner occupied                               | 12,911          |                    | 37          |    | 254        | 13,202          |
| Multi-family mortgage:                           |                 |                    |             |    |            |                 |
| Illinois   | 279,021         |                    | 216         |    | —          | 279,237         |
| Other  | 340,633         | —                  | —           |    | —          | 340,633         |
| Nonresidential real estate                       | 151,793         | 281                | 98          |    | 270        | 152,442         |
| Construction and land                            | 172             | —                  | —           |    | —          | 172             |
| Commercial loans:                                |                 |                    |             |    |            |                 |
| Regional commercial banking                      | 34,764          | 4,810              | —           |    | —          | 39,574          |
| Health care                                      | 85,001          |                    | 342         |    | —          | 85,343          |
| Direct commercial lessor                         | 62,489          | —                  | —           |    | —          | 62,489          |
| Commercial leases:                               |                 |                    |             |    |            |                 |
| Investment rated commercial leases               | 165,508         | 701                | —           |    | —          | 166,209         |
| Other commercial leases                          | 133,185         |                    | —           |    | —          | 133,185         |
| Consumer   | 1,529           | 3                  | 7           |    |            | 1,539           |
|  | \$<br>1,322,359 | \$<br>6,290        | \$<br>1,028 | \$ | 1,517      | \$<br>1,331,194 |

# NOTE 5 - OTHER REAL ESTATE OWNED

Real estate that is acquired through foreclosure or a deed in lieu of foreclosure is classified as other real estate owned ("OREO") until it is sold. When real estate is acquired through foreclosure or by deed in lieu of foreclosure, it is recorded at its fair value, less the estimated costs of disposal. If the fair value of the property is less than the loan balance, the difference is charged against the allowance for loan losses.

|                                |    | September 30, 2019 |    |                 |    |                     |         | December 31, 2018 |                        |      |    |       |  |  |  |
|--------------------------------|----|--------------------|----|-----------------|----|---------------------|---------|-------------------|------------------------|------|----|-------|--|--|--|
|                                | Ba | lance              |    | uation<br>wance |    | Net OREO<br>Balance | Balance |                   | Valuation<br>Allowance |      |    |       |  |  |  |
| One-to-four family residential | \$ | 307                | \$ | (38)            | \$ | 269                 | \$      | 875               | \$                     | _    | \$ | 875   |  |  |  |
| Multi-family mortgage          |    |                    |    | —               |    | —                   |         | 276               |                        | —    |    | 276   |  |  |  |
| Nonresidential real estate     |    |                    |    | —               |    | _                   |         | 74                |                        | _    |    | 74    |  |  |  |
| Land                           |    |                    |    | —               |    | _                   |         | 24                |                        | (23) |    | 1     |  |  |  |
|                                | \$ | 307                | \$ | (38)            | \$ | 269                 | \$      | 1,249             | \$                     | (23) | \$ | 1,226 |  |  |  |

(Table amounts in thousands, except share and per share data)

### NOTE 5 - OTHER REAL ESTATE OWNED (continued)

The following represents the roll forward of OREO and the composition of OREO properties:

|                           | 1         | For the Three<br>Septen |    | For the Nine<br>Septen |             |             |
|---------------------------|-----------|-------------------------|----|------------------------|-------------|-------------|
|                           | 2019 2018 |                         |    |                        | <br>2019    | 2018        |
| Beginning balance         | \$        | 497                     | \$ | 1,187                  | \$<br>1,226 | \$<br>2,351 |
| New foreclosed properties |           | 30                      |    | 403                    | 76          | 1,241       |
| Valuation adjustments     |           | (17)                    |    | (1)                    | (38)        | (27)        |
| Sales and payments        |           | (241)                   |    | (604)                  | (995)       | (2,580)     |
| Ending balance            | \$        | 269                     | \$ | 985                    | \$<br>269   | \$<br>985   |

Activity in the valuation allowance is as follows:

|                               | For | the Three<br>Septer | Months<br>nber 30, |      |          | Months Ended<br>Iber 30, |       |  |
|-------------------------------|-----|---------------------|--------------------|------|----------|--------------------------|-------|--|
|                               | 2   | 019                 |                    | 2018 | <br>2019 |                          | 2018  |  |
| Beginning balance             | \$  | 21                  | \$                 | 44   | \$<br>23 | \$                       | 305   |  |
| Additions charged to expense  |     | 17                  |                    | 1    | 38       |                          | 27    |  |
| Reductions from sales of OREO |     |                     |                    | (22) | (23)     |                          | (309) |  |
| Ending balance                | \$  | 38                  | \$                 | 23   | \$<br>38 | \$                       | 23    |  |

At September 30, 2019 and December 31, 2018, the balance of OREO included no foreclosed residential real estate properties recorded as a result of obtaining physical possession of the property without title. At September 30, 2019 and December 31, 2018, the recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process was \$617,000 and \$349,000, respectively.

#### NOTE 6 - LEASES

Effective January 1, 2019, the Company adopted FASB issued ASU No. 2016-02, "Leases (Topic 842)." Leases (Topic 842) establishes a right of use model that requires a lessee to record a right of use ("ROU") asset and a lease liability for all leases with terms longer than 12 months. The Company is obligated under three non-cancellable operating lease agreements for two branch properties and its corporate office. The leases have varying terms, the longest of which will end in 2032. The Company's lease agreements include options to renew at the Company's discretion. The extensions are not reasonably certain to be exercised; therefore, they were not considered in the calculation of the ROU asset and lease liability.

The following table represents the classification of the Company's right of use and lease liabilities:

|                                     | Statement of Financial<br>Condition Location | Septen | ıber 30, 2019 |
|-------------------------------------|--|--------|---------------|
| Operating Lease Right of Use Asset: |  |        |               |
| Gross carrying amount               |  | \$     | 6,694         |
| Accumulated amortization            |  |        | (636)         |
| Net book value                      | Other assets                                 | \$     | 6,058         |
|                                     |  |        |               |
| Operating Lease Liabilities:        |  |        |               |
| Right of use lease obligations      | Other liabilities                            | \$     | 6,058         |
|                                     |  | -      |               |

(Table amounts in thousands, except share and per share data)

# NOTE 6 - LEASES (continued)

At September 30, 2019, the weighted-average remaining lease term for the operating leases was 9.2 years and the weighted-average discount rate used in the measurement of operating lease liabilities was 3.16%. The Company utilized the FHLB fixed rate advance rate as of January 1, 2019 for the term most closely aligning with the remaining lease term.

|                       | Ended Sej | nree Months<br>otember 30,<br>019 | For the Nir<br>Ended Sept<br>201 | tember 30, |
|-----------------------|-----------|-----------------------------------|----------------------------------|------------|
| Lease cost:           |           |                                   |                                  |            |
| Operating lease cost  | \$        | 212                               | \$                               | 636        |
| Short-term lease cost |           | 26                                |                                  | 86         |
| Sublease income       |           | (17)                              |                                  | (32)       |
| Total lease cost      | \$        | 221                               | \$                               | 690        |
|                       |           |                                   |                                  |            |
| Other information:    |           |                                   |                                  |            |

| Cash paid for amounts included in the measurement of lease liabilities: |              |     |
|---|--------------|-----|
| Operating cash flows from operating leases                              | \$<br>225 \$ | 674 |

Future minimum payments under non-cancellable operating leases with terms longer than 12 months, are as follows at September 30, 2019:

| Twelve months ended September 30,                            |             |
|--|-------------|
| 2020   | \$<br>901   |
| 2021   | 920         |
| 2022   | 953         |
| 2023   | 987         |
| 2024   | 582         |
| Thereafter   | 2,849       |
| Total future minimum operating lease payments                | <br>7,192   |
| Amounts representing interest                                | (1,134)     |
| Present value of net future minimum operating lease payments | \$<br>6,058 |

### **NOTE 7 - BORROWINGS**

Securities sold under agreements to repurchase, included with borrowings on the consolidated balance sheet, are shown below.

|   | Overnight and U<br>Continuous |                | -      | Up to 30<br>days |      | 30 - 90<br>days |    | Greater Than<br>90 days |    | Total |
|---|-------------------------------|----------------|--------|------------------|------|-----------------|----|-------------------------|----|-------|
| September 30, 2019  | <u>.</u>                      |                |        |                  |      |                 |    |                         |    |       |
| Repurchase agreements and repurchase-to-maturity transactions         | \$                            | 1,253          | \$     | —                | \$   | —               | \$ |                         | \$ | 1,253 |
| Gross amount of recognized liabilities for repurchase agreements in C | Consolida                     | ated Statement | s of F | inancial         | Cond | lition          |    |                         | \$ | 1,253 |
|   |                               |                |        |                  |      |                 |    |                         |    |       |
| December 31, 2018   |                               |                |        |                  |      |                 |    |                         |    |       |
| Repurchase agreements and repurchase-to-maturity transactions         | \$                            | 1,049          | \$     | —                | \$   | _               | \$ | _                       | \$ | 1,049 |
| Gross amount of recognized liabilities for repurchase agreements in C | Consolida                     | ated Statement | s of F | inancial         | Cond | lition          |    |                         | \$ | 1,049 |

(Table amounts in thousands, except share and per share data)

### NOTE 7 - BORROWINGS (continued)

Securities sold under agreements to repurchase were secured by mortgage-backed securities with carrying amounts of \$2.2 million and \$2.7 million at September 30, 2019 and December 31, 2018, respectively. Because security values fluctuate due to market conditions, the Company has no control over the market value of securities sold under agreements to repurchase. The Company is contractually obligated to promptly transfer additional securities to the counterparty if the market value of the securities falls below the repurchase price.

Also included in total borrowings were fixed-rate advances, due within a year, from the FHLB of \$20.0 million at December 31, 2018. There were no outstanding FHLB borrowings at September 30, 2019.

#### **NOTE 8 – FAIR VALUE**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

*Securities*: The fair values of debt securities are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

*Other investments*: Other investments includes our investments in equity securities without readily determinable fair values. Equity investments without readily determinable fair values, includes our Visa Class B shares, which are categorized as Level 3. Our Visa Class B ownership includes shares acquired at no cost from our prior participation in Visa's network while Visa operated as a cooperative.

*Impaired loans:* The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available for similar loans and collateral underlying such loans. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted in accordance with the allowance policy.

**Other real estate owned:** Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals which are updated no less frequently than annually. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach with data from comparable properties. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Real estate owned properties are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

(Table amounts in thousands, except share and per share data)

# NOTE 8 - FAIR VALUE (continued)

The following table sets forth the Company's financial assets that were accounted for at fair value and are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

|   |                      | Fair V  | Valu | e Measurements                                   | Usir | ıg   |               |
|---|----------------------|---|------|--|------|--|---------------|
|   | Pi<br>A<br>Mai<br>Id | Quoted<br>rices in<br>Active<br>rkets for<br>entical<br>Assets<br>evel 1) |      | Significant<br>Observable<br>Inputs<br>(Level 2) | I    | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Fair<br>Value |
| September 30, 2019                                |                      |   |      |  |      |  |               |
| Securities:                                       |                      |   |      |  |      |  |               |
| Certificates of deposit                           | \$                   | —   | \$   | 52,996   | \$   | _  | \$<br>52,996  |
| Municipal securities                              |                      | _   |      | 513  |      |  | 513           |
| Mortgage-backed securities – residential          |                      | _   |      | 8,780  |      | _  | 8,780         |
| Collateralized mortgage obligations – residential |                      |   |      | 3,151  |      | _  | 3,151         |
|   | \$                   | _   | \$   | 65,440   | \$   | _  | \$<br>65,440  |
| December 31, 2018                                 |                      |   |      |  |      |  |               |
| Securities:                                       |                      |   |      |  |      |  |               |
| Certificates of deposit                           | \$                   | _   | \$   | 73,507   | \$   | _  | \$<br>73,507  |
| Municipal securities                              |                      | —   |      | 509  |      | _  | 509           |
| Mortgage-backed securities - residential          |                      | _   |      | 10,478   |      | _  | 10,478        |
| Collateralized mortgage obligations – residential |                      | _   |      | 3,685  |      | —  | 3,685         |
|   | \$                   | _   | \$   | 88,179   | \$   | _  | \$<br>88,179  |

The following table sets forth the Company's assets that were measured at fair value on a non-recurring basis:

|  |                                  | Fair V   | /alue Me   | asurement                             | Using |   |                   |
|--|----------------------------------|--|------------|---------------------------------------|-------|---|-------------------|
|  | Pric<br>Active I<br>for Id<br>As | oted<br>ees in<br>Markets<br>entical<br>sets<br>rel 1) | Obse<br>In | ificant<br>ervable<br>puts<br>vvel 2) | U     | Significant<br>nobservable<br>Inputs<br>(Level 3) | <br>Fair<br>Value |
| September 30, 2019   |                                  |  |            |                                       |       |   |                   |
| Other real estate owned - One-to-four family residential real estate | \$                               |  | \$         |                                       | \$    | 193   | \$<br>193         |
| December 31, 2018  |                                  |  |            |                                       |       |   |                   |
| Impaired loans - Nonresidential real estate                          | \$                               |  | \$         |                                       | \$    | 243   | \$<br>243         |
| Other real estate owned - Land                                       | \$                               | _  | \$         |                                       | \$    | 1   | \$<br>1           |
| Other investments <sup>(1)</sup>                                     | \$                               |  | \$         |                                       | \$    | 3,427   | \$<br>3,427       |

(1) See Note 1 for additional disclosures resulting from Company's adoption of ASU 2016-01.

At September 30, 2019 there were no impaired loans that were measured for impairment using the fair value of the collateral for collateral–dependent loans and which had specific valuation allowances. At December 31, 2018 there was one nonresidential

(Table amounts in thousands, except share and per share data)

# NOTE 8 - FAIR VALUE (continued)

impaired loan with a carrying value of \$270,000 and a valuation allowance of \$27,000 that was measured for impairment using the fair value of the collateral for collateral–dependent loans and which had a specific valuation allowance.

OREO carried at the lower of cost or fair value less costs to sell, had a carrying value of \$231,000 less a valuation allowance of \$38,000, or \$193,000 at September 30, 2019, compared to a carrying value of \$24,000 less a valuation allowance of \$23,000, or \$1,000 at December 31, 2018. There were \$38,000 of valuation adjustments of OREO recorded for the nine months ended September 30, 2019, compared to \$27,000 of valuation adjustments of OREO recorded for the nine months ended September 30, 2019, compared to \$27,000 of valuation adjustments of OREO recorded for the nine months ended September 30, 2019.

The following table presents quantitative information, based on certain empirical data with respect to Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2019 and December 31, 2018:

|  | Fai | r Value | Valuation<br>Technique(s) | Significant<br>Unobservable<br>Input(s) | Range<br>(Weighted<br>Average) |
|--|-----|---------|---------------------------|---|--------------------------------|
| September 30, 2019   |     |         |                           |   |                                |
| Other real estate owned - One-to-four family residential real estate | \$  | 193     | Sales<br>comparison       | Discount applied to valuation           | 16.0%                          |
|  |     |         |                           |   |                                |
| December 31, 2018  |     |         |                           |   |                                |
| Other real estate owned - Land                                       | \$  | 1       | Sales<br>comparison       | Discount applied to valuation           | 12.3%                          |

The carrying amount and estimated fair value of financial instruments are as follows:

|  |    |                  |    |         | <br>e Measurem<br>er 30, 2019 ( |    |           |               |
|--|----|------------------|----|---------|---------------------------------|----|-----------|---------------|
|  |    | arrying<br>Mount | :  | Level 1 | Level 2                         |    | Level 3   | Total         |
| Financial assets                                   |    |                  |    |         |                                 |    |           |               |
| Cash and cash equivalents                          | \$ | 140,793          | \$ | 13,074  | \$<br>127,719                   | \$ |           | \$<br>140,793 |
| Securities   |    | 65,440           |    | _       | 65,440                          |    |           | 65,440        |
| Loans receivable, net of allowance for loan losses | 1  | ,213,948         |    | —       | —                               | -  | 1,222,391 | 1,222,391     |
| FHLB and FRB stock                                 |    | 7,490            |    | _       | _                               |    |           | N/A           |
| Accrued interest receivable                        |    | 4,763            |    | _       | 294                             |    | 4,469     | 4,763         |
| Financial liabilities                              |    |                  |    |         |                                 |    |           |               |
| Certificates of deposit                            |    | 419,273          |    | _       | 420,287                         |    |           | 420,287       |
| Borrowings   |    | 1,253            |    |         | 1,253                           |    |           | 1,253         |
| Borrowings   |    | 1,253            |    | —       | 1,253                           |    |           | 1,253         |



#### BANKFINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Table amounts in thousands, except share and per share data)

# NOTE 8 - FAIR VALUE (continued)

|  |                    |              | ue Measureme<br>oer 31, 2018 Us |           |              |
|--|--------------------|--------------|---------------------------------|-----------|--------------|
|  | Carrying<br>Amount | <br>Level 1  | Level 2                         | Level 3   | Total        |
| Financial assets                                   |                    |              |                                 |           |              |
| Cash and cash equivalents                          | \$<br>98,204       | \$<br>13,805 | \$<br>84,399                    | \$<br>    | \$<br>98,204 |
| Securities   | 88,179             | _            | 88,179                          |           | 88,179       |
| Loans receivable, net of allowance for loan losses | 1,323,793          | —            | _                               | 1,315,855 | 1,315,855    |
| FHLB and FRB stock                                 | 8,026              | _            |                                 |           | N/A          |
| Accrued interest receivable                        | 4,952              | —            | 249                             | 4,703     | 4,952        |
| Financial liabilities                              |                    |              |                                 |           |              |
| Certificates of deposit                            | 438,328            | _            | 436,598                         | _         | 436,598      |
| Borrowings   | 21,049             |              | 21,050                          |           | 21,050       |

*Loans*: The exit price observations are obtained from an independent third-party using its proprietary valuation model and methodology and may not reflect actual or prospective market valuations. The valuation is based on the probability of default, loss given default, recovery delay, prepayment, and discount rate assumptions.

While the above estimates are based on management's judgment of the most appropriate factors, as of the balance sheet date, there is no assurance that the estimated fair values would have been realized if the assets were disposed of or the liabilities settled at that date, since market values may differ depending on the various circumstances. The estimated fair values would also not apply to subsequent dates.

In addition, other assets and liabilities that are not financial instruments, such as premises and equipment, are not included in the above disclosures.

### NOTE 9 – REVENUE FROM CONTRACTS WITH CUSTOMERS

All of the Company's revenue from contracts with customers within the scope of ASC 606 is recognized within noninterest income. The following table presents the Company's sources of noninterest income. Items outside of the scope of the ASC 606 are noted as such.

|   | Three Months Ended<br>September 30, |    |       |    |       | Nine Months Ended<br>September 30, |       |  |  |
|---|-------------------------------------|----|-------|----|-------|------------------------------------|-------|--|--|
|   | <br>2019                            |    | 2018  |    | 2019  |                                    | 2018  |  |  |
| Deposit service charges and fees                        | \$<br>983                           | \$ | 1,003 | \$ | 2,887 | \$                                 | 2,970 |  |  |
| Loan servicing fees <sup>(1)</sup>                      | 99                                  |    | 71    |    | 178   |                                    | 231   |  |  |
| Mortgage brokerage and banking fees <sup>(1)</sup>      | 28                                  |    | 46    |    | 77    |                                    | 226   |  |  |
| Gain (loss) on sale of equity securities <sup>(1)</sup> |                                     |    | _     |    | 295   |                                    | (14)  |  |  |
| Loss on disposal of other assets                        |                                     |    | —     |    | (19)  |                                    | —     |  |  |
| Gain on sale of premises held-for-sale                  |                                     |    | _     |    | _     |                                    | 93    |  |  |
| Trust and insurance commissions and annuities income    | 198                                 |    | 207   |    | 627   |                                    | 670   |  |  |
| Earnings on bank-owned life insurance <sup>(1)</sup>    | 37                                  |    | 35    |    | 105   |                                    | 146   |  |  |
| Bank-owned life insurance death benefit <sup>(1)</sup>  |                                     |    | —     |    | —     |                                    | 1,389 |  |  |
| Other <sup>(1)</sup>                                    | 129                                 |    | 208   |    | 374   |                                    | 492   |  |  |
| Total noninterest income                                | \$<br>1,474                         | \$ | 1,570 | \$ | 4,524 | \$                                 | 6,203 |  |  |

(1) Not within the scope of ASC 606

(Table amounts in thousands, except share and per share data)

### NOTE 9 – REVENUE FROM CONTRACTS WITH CUSTOMERS (continued)

A description of the Company's revenue streams accounted for under ASC 606 follows:

**Deposit service charges and fees:** The Company earns fees from its deposit customers based on specific types of transactions, account maintenance and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering, and ACH fees, are recognized at the time the transaction is executed as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

*Interchange income:* The Company earns interchange fees from debit cardholder transactions conducted through the Visa payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. Interchange income is included in deposit service charges and fees. Interchange income was \$1.2 million and \$1.1 million for the nine months ended September 30, 2019 and 2018. Interchange income was \$395,000 and \$382,000 for the three months ended September 30, 2019 and 2018.

*Gain on sale of premises held-for-sale:* On April 23, 2018, the Bank sold its office building located in Burr Ridge, Illinois. The sale was to an unrelated party and title was transferred at closing. As such, the transaction constituted a sale and a net gain was recorded in the second quarter of 2018.

**Trust and insurance commissions and annuities income:** The Company earns trust, insurance commissions and annuities income from its contracts with trust customers to manage assets for investment, and/or to transact on their accounts. These fees are primarily earned over time as the Company provides the contracted monthly or quarterly services and are generally assessed based on a tiered scale of the market value of assets under management (AUM) at monthend. Fees that are transaction based, including trade execution services, are recognized at the point in time that the transaction is executed, *i.e.*, the trade date. Other related services provided include fees the Company earns, which are based on a fixed fee schedule, are recognized when the services are rendered.

*Gains/losses on sales of OREO and other assets:* The Company records a gain or loss from the sale of OREO and other assets when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Company finances the sale of OREO to the buyer, the Company assesses whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probable. Once these criteria are met, the OREO asset is derecognized and the gain or loss on sale is recorded upon the transfer of control of the property to the buyer. In determining the gain or loss on the sale, the Company adjusts the transaction price and related gain (loss) on sale if a significant financing component is present. OREO sales for the nine months ended September 30, 2019 and 2018 were not financed by the Bank.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Cautionary Statement Regarding Forward-Looking Information**

#### **Forward Looking Statements**

This Quarterly Report on Form 10-Q contains, and other periodic and current reports, press releases and other public stockholder communications of BankFinancial Corporation may contain, forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that involve significant risks and uncertainties. Forward-looking statements may include statements relating to our future plans, strategies and expectations, as well as our future revenues, earnings, losses, financial performance, financial condition, asset quality metrics and future prospects. Forward looking statements are generally identifiable by use of the words "believe," "may," "will," "should," "could," "expect," "estimate," "intend," "anticipate," "preliminary," "project," "plan," or similar expressions. Forward looking statements speak only as of the date made. They are frequently based on assumptions that may or may not materialize, and are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the forward looking statements. We intend all forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for the purpose of invoking these safe harbor provisions.

Factors that could cause actual results to differ materially from the anticipated or projected results and which could materially and adversely affect our operating results, financial condition or future prospects include, but are not limited to: (i) less than anticipated loan growth due to intense competition for high quality loans and leases, particularly in terms of pricing and credit underwriting, or a dearth of borrowers who meet our underwriting standards; (ii) the impact of re-pricing and competitors' pricing initiatives on loan and deposit products; (iii) interest rate movements and their impact on the economy, customer behavior and our net interest margin; (iv) adverse economic conditions in general, in the Chicago metropolitan area in particular and in other market areas where we operate that could result in increased delinquencies in our loan portfolio or a decline in the value of our investment securities and the collateral for our loans; (v) declines in real estate values that adversely impact the value of our loan collateral, OREO, asset dispositions and the level of borrower equity in their investments; (vi) borrowers that experience legal or financial difficulties that we do not currently foresee; (vii) results of supervisory monitoring or examinations by regulatory authorities, including the possibility that a regulatory authority could, among other things, require us to increase our allowance for loan losses or adversely change our loan classifications, write-down assets, reduce credit concentrations or maintain specific capital levels; (viii) changes, disruptions or illiquidity in national or global financial markets; (ix) the credit risks of lending activities, including risks that could cause changes in the level and direction of loan delinquencies and charge-offs or changes in estimates relating to the computation of our allowance for loan losses; (x) monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board; (xi) factors affecting our ability to access deposits or cost-effective funding, and the impact of competitors' pricing initiatives on our deposit products; (xii) the impact of new legislation or regulatory changes, on our products, services, operations and operating expenses; (xiii) higher federal deposit insurance premiums; (xiv) higher than expected overhead, infrastructure and compliance costs; (xv) changes in accounting or tax principles, policies or guidelines; and (xvi) privacy and cybersecurity risks, including the risks of business interruption and the compromise of confidential customer information resulting from intrusions.

These risks and uncertainties, together with the Risk Factors and other information set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2018, as well as other filings we make with the SEC, should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. We do not undertake any obligation to update any forward-looking statement in the future, or to reflect circumstances and events that occur after the date on which the forward-looking statement was made.

#### **Critical Accounting Policies**

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that the most critical accounting policies upon which our financial condition and results of operation depend, and which involve the most complex subjective decisions or assessments, are included in the discussion entitled "Critical Accounting Policies" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2018, as filed with the SEC.

#### Overview

Total loans declined during the current quarter due to substantially increased prepayments within the multi-family mortgage loan portfolio and the scheduled amortization of investment rated leases in the commercial lease portfolio, partially offset by increases in commercial lending. Multi-family mortgage loans decreased by \$42.2 million (6.8%) as we received \$49.4 million in total loan payments due to project sales and cash-out refinances by other lenders. Commercial leases decreased by \$13.3 million (4.6%), primarily due to the scheduled amortization of lower-yielding investment rated leases in excess of investment rated lease originations. Commercial loans increased by \$10.1 million (6.6%) compared to June 30, 2019 due to new borrower originations and modestly increased line utilization. Residential and nonresidential real estate loan balances declined due to scheduled portfolio amortization and prepayments.

The Company's asset quality remained favorable. The ratio of nonperforming loans to total loans was 0.12% and the ratio of nonperforming assets to total assets was 0.11% at September 30, 2019.

Total deposits declined by \$41.4 million (3.1%) from June 30, 2019 to September 30, 2019 due in part to seasonal factors with respect to retail and commercial checking accounts. We reduced our marketing for retail certificates of deposit due to higher liquidity and to better manage our cost of funds. Retail money market deposit accounts declined by \$9.9 million (4.0%), primarily due to seasonal fluctuations in public funds accounts and internal transfers to other deposit or trust products. Total wholesale deposits and borrowings declined by \$13.4 million (15.0%) during the third quarter of 2019 as we utilized excess liquidity to pay off maturing wholesale deposits and borrowings.

The average yield on our loan and lease portfolio for the quarter ended September 30, 2019 was 4.92%, compared to an average loan and lease portfolio yield of 4.76% for the quarter ended June 30, 2019. The average cost of retail and commercial deposits stabilized at 1.13% for the quarter ended September 30, 2019. The average cost of wholesale deposits and borrowings increased to 2.48% for the quarter ended September 30, 2019, compared to an average cost of 2.39% for the quarter ended June 30, 2019. Our net interest margin increased to 3.67% for the quarter ended September 30, 2019, compared to 3.60% for the quarter ended June 30, 2019; however, the rate of decline in asset market yields in excess of liability market yields, and the acceleration of loan prepayments will likely result in some compression of net interest margin.

Our net interest income before provision for (recovery of) loan losses for the quarter ended September 30, 2019 at \$13.2 million was stable compared to the previous quarter; however, the combination of the decline in portfolio balances and market yields will likely reduce net interest income for the remainder of 2019. Noninterest expense was \$9.5 million, as increases in loan marketing and in cybersecurity prevention expenses slightly offset continued improvements in operating efficiency.

The Company's capital position remained strong with a Tier 1 leverage ratio of 11.43%. During 2019, we repurchased 1,107,550 common shares, which represented 6.7% of the common shares outstanding at December 31, 2018.

# SELECTED FINANCIAL DATA

The following summary information is derived from the consolidated financial statements of the Company. For additional information, reference is made to the Consolidated Financial Statements of the Company and related notes included elsewhere in this Quarterly Report.

|                                    | September 30, 2 | 019 | December 31, 2018 | Change         |
|------------------------------------|-----------------|-----|-------------------|----------------|
|                                    |                 |     |                   |                |
| Selected Financial Condition Data: |                 |     |                   |                |
| Total assets                       | \$ 1,491,9      | 82  | \$ 1,585,325      | \$<br>(93,343) |
| Loans, net                         | 1,213,9         | 48  | 1,323,793         | (109,845)      |
| Securities, at fair value          | 65,4            | 40  | 88,179            | (22,739)       |
| Other real estate owned, net       | 2               | 69  | 1,226             | (957)          |
| Deposits                           | 1,288,8         | 25  | 1,352,484         | (63,659)       |
| Borrowings                         | 1,2             | 53  | 21,049            | (19,796)       |
| Equity                             | 173,8           | 67  | 187,150           | (13,283)       |

|   | Three Mo<br>Septen | <br>         |    |          |       | Nine Mor<br>Septen |    |        |    |         |
|---|--------------------|--------------|----|----------|-------|--------------------|----|--------|----|---------|
|   | 2019               | 2018         |    | Change   |       | 2019               |    | 2018   |    | Change  |
|   |                    |              |    | (In thou | isand | s)                 |    |        |    |         |
| Selected Operating Data:  |                    |              |    |          |       |                    |    |        |    |         |
| Interest income   | \$<br>16,628       | \$<br>15,373 | \$ | 1,255    | \$    | 49,676             | \$ | 45,141 | \$ | 4,535   |
| Interest expense  | 3,386              | 2,408        |    | 978      |       | 10,112             |    | 6,174  |    | 3,938   |
| Net interest income   | 13,242             | 12,965       |    | 277      |       | 39,564             |    | 38,967 |    | 597     |
| Provision for (recovery of) loan losses                           | (134)              | (23)         |    | (111)    |       | 3,736              |    | (258)  |    | 3,994   |
| Net interest income after provision for (recovery of) loan losses | <br>13,376         | <br>12,988   |    | 388      |       | 35,828             |    | 39,225 |    | (3,397) |
| Noninterest income  | 1,474              | 1,570        |    | (96)     |       | 4,524              |    | 6,203  |    | (1,679) |
| Noninterest expense   | 9,509              | 9,425        |    | 84       |       | 29,079             |    | 29,599 |    | (520)   |
| Income before income tax expense                                  | <br>5,341          | <br>5,133    |    | 208      |       | 11,273             |    | 15,829 |    | (4,556) |
| Income tax expense  | 1,417              | 1,396        |    | 21       |       | 2,991              |    | 3,903  |    | (912)   |
| Net income  | \$<br>3,924        | \$<br>3,737  | \$ | 187      | \$    | 8,282              | \$ | 11,926 | \$ | (3,644) |

|   | Three Mo<br>Septer |    |        | Nine Mor<br>Septer |    |        |
|---|--------------------|----|--------|--------------------|----|--------|
|   | <br>2019 2018      |    | 2018   | <br>2019           |    | 2018   |
| Selected Financial Ratios and Other Data:                                     |                    |    |        |                    |    |        |
| Performance Ratios:   |                    |    |        |                    |    |        |
| Return on assets (ratio of net income to average total assets) <sup>(1)</sup> | 1.05%              |    | 0.97%  | 0.72%              |    | 1.02%  |
| Return on equity (ratio of net income to average equity) <sup>(1)</sup>       | 9.04               |    | 7.68   | 6.20               |    | 8.06   |
| Average equity to average assets  | 11.59              |    | 12.64  | 11.68              |    | 12.62  |
| Net interest rate spread <sup>(1)(2)</sup>                                    | 3.38               |    | 3.30   | 3.34               |    | 3.32   |
| Net interest margin <sup>(1) (3)</sup>  | 3.67               |    | 3.51   | 3.63               |    | 3.51   |
| Efficiency ratio <sup>(4)</sup>   | 64.62              |    | 64.84  | 65.96              |    | 65.53  |
| Noninterest expense to average total assets (1)                               | 2.54               |    | 2.45   | 2.54               |    | 2.53   |
| Average interest-earning assets to average interest-bearing liabilities       | 131.18             |    | 133.23 | 131.57             |    | 133.12 |
| Dividends declared per share  | \$<br>0.10         | \$ | 0.10   | \$<br>0.30         | \$ | 0.27   |
| Dividend payout ratio   | 39.18%             |    | 46.65% | 57.12%             |    | 39.94% |

|   | At September<br>30, 2019 | At December<br>31, 2018 |
|---|--------------------------|-------------------------|
| Asset Quality Ratios:                               |                          |                         |
| Nonperforming assets to total assets <sup>(5)</sup> | 0.11%                    | 0.17%                   |
| Nonperforming loans to total loans                  | 0.12                     | 0.11                    |
| Allowance for loan losses to nonperforming loans    | 527.25                   | 560.93                  |
| Allowance for loan losses to total loans            | 0.62                     | 0.64                    |
| Capital Ratios:                                     |                          |                         |
| Equity to total assets at end of period             | 11.65%                   | 11.81%                  |
| Tier 1 leverage ratio (Bank only)                   | 10.90%                   | 11.03%                  |
| Other Data:   |                          |                         |
| Number of full-service offices                      | 19                       | 19                      |
| Employees (full-time equivalents)                   | 223                      | 236                     |
| Employees (full-time equivalents)                   | 223                      | 236                     |

(1) Ratios annualized.

(2) The net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities for the period.

(3) The net interest margin represents net interest income divided by average total interest-earning assets for the period.

(4) The efficiency ratio represents noninterest expense, divided by the sum of net interest income and noninterest income.

(5) Nonperforming assets include nonperforming loans and other real estate owned.

#### Comparison of Financial Condition at September 30, 2019 and December 31, 2018

Total assets decreased \$93.3 million, or 5.9%, to \$1.492 billion at September 30, 2019, from \$1.585 billion at December 31, 2018. The decrease in total assets was primarily due to a decrease in loans receivable and securities, which was partially offset by an increase in cash and cash equivalents. Loans decreased \$109.8 million, or 8.3%, to \$1.214 billion at September 30, 2019, from \$1.324 billion at December 31, 2018. Securities decreased \$22.7 million, or 25.8%, to \$65.4 million at September 30, 2019, from \$18.2 million at December 31, 2018. Cash and cash equivalents increased \$42.6 million, or 43.4%, to \$140.8 million at September 30, 2019, from \$12.018.

Our loan portfolio consists primarily of investment and business loans (multi-family, nonresidential real estate, commercial, construction and land loans, and commercial leases), which together totaled 94.9% of gross loans at September 30, 2019. During the nine months ended September 30, 2019, multi-family loans decreased by \$42.2 million, or 6.8%; commercial loans decreased by \$23.6 million, or 12.6%; commercial leases decreased \$23.6 million, or 7.9%; and nonresidential real estate loans decreased \$12.0 million, or 7.9%. The decrease in multi-family loans was primarily due to a significant amount of loan prepayments. The

loan prepayments generated \$452,000 of prepayment penalty income for the nine months ended September 30, 2019, compared to \$220,000 of prepayment income for the same period in 2018.

Our primary lending area consists of the counties in the State of Illinois where our branch offices are located, and contiguous counties. We derive the most significant portion of our revenues from these geographic areas. We also engage in multi-family mortgage lending activities in carefully selected metropolitan areas outside our primary lending area and engage in certain types of commercial lending and leasing activities on a nationwide basis. At September 30, 2019, \$252.1 million, or 43.6%, of our multi-family mortgage loans were in the Metropolitan Statistical Area for Chicago, Illinois; \$63.2 million, or 10.9%, were in the Metropolitan Statistical Area for Denver, Colorado; \$33.3 million, or 5.8%, were in the Metropolitan Statistical Area for Greenville-Spartanburg, South Carolina; \$22.4 million, or 3.9%, were in the Metropolitan Statistical Area for San Antonio, Texas; and \$19.7 million, or 3.4%, were in the Metropolitan Statistical Area for Minneapolis, Minnesota. This information reflects the location of the collateral and does not necessarily reflect the location of the borrower.

Total liabilities decreased \$80.1 million, or 5.7%, to \$1.318 billion at September 30, 2019, from \$1.398 billion at December 31, 2018, primarily due to decreases in total deposits and borrowings. Total deposits decreased \$63.7 million, or 4.7%, to \$1.289 billion at September 30, 2019, from \$1.352 billion at December 31, 2018. Retail certificates of deposit increased \$12.3 million, or 3.7%, to \$344.3 million at September 30, 2019, from \$332.1 million at December 31, 2018. Wholesale certificates of deposit decreased \$31.3 million, or 29.5%, to \$74.9 million at September 30, 2019, from \$106.3 million at December 31, 2018. Money market accounts decreased \$18.9 million, or 7.4%, to \$237.0 million at September 30, 2019, from \$256.0 million at December 31, 2018. Interest-bearing NOW accounts decreased \$1.1 million, or 0.4%, to \$274.8 million at September 30, 2019, from \$275.8 million at December 31, 2018. Noninterest-bearing demand deposits decreased \$21.7 million, or 9.4%, to \$208.3 million at September 30, 2019, from \$230.0 million at December 31, 2018 and savings accounts decreased \$2.9 million, or 1.9%, to \$149.4 million at September 30, 2019, from \$152.3 million at December 31, 2018. Core deposits (which consists of savings, money market, noninterest-bearing demand and NOW accounts) represented 67.5% of total deposits at September 30, 2019, compared to 67.6% at December 31, 2018.

Total stockholders' equity was \$173.9 million at September 30, 2019, compared to \$187.2 million at December 31, 2018. The decrease in total stockholders' equity was primarily due to our repurchase of 1,107,550 shares of our common stock during the nine months ended September 30, 2019 at a total cost of \$16.8 million and our declaration and payment of cash dividends totaling \$4.7 million during the same period. These reductions in total stockholders' equity were partially offset by the net income of \$8.3 million that the Company recorded for the nine months ended September 30, 2019.

#### Operating Results for the Three Months Ended September 30, 2019 and 2018

*Net Income.* Net income was \$3.9 million for the three months ended September 30, 2019, compared to \$3.7 million for the three months ended September 30, 2018. Earnings per basic and fully diluted share of common stock were \$0.26 for the three months ended September 30, 2019, compared to \$0.22 for the three months ended September 30, 2018.

*Net Interest Income*. Net interest income was \$13.2 million for the three months ended September 30, 2019, compared to \$13.0 million for the three months ended September 30, 2018. The increase in net interest income reflected a \$1.3 million, or 8.2%, increase in interest income, including \$293,000 in loan prepayment penalties, primarily on multi-family and nonresidential loans. This increase in interest income was partially offset by a \$1.0 million increase in interest expense.

The increase in interest income was due in substantial part to an increase in the average yield on interest-earning assets, which was partially offset by an increase in the cost of interest-bearing liabilities and a decrease in total average interest-earning assets. The yield on interest-earning assets increased 44 basis points to 4.61% for the three months ended September 30, 2019, from 4.17% for the three months ended September 30, 2018. The cost of interest-bearing liabilities increased 36 basis points to 1.23% for the three months ended September 30, 2019, from 0.87% for the same period in 2018. Total average interest-earning assets decreased \$32.6 million, or 2.2%, to \$1.431 billion for the three months ended September 30, 2019, from \$1.463 billion for the same period in 2018. Our net interest rate spread increased by eight basis point to 3.38% for the three months ended September 30, 2019, from 3.30% for the same period in 2018. Our net interest margin increased by 16 basis points to 3.67% for the three months ended September 30, 2019, from 3.51% for the same period in 2018.

# **Average Balance Sheets**

The following table sets forth average balance sheets, average yields and costs, and certain other information. No tax-equivalent yield adjustments were made, as the effect of these adjustments would not be material. Average balances are daily average balances. Nonaccrual loans are included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees and expenses, discounts and premiums and purchase accounting adjustments that are amortized or accreted to interest income or expense.

|  |    |                                   |    | Fo       | r the Three Month | s Enc   | led September                     | 30, |          |                |
|--|----|-----------------------------------|----|----------|-------------------|---------|-----------------------------------|-----|----------|----------------|
|  |    |                                   |    | 2019     |                   |         |                                   |     |          |                |
|  | C  | Average<br>Dutstanding<br>Balance |    | Interest | Yield/Rate (1)    | (       | Average<br>Dutstanding<br>Balance |     | Interest | Yield/Rate (1) |
|  |    |                                   |    |          | (Dollars ir       | 1 thous | ands)                             |     |          |                |
| Interest-earning assets:   |    |                                   |    |          |                   |         |                                   |     |          |                |
| Loans  | \$ | 1,239,774                         | \$ | 15,371   | 4.92%             | \$      | 1,274,788                         | \$  | 14,248   | 4.43%          |
| Securities   |    | 78,221                            |    | 508      | 2.58              |         | 113,234                           |     | 627      | 2.20           |
| Stock in FHLB and FRB  |    | 7,490                             |    | 86       | 4.56              |         | 8,125                             |     | 112      | 5.47           |
| Other  |    | 105,345                           |    | 663      | 2.50              |         | 67,257                            |     | 386      | 2.28           |
| Total interest-earning assets                                    |    | 1,430,830                         |    | 16,628   | 4.61              |         | 1,463,404                         |     | 15,373   | 4.17           |
| Noninterest-earning assets                                       |    | 67,550                            |    |          |                   |         | 77,118                            | _   |          |                |
| Total assets   | \$ | 1,498,380                         |    |          |                   | \$      | 1,540,522                         | _   |          |                |
| Interest-bearing liabilities:                                    |    |                                   | •  |          |                   |         |                                   | -   |          |                |
| Savings deposits   | \$ | 151,523                           |    | 115      | 0.30              | \$      | 156,502                           |     | 71       | 0.18           |
| Money market accounts  |    | 241,180                           |    | 562      | 0.92              |         | 271,401                           |     | 515      | 0.75           |
| NOW accounts   |    | 268,742                           |    | 301      | 0.44              |         | 277,342                           |     | 233      | 0.33           |
| Certificates of deposit  |    | 428,151                           |    | 2,407    | 2.23              |         | 354,684                           |     | 1,459    | 1.63           |
| Total deposits   |    | 1,089,596                         |    | 3,385    | 1.23              |         | 1,059,929                         |     | 2,278    | 0.85           |
| Borrowings   |    | 1,170                             |    | 1        | 0.34              |         | 38,495                            |     | 130      | 1.34           |
| Total interest-bearing<br>liabilities                            |    | 1,090,766                         |    | 3,386    | 1.23              |         | 1,098,424                         |     | 2,408    | 0.87           |
| Noninterest-bearing deposits                                     |    | 208,279                           |    |          |                   |         | 225,583                           |     |          |                |
| Noninterest-bearing liabilities                                  |    | 25,637                            |    |          |                   |         | 21,770                            |     |          |                |
| Total liabilities  |    | 1,324,682                         | •  |          |                   |         | 1,345,777                         | -   |          |                |
| Equity   |    | 173,698                           |    |          |                   |         | 194,745                           |     |          |                |
| Total liabilities and equity                                     | \$ | 1,498,380                         |    |          |                   | \$      | 1,540,522                         | _   |          |                |
| Net interest income  |    |                                   | \$ | 13,242   |                   |         |                                   | \$  | 12,965   |                |
| Net interest rate spread <sup>(2)</sup>                          |    |                                   |    |          | 3.38%             |         |                                   |     |          | 3.30%          |
| Net interest-earning assets <sup>(3)</sup>                       | \$ | 340,064                           |    |          |                   | \$      | 364,980                           | _   |          |                |
| Net interest margin <sup>(4)</sup>                               |    |                                   |    |          | 3.67%             |         |                                   |     |          | 3.51%          |
| Ratio of interest-earning assets to interest-bearing liabilities | )  | 131.18%                           |    |          |                   |         | 133.23%                           |     |          |                |

(1) Annualized.

(2) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.

(-) (3) (4) Net interest margin represents net interest income divided by average total interest-earning assets.

# **Provision for Loan Losses**

We establish provisions for loan losses, which are charged to operations in order to maintain the allowance for loan losses at a level we consider necessary to absorb probable incurred credit losses in the loan portfolio. In determining the level of the allowance for loan losses, we consider past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower's ability to repay a loan and the levels of nonperforming and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available or events change. We assess the allowance for loan losses on a quarterly basis and make provisions for loan losses in order to maintain the allowance.

A loan balance is classified as a loss and charged-off when it is confirmed that there is no readily apparent source of repayment for the portion of the loan that is classified as loss. Confirmation can occur upon the receipt of updated third-party appraisal valuation information indicating that there is a low probability of repayment upon sale of the collateral, the final disposition of collateral where the net proceeds are insufficient to pay the loan balance in full, our failure to obtain possession of certain consumer-loan collateral within certain time limits specified by applicable federal regulations, the conclusion of legal proceedings where the borrower's obligation to repay is legally discharged (such as a Chapter 7 bankruptcy proceeding), or when it appears that further formal collection procedures are not likely to result in net proceeds in excess of the costs to collect.

We recorded a recovery of loan losses of \$134,000 for the three months ended September 30, 2019, compared to a recovery of \$23,000 for the same period in 2018. The provision for or recovery of loan losses is a function of the allowance for loan loss methodology that we use to determine the appropriate level of the allowance for inherent loan losses after net charge-offs have been deducted. The portion of the allowance for loan losses that is attributable to loans collectively evaluated for impairment decreased \$221,000, or 2.8%, to \$7.6 million at September 30, 2019 from June 30, 2019. There were no reserves established for loans individually evaluated for impairment for the three months ended September 30, 2019 and 2018. Net charge-offs were \$87,000 for the three months ended September 30, 2019, compared to net charge-offs of \$53,000 for the three months ended September 30, 2018.

The allowance for loan losses as a percentage of nonperforming loans was 527.25% at September 30, 2019, compared to 260.54% at June 30, 2019 and 560.93% at December 31, 2018.

#### **Noninterest Income**

|  | Three Mo<br>Septen | <br>        |            |
|--|--------------------|-------------|------------|
|  | <br>2019           | 2018        | Change     |
|  |                    |             |            |
| Deposit service charges and fees                     | \$<br>983          | \$<br>1,003 | \$<br>(20) |
| Loan servicing fees                                  | 99                 | 71          | 28         |
| Mortgage brokerage and banking fees                  | 28                 | 46          | (18)       |
| Trust and insurance commissions and annuities income | 198                | 207         | (9)        |
| Earnings on bank owned life insurance                | 37                 | 35          | 2          |
| Other  | 129                | 208         | (79)       |
| Total noninterest income                             | \$<br>1,474        | \$<br>1,570 | \$<br>(96) |

Noninterest income decreased \$96,000, or 6.1%, for the three months ended September 30, 2019 to \$1.5 million, compared to \$1.6 million for the same period in 2018. Deposit service charges decreased \$20,000 and loan servicing fees increased \$28,000 for the three months ended September 30, 2019, compared to the three months ended September 30, 2018. Earnings on bank owned life insurance increased by \$2,000, or 5.7%, to \$37,000 for the three months ended September 30, 2019. Other income decreased \$79,000, or 38.0%, to \$129,000 for the three months ended September 30, 2019, compared to \$208,000 for the three months ended September 30, 2018.

# Noninterest Expense

|  | Three Months Ended<br>September 30, |       |                   |        |       |
|--|-------------------------------------|-------|-------------------|--------|-------|
|  | <br>2019 2018                       |       |                   | Change |       |
|  |                                     | (Doll | ars in thousands) |        |       |
| Compensation and benefits                        | \$<br>5,218                         | \$    | 5,120             | \$     | 98    |
| Office occupancy and equipment                   | 1,877                               |       | 1,629             |        | 248   |
| Advertising and public relations                 | 182                                 |       | 194               |        | (12)  |
| Information technology                           | 716                                 |       | 717               |        | (1)   |
| Supplies, telephone and postage                  | 310                                 |       | 341               |        | (31)  |
| Amortization of intangibles                      | 13                                  |       | 20                |        | (7)   |
| Nonperforming asset management                   | 17                                  |       | 60                |        | (43)  |
| Loss on sale of other real estate owned          | (21)                                |       | (12)              |        | (9)   |
| Valuation adjustments of other real estate owned | 17                                  |       | 1                 |        | 16    |
| Operations of other real estate owned, net       | 23                                  |       | 70                |        | (47)  |
| FDIC insurance premiums                          | (127)                               |       | 115               |        | (242) |
| Other  | 1,284                               |       | 1,170             |        | 114   |
| Total noninterest expense                        | \$<br>9,509                         | \$    | 9,425             | \$     | 84    |

Noninterest expense increased by \$84,000, or 0.9%, to \$9.5 million for the three months ended September 30, 2019, from \$9.4 million for the same period in 2018. The increase in noninterest expense was due in substantial part to increases in compensation and benefits, office occupancy and equipment and other expenses, offset by a decrease in the FDIC insurance premiums. Compensation and benefits expense increased \$98,000, or 1.9%, partially due to lower loan originations, therefore lower amounts of compensation deferred, offset by a decrease in full-time equivalent employees to 223 at September 30, 2019 from 245 one year ago. Office occupancy and equipment expense increased \$248,000, or 15.2%, to \$1.9 million for the three months ended September 30, 2019, from \$1.6 million for the same period in 2018, due in substantial part to a \$221,000 increase in real estate taxes and \$98,000 of cybersecurity prevention expenses. Other expenses increased \$114,000, or 9.7%, to \$1.3 million for the three months ended September 30, 2019, from \$1.2 million for the same period in 2018, due in substantial part to a \$221,000 increase in real estate taxes and \$98,000 of cybersecurity prevention expenses. Other expenses increased \$114,000, or 9.7%, to \$1.3 million for the three months ended September 30, 2019, from \$1.2 million for the same period in 2018, due in substantial part to cybersecurity prevention consulting expenses. FDIC insurance premiums decreased \$242,000, or 210.4%, to \$(127,000) for the three months ended September 30, 2019, compared to \$115,000 for the same period in 2018, due to the receipt of the FDIC's small bank assessment credit in 2019.

#### **Income Taxes**

We recorded income tax expense of \$1.4 million for both the three months ended September 30, 2019 and September 30, 2018. Our combined state and federal effective tax rate for the three months ended September 30, 2019 was 26.5% versus an effective tax rate of 27.2% for the three months ended September 30, 2018.

#### **Operating Results for the Nine Months Ended September 30, 2019 and 2018**

*Net Income.* We had net income of \$8.3 million for the nine months ended September 30, 2019, compared to \$11.9 million for the nine months ended September 30, 2018. Earnings per basic and fully diluted share of common stock were \$0.53 for the nine months ended September 30, 2019, compared to \$0.68 per basic and fully diluted share for the same period in 2018.

*Net Interest Income*. Net interest income was \$39.6 million for the nine months ended September 30, 2019, compared to \$39.0 million for the same period in 2018. The increase in net interest income reflected a \$4.5 million, or 10.0%, increase in interest income, including \$485,000 in loan prepayment penalties primarily on multi-family and nonresidential loans. This increase in interest income was partially offset by a \$3.9 million increase in interest expense.

The increase in net interest income was primarily attributable to an increase in the average yield on interest-earning assets, which was partially offset by an increase in the cost of interest-bearing liabilities and a decrease in total average interest-earning assets. The yield on interest-earning assets increased 50 basis points, or 12.3%, to 4.56% for the nine months ended September 30, 2019, from 4.06% for the nine months ended September 30, 2018. The cost of interest-bearing liabilities increased 48 basis points to 1.22% for the nine months ended September 30, 2019, from 0.74% for the same period in 2018. Total average interest-earning assets decreased \$29.4 million, or 1.98%, to \$1.456 billion for the nine months ended September 30, 2019, from \$1.485 billion

for the same period in 2018. Our net interest rate spread increased two basis point to 3.34% for the nine months ended September 30, 2019, from 3.32% for the same period in 2018. Our net interest margin increased by 12 basis points to 3.63% for the nine months ended September 30, 2019, from 3.51% for the same period in 2018.

### **Average Balance Sheets**

The following table sets forth average balance sheets, average yields and costs, and certain other information. No tax-equivalent yield adjustments were made, as the effect of these adjustments would not be material. Average balances are daily average balances. Nonaccrual loans are included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees and expenses, discounts and premiums, purchase accounting adjustments that are amortized or accreted to interest income or expense.

|  | For the Nine Months Ended September 30, |                                   |    |          |                |      |                                   |          |        |                |  |
|--|---|-----------------------------------|----|----------|----------------|------|-----------------------------------|----------|--------|----------------|--|
|  | 2019                                    |                                   |    |          |                | 2018 |                                   |          |        |                |  |
|  | C                                       | Average<br>Dutstanding<br>Balance |    | Interest | Yield/Rate (1) | (    | Average<br>Outstanding<br>Balance | Interest |        | Yield/Rate (1) |  |
|  | (Dollars in thousands)                  |                                   |    |          |                |      |                                   |          |        |                |  |
| Interest-earning assets:   |   |                                   |    |          |                |      |                                   |          |        |                |  |
| Loans  | \$                                      | 1,280,333                         | \$ | 46,112   | 4.82%          | \$   | 1,286,766                         | \$       | 42,045 | 4.37%          |  |
| Securities   |   | 85,148                            |    | 1,712    | 2.69           |      | 108,216                           |          | 1,637  | 2.02           |  |
| Stock in FHLB and FRB  |   | 7,713                             |    | 278      | 4.82           |      | 8,275                             |          | 328    | 5.30           |  |
| Other  |   | 82,425                            |    | 1,574    | 2.55           |      | 81,728                            |          | 1,131  | 1.85           |  |
| Total interest-earning assets                                    |   | 1,455,619                         |    | 49,676   | 4.56           |      | 1,484,985                         |          | 45,141 | 4.06           |  |
| Noninterest-earning assets                                       |   | 68,565                            |    |          |                |      | 77,612                            | _        |        |                |  |
| Total assets   | \$                                      | 1,524,184                         |    |          |                | \$   | 1,562,597                         | _        |        |                |  |
| Interest-bearing liabilities:                                    |   |                                   |    |          |                |      |                                   | -        |        |                |  |
| Savings deposits   | \$                                      | 153,261                           |    | 346      | 0.30           | \$   | 158,648                           |          | 172    | 0.14           |  |
| Money market accounts  |   | 246,879                           |    | 1,703    | 0.92           |      | 283,728                           |          | 1,329  | 0.63           |  |
| NOW accounts   |   | 268,708                           |    | 903      | 0.45           |      | 280,242                           |          | 561    | 0.27           |  |
| Certificates of deposit  |   | 431,965                           |    | 7,071    | 2.19           |      | 339,274                           |          | 3,570  | 1.41           |  |
| Total deposits   |   | 1,100,813                         |    | 10,023   | 1.22           |      | 1,061,892                         |          | 5,632  | 0.71           |  |
| Borrowings   |   | 5,501                             |    | 89       | 2.16           |      | 53,649                            |          | 542    | 1.35           |  |
| Total interest-bearing<br>liabilities                            |   | 1,106,314                         |    | 10,112   | 1.22           |      | 1,115,541                         |          | 6,174  | 0.74           |  |
| Noninterest-bearing deposits                                     |   | 214,512                           |    |          |                |      | 226,759                           |          |        |                |  |
| Noninterest-bearing liabilities                                  |   | 25,364                            |    |          |                |      | 23,073                            |          |        |                |  |
| Total liabilities  |   | 1,346,190                         |    |          |                |      | 1,365,373                         | _        |        |                |  |
| Equity   |   | 177,994                           |    |          |                |      | 197,224                           |          |        |                |  |
| Total liabilities and equity                                     | \$                                      | 1,524,184                         |    |          |                | \$   | 1,562,597                         | _        |        |                |  |
| Net interest income  |   |                                   | \$ | 39,564   |                |      |                                   | \$       | 38,967 |                |  |
| Net interest rate spread <sup>(2)</sup>                          |   |                                   |    |          | 3.34%          |      |                                   |          |        | 3.32%          |  |
| Net interest-earning assets <sup>(3)</sup>                       | \$                                      | 349,305                           |    |          |                | \$   | 369,444                           |          |        |                |  |
| Net interest margin <sup>(4)</sup>                               |   |                                   |    |          | 3.63%          |      |                                   |          |        | 3.51%          |  |
| Ratio of interest-earning assets to interest-bearing liabilities | )                                       | 131.57%                           |    |          |                |      | 133.12%                           |          |        |                |  |

(1) Annualized

Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

(2) (3) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.

(4) Net interest margin represents net interest income divided by average total interest-earning assets.

#### **Provision for Loan Losses**

We recorded a provision for loan losses of \$3.7 million for the nine months ended September 30, 2019, compared to a recovery of loan losses of \$258,000 for the same period in 2018. The portion of the allowance for loan losses attributable to loans collectively evaluated for impairment decreased \$840,000, or 9.9%, to \$7.6 million at September 30, 2019, from \$8.4 million at December 31, 2018. There were no reserves established for loans individually evaluated for impairment for the nine months ended September 30, 2019 and 2018. Net charge-offs were \$4.6 million for the nine months ended September 30, 2019, compared to \$5,000 for the same period in 2018.

The increase in net charge-offs and a related \$4.0 million provision for loan losses were primarily due to a \$4.4 million loss recorded on the sale of a Chicago commercial credit exposure that experienced an unexpected deterioration in the second quarter of 2019. The sold loans were originated in 2016 to two affiliated wholesale fuel distributors. The loans were secured by accounts receivable and supplemental real estate collateral and were personally guaranteed by the borrowers' principals. In the second quarter of 2019, we learned that one of the borrowers failed to make excise tax payments in violation of its agreements with the State of Illinois, that a tax performance bond that was a condition to the borrower's continued ability to operate as a wholesale fuel distributor in the State of Illinois would not be renewed by the borrower's insurer, and that the borrower had apparently altered its collection procedures and cash management practices in ways that appeared to make it necessary for us to institute litigation to gain control of and collect the proceeds of the accounts receivable collateral. We evaluated these and other factors, including the risks to the borrower's ability to continue to operate as a going concern, and concluded that a sale of the loans at a discount was a superior alternative to initiating potentially costly and protracted litigation, the outcome of which could not be predicted with reasonable certainty.

The allowance for loan losses as a percentage of nonperforming loans was 527.25% at September 30, 2019, compared to 560.93% at December 31, 2018.

#### **Noninterest Income**

|  |        | Nine Months Ended<br>September 30, |          |    |         |  |
|--|--------|------------------------------------|----------|----|---------|--|
|  | 2019   | 2019 2018                          |          |    |         |  |
|  |        |                                    |          |    |         |  |
| Deposit service charges and fees                     | 2,8    | 387                                | 2,970    | \$ | (83)    |  |
| Loan servicing fees                                  | 1      | L78                                | 231      |    | (53)    |  |
| Mortgage brokerage and banking fees                  |        | 77                                 | 226      |    | (149)   |  |
| Gain (loss) on sale of equity securities             | 2      | 295                                | (14)     |    | 309     |  |
| Gain on sale of premises held-for-sale               |        | —                                  | 93       |    | (93)    |  |
| Loss on disposal of other assets                     |        | (19)                               | —        |    | (19)    |  |
| Trust and insurance commissions and annuities income | e      | 527                                | 670      |    | (43)    |  |
| Earnings on bank owned life insurance                | 1      | 105                                | 146      |    | (41)    |  |
| Bank-owned life insurance death benefit              |        | —                                  | 1,389    |    | (1,389) |  |
| Other  | 3      | 374                                | 492      |    | (118)   |  |
| Total noninterest income                             | \$ 4,5 | 524                                | \$ 6,203 | \$ | (1,679) |  |

Noninterest income decreased by \$1.7 million, or 27.1%, to \$4.5 million for the nine months ended September 30, 2019, from \$6.2 million for the nine months ended September 30, 2018. In the second quarter of 2018, we recorded income from a death benefit on a bank-owned life insurance policy in the amount of \$1.4 million as a result of the death of a retired Bank executive, and also recorded a \$93,000 gain on the sale of our office building in Burr Ridge, Illinois. Deposit service charges and fees and loan servicing fees decreased \$83,000 and \$53,000, respectively for the nine months ended September 30, 2019, compared to the nine months ended September 30, 2018. We recorded \$12,000 in commercial mortgage brokerage fees for the nine months ended September 30, 2019 as compensation for commercial loans that we placed with other institutions, compared to \$138,000 for the same period in 2018. Residential mortgage banking fees decreased \$23,000 to \$65,000 for the nine months ended September 30, 2019. The decrease was due to the Bank's discontinuation of residential loan originations. Trust and insurance commissions and annuities income declined by \$43,000, or 6.4%, to \$627,000 for the nine months ended September 30, 2019, due to lower sales of annuity products and property and casualty insurance, related in part to the consolidation of our Wealth Management Department into our Trust Department.

# Noninterest Expense

|  | Nine Months Ended<br>September 30, |           |      |                    |    |        |
|--|------------------------------------|-----------|------|--------------------|----|--------|
|  |                                    | 2019 2018 |      |                    |    | Change |
|  |                                    |           | (Dol | lars in thousands) |    |        |
| Compensation and benefits                        | \$                                 | 16,128    | \$   | 16,232             | \$ | (104)  |
| Office occupancy and equipment                   |                                    | 5,343     |      | 5,022              |    | 321    |
| Advertising and public relations                 |                                    | 488       |      | 611                |    | (123)  |
| Information technology                           |                                    | 2,144     |      | 2,066              |    | 78     |
| Supplies, telephone and postage                  |                                    | 1,028     |      | 1,070              |    | (42)   |
| Amortization of intangibles                      |                                    | 47        |      | 163                |    | (116)  |
| Nonperforming asset management                   |                                    | 129       |      | 313                |    | (184)  |
| (Gain) loss on sale other real estate owned      |                                    | (112)     |      | 56                 |    | (168)  |
| Valuation adjustments of other real estate owned |                                    | 38        |      | 27                 |    | 11     |
| Operations of other real estate owned, net       |                                    | 96        |      | 272                |    | (176)  |
| FDIC insurance premiums                          |                                    | 127       |      | 338                |    | (211)  |
| Other  |                                    | 3,623     |      | 3,429              |    | 194    |
| Total noninterest expense                        | \$                                 | 29,079    | \$   | 29,599             | \$ | (520)  |

Noninterest expense decreased by \$520,000, or 1.8%, to \$29.1 million for the nine months ended September 30, 2019, from \$29.6 million for the same period in 2018. The decrease in noninterest expense is due in substantial part to decreases in nonperforming asset management and FDIC insurance premiums, offset by increases in office occupancy and equipment and other expenses. Compensation and benefits expense decreased \$104,000, or 0.6%, partially due to a decrease in full-time equivalent employees to 223 at September 30, 2019 from 245 one year ago. Office occupancy and equipment expense increased \$321,000, or 6.4%, to \$5.3 million for the nine months ended September 30, 2019, from \$5.0 million for the same period in 2018, due in substantial part to a \$77,000 increase in real estate taxes for Bank properties and an increase of \$138,000 of snow removal expenses in 2019, as well as cybersecurity prevention expenses. Other expenses increased \$194,000, or 5.7%, to \$3.6 million for the nine months ended September 30, 2019, from \$3.4 million for the same period in 2018 due in substantial part to increased recruiting expenses and cybersecurity prevention consulting expenses. FDIC insurance premiums decreased \$211,000, or 62.4%, to \$127,000 for the nine months ended September 30, 2019, compared to \$338,000 for the same period in 2018, due to the receipt of the FDIC's small bank assessment credit in 2019.

#### **Income Taxes**

For the nine months ended September 30, 2019, we recorded \$3.0 million of income tax expense, compared to \$3.9 million for the nine months ended September 30, 2018. Our effective tax rate for the nine months ended September 30, 2019 was 26.5%, compared to 24.7% for the same period in 2018.

#### **Nonperforming Loans and Assets**

We review loans on a regular basis, and generally place loans on nonaccrual status when either principal or interest is 90 days or more past due. In addition, we place loans on nonaccrual status when we do not expect to receive full payment of interest or principal. Interest accrued and unpaid at the time a loan is placed on nonaccrual status is reversed from interest income. Interest payments received on nonaccrual loans are recognized in accordance with our significant accounting policies. Once a loan is placed on nonaccrual status, the borrower must generally demonstrate at least six consecutive months of contractual payment performance before the loan is eligible to return to accrual status. We may have loans classified as 90 days or more delinquent and still accruing. Generally, we do not utilize this category of loan classification unless: (1) the loan is repaid in full shortly after the period end date; (2) the loan is well secured and there are no asserted or pending legal barriers to its collection; or (3) the borrower has remitted all scheduled payments and is otherwise in substantial compliance with the terms of the loan, but the processing of loan payments actually received or the renewal of the loan has not occurred for administrative reasons. At September 30, 2019, we had no loans in this category.

We typically obtain new third–party appraisals or collateral valuations when we place a loan on nonaccrual status, conduct impairment testing or conduct a TDR analysis unless the existing valuation information for the collateral is sufficiently current to comply with the requirements of our Appraisal and Collateral Valuation Policy ("ACV Policy"). We also obtain new third–party appraisals or collateral valuations when the judicial foreclosure process concludes with respect to real estate collateral, and when we otherwise acquire actual or constructive title to real estate collateral. In addition to third–party appraisals, we use updated valuation information based on Multiple Listing Service data, broker opinions of value, actual sales prices of similar assets sold

by us and approved sales prices in response to offers to purchase similar assets owned by us to provide interim valuation information for consolidated financial statement and management purposes. Our ACV Policy establishes the maximum useful life of a real estate appraisal at 18 months. Because appraisals and updated valuations utilize historical or "ask–side" data in reaching valuation conclusions, the appraised or updated valuation may or may not reflect the actual sales price that we will receive at the time of sale.

Real estate appraisals may include up to three approaches to value: the sales comparison approach, the income approach (for income-producing property) and the cost approach. Not all appraisals utilize all three approaches. Depending on the nature of the collateral and market conditions, we may emphasize one approach over another in determining the fair value of real estate collateral. Appraisals may also contain different estimates of value based on the level of occupancy or planned future improvements. "As-is" valuations represent an estimate of value based on current market conditions with no changes to the use or condition of the real estate collateral. "As-stabilized" or "as-completed" valuations assume the real estate collateral will be improved to a stated standard or achieve its highest and best use in terms of occupancy. "As-stabilized" or "as-completed" valuations may be subject to a present value adjustment for market conditions or the schedule of improvements.

As part of the asset classification process, we develop an exit strategy for real estate collateral or OREO by assessing overall market conditions, the current use and condition of the asset, and its highest and best use. For most income–producing real estate, we believe that investors value most highly a stable income stream from the asset; consequently, we perform a comparative evaluation to determine whether conducting a sale on an "as–is," "as–stabilized" or "as–completed" basis is most likely to produce the highest net realizable value. If we determine that the "as–stabilized" or "as–completed" basis is appropriate, we then complete the necessary improvements or tenant stabilization tasks, with the applicable time value discount and improvement expenses incorporated into our estimates of the expected costs to sell. As of September 30, 2019, substantially all impaired real estate loan collateral and OREO were valued on an "as–is basis."

Estimates of the net realizable value of real estate collateral also include a deduction for the expected costs to sell the collateral or such other deductions from the cash flows resulting from the operation and liquidation of the asset as are appropriate. For most real estate collateral subject to the judicial foreclosure process, we generally apply a 10.0% deduction to the value of the asset to determine the expected costs to sell the asset. This estimate includes one year of real estate taxes, sales commissions and miscellaneous repair and closing costs. If we receive a purchase offer that requires unbudgeted repairs, or if the expected resolution period for the asset exceeds one year, we then include, on a case-by-case basis, the costs of the additional real estate taxes and repairs and any other material holding costs in the expected costs to sell the collateral. For OREO, we generally apply a 7.0% deduction to determine the expected costs to sell, as expenses for real estate taxes and repairs are expensed when incurred.

#### **Nonperforming Assets Summary**

The following table below sets forth the amounts and categories of our nonperforming loans and nonperforming assets.

|  | September 30,<br>2019 |       | June 30, 2019 |       | December 31,<br>2018 |               | Quarter<br>Change |         | Nine-Month<br>Change |         |
|--|-----------------------|-------|---------------|-------|----------------------|---------------|-------------------|---------|----------------------|---------|
|  |                       |       |               |       | (Dollars             | in thousands) |                   |         |                      |         |
| Nonaccrual loans:                          |                       |       |               |       |                      |               |                   |         |                      |         |
| One-to-four family residential real estate | \$                    | 1,160 | \$            | 923   | \$                   | 1,240         | \$                | 237     | \$                   | (80)    |
| Nonresidential real estate                 |                       | 282   |               | 2,080 |                      | 270           |                   | (1,798) |                      | 12      |
|  |                       | 1,442 |               | 3,003 |                      | 1,510         |                   | (1,561) |                      | (68)    |
| Other real estate owned:                   |                       |       |               |       |                      |               |                   |         |                      |         |
| One-to-four family residential             |                       | 269   |               | 497   |                      | 875           |                   | (228)   |                      | (606)   |
| Multi-family mortgage                      |                       | _     |               | _     |                      | 276           |                   | _       |                      | (276)   |
| Nonresidential real estate                 |                       | _     |               | _     |                      | 74            |                   | _       |                      | (74)    |
| Land                                       |                       |       |               | _     |                      | 1             |                   | _       |                      | (1)     |
|  |                       | 269   |               | 497   |                      | 1,226         |                   | (228)   |                      | (957)   |
| Total nonperforming assets                 | \$                    | 1,711 | \$            | 3,500 | \$                   | 2,736         | \$                | (1,789) | \$                   | (1,025) |
| Ratios:                                    |                       |       |               |       |                      |               |                   |         |                      |         |
| Nonperforming loans to total loans         |                       | 0.12% |               | 0.24% |                      | 0.11%         |                   |         |                      |         |
| Nonperforming assets to total assets       |                       | 0.11  |               | 0.23  |                      | 0.17          |                   |         |                      |         |

# **Nonperforming Assets**

Nonperforming assets decreased \$1.0 million to \$1.7 million at September 30, 2019, from \$2.7 million at December 31, 2018. Two residential loans with a book balance of \$76,000 were transferred from nonaccrual loans to OREO during the nine months ended September 30, 2019. We continue to experience modest quantities of defaults on residential real estate loans principally due either to the borrower's personal financial condition or deteriorated collateral value.

# Liquidity and Capital Resources

*Liquidity.* The overall objective of our liquidity management is to ensure the availability of sufficient cash funds to meet all financial commitments and to take advantage of investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, and, to a lesser extent, wholesale borrowings, the proceeds from maturing securities and short-term investments, the sales of loans and securities and lease payments. The scheduled amortization of loans and securities, as well as proceeds from borrowings, are predictable sources of funds. Other funding sources, however, such as deposit inflows, mortgage prepayments and mortgage loan sales are greatly influenced by market interest rates, economic conditions and competition. We anticipate that we will have sufficient funds available to meet current loan commitments and lines of credit and maturing certificates of deposit that are not renewed or extended. We generally remain fully invested and utilize FHLB advances as an additional source of funds. We had no FHLB advances outstanding at September 30, 2019 and \$20.0 million at December 31, 2018.

BankFinancial Corporation is a separate legal entity from BankFinancial, NA. The Company must provide for its own liquidity to pay any dividends to its shareholders and to repurchase shares of its common stock, and for other corporate purposes. Its primary source of liquidity is dividend payments it receives from the Bank. The Bank's ability to pay dividends to the Company is subject to regulatory limitations. At September 30, 2019, the Company (on an unconsolidated, stand-alone basis) had liquid assets of \$5.7 million.

As of September 30, 2019, we were not aware of any known trends, events or uncertainties that had or were reasonably likely to have a material adverse impact on our liquidity. As of September 30, 2019, we had no other material commitments for capital expenditures.

*Capital Management* - *Bank.* The overall objectives of our capital management are to ensure the availability of sufficient capital to support loan, deposit and other asset and liability growth opportunities and to maintain sufficient capital to absorb unforeseen losses or write-downs that are inherent in the business risks associated with the banking industry. We seek to balance the need for higher capital levels to address such unforeseen risks and the goal to achieve an adequate return on the capital invested by our stockholders.

The Bank is subject to regulatory capital requirements administered by the federal banking agencies. The capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve the quantitative measurement of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. The failure to meet minimum capital requirements can result in regulatory actions. The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) became effective for the Company on January 1, 2015, with full compliance with all of the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. The net unrealized gain or loss on available-for-sale securities is not included in computing regulatory capital.

In addition, as a result of the legislation, the federal banking agencies are required to develop a "Community Bank Leverage Ratio" (the ratio of a bank's tangible equity capital to average total consolidated assets) for financial institutions with assets of less than \$10 billion. A "qualifying community bank" that exceeds this ratio will be deemed to be in compliance with all other capital and leverage requirements, including the capital requirements to be considered "well capitalized" under Prompt Corrective Action statutes. The federal banking agencies may consider a financial institution's risk profile when evaluating whether it qualifies as a community bank for purposes of the capital ratio requirement. The federal banking agencies must set the minimum capital for the new Community Bank Leverage Ratio at not less than 8% and not more than 10%, and have established 9% as the minimum capital level, effective March 31, 2020. A financial institution can elect to be subject to this new definition.

Prompt corrective action regulations provide five classifications: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If only adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital

distributions are limited, as is asset growth and expansion, and capital restoration plans are required. As of September 30, 2019 and December 31, 2018, the OCC categorized the Bank as well–capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since those notifications that management believes have changed the institution's well–capitalized status.

The minimum capital ratios set forth in the Regulatory Capital Plans will be increased or decreased and other minimum capital requirements will be established or revised as necessary. In accordance with the Regulatory Capital Plans, neither the Company nor the Bank will pursue any acquisition or growth opportunity, declare any dividend or conduct any stock repurchase that would cause the Bank's total risk-based capital ratio and/or its Tier 1 leverage ratio to fall below the established minimum capital levels or the capital levels required for capital adequacy plus the Capital Conservation Buffer ("CCB"). The minimum CCB at September 30, 2019 is 2.5%. In addition, the Company intends to continue to maintain its ability to serve as a source of financial strength to the Bank by holding at least \$5.0 million of cash or liquid assets for that purpose. As of September 30, 2019, the Bank and the Company were well-capitalized, with all capital ratios exceeding the well-capitalized requirement. There are no conditions or events that management believes have changed the Bank's prompt corrective action capitalization category.

The Bank is subject to regulatory restrictions on the amount of dividends it may declare and pay to the Company without prior regulatory approval, and to regulatory notification requirements for dividends that do not require prior regulatory approval.

Actual and required capital amounts and ratios for the Bank were:

|   | <br>Actu      | al     | Required for Capital Adequacy Purposes |                 | To be Well-Capitaliz<br>Corrective Actio |               |        |
|---|---------------|--------|--|-----------------|--|---------------|--------|
|   | <br>Amount    | Ratio  |  | Amount          | Ratio                                    | Amount        | Ratio  |
|   |               |        |  | (Dollars in tho | usands)                                  |               |        |
| September 30, 2019  |               |        |  |                 |  |               |        |
| Total capital (to risk-weighted assets)                   | \$<br>170,537 | 15.46% | \$                                     | 88,267          | 8.00%                                    | \$<br>110,334 | 10.00% |
| Tier 1 (core) capital (to risk-weighted assets):          | 162,818       | 14.76  |  | 66,200          | 6.00                                     | 88,267        | 8.00   |
| Common Tier 1 (CET1)                                      | 162,818       | 14.76  |  | 49,650          | 4.50                                     | 71,717        | 6.50   |
| Tier 1 (core) capital (to adjusted average total assets): | 162,818       | 10.90  |  | 59,775          | 4.00                                     | 74,719        | 5.00   |
| December 31, 2018   |               |        |  |                 |  |               |        |
| Total capital (to risk-weighted assets)                   | \$<br>178,664 | 15.30% | \$                                     | 93,430          | 8.00%                                    | \$<br>116,787 | 10.00% |
| Tier 1 (core) capital (to risk-weighted assets)           | 170,194       | 14.57  |  | 70,072          | 6.00                                     | 93,430        | 8.00   |
| Common Tier 1 (CET1)                                      | 170,194       | 14.57  |  | 52,554          | 4.50                                     | 75,912        | 6.50   |
| Tier 1 (core) capital (to adjusted average total assets): | 170,194       | 11.03  |  | 61,721          | 4.00                                     | 77,151        | 5.00   |

*Quarterly Cash Dividends.* The Company declared cash dividends of \$0.30 and \$0.27 per share for the nine months ended September 30, 2019 and September 30, 2018, respectively.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

*Qualitative Analysis.* A significant form of market risk is interest rate risk. Interest rate risk results from timing differences in the maturity or repricing of our assets, liabilities and off balance sheet contracts (*i.e.*, forward loan commitments), the effect of loan prepayments and deposit withdrawals, the difference in the behavior of lending and funding rates arising from the use of different indices and "yield curve risk" arising from changing rate relationships across the spectrum of maturities for constant or variable credit risk investments. In addition to directly affecting net interest income, changes in market interest rates can also affect the amount of new loan originations, the ability of borrowers to repay variable rate loans, the volume of loan prepayments and refinancings, the carrying value of investment securities classified as available-for-sale and the flow and mix of deposits.

The general objective of our interest rate risk management is to determine the appropriate level of risk given our business strategy and then manage that risk in a manner that is consistent with our policy to reduce, to the extent possible, the exposure of our net interest income to changes in market interest rates. Our Asset/Liability Management Committee ("ALCO"), which consists of

certain members of senior management, evaluates the interest rate risk inherent in certain assets and liabilities, our operating environment and capital and liquidity requirements, and modifies our lending, investing and deposit gathering strategies accordingly. The Board of Directors then reviews the ALCO's activities and strategies, the effect of those strategies on our net interest margin, and the effect that changes in market interest rates would have on the economic value of our loan and securities portfolios as well as the intrinsic value of our deposits and borrowings, and reports to the full Board of Directors.

We actively evaluate interest rate risk in connection with our lending, investing and deposit activities. In an effort to better manage interest rate risk, we have de-emphasized the origination of residential mortgage loans, and have increased our emphasis on the origination of nonresidential real estate loans, multi-family mortgage loans, commercial loans and commercial leases. In addition, depending on market interest rates and our capital and liquidity position, we generally sell all or a portion of our longer-term, fixed-rate residential loans, usually on a servicing-retained basis. Further, we primarily invest in shorter-duration securities, which generally have lower yields compared to longer-term investments. Shortening the average maturity of our interest-earning assets by increasing our investments in shorter-term loans and securities, as well as loans with variable rates of interest, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates. Finally, we have classified all of our investment portfolio as available-for-sale so as to provide flexibility in liquidity management.

We utilize a combination of analyses to monitor the Bank's exposure to changes in interest rates. The economic value of equity analysis is a model that estimates the change in net portfolio value ("NPV") over a range of interest rate scenarios. NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance-sheet contracts. In calculating changes in NPV, we assume estimated loan prepayment rates, reinvestment rates and deposit decay rates that seem most likely based on historical experience during prior interest rate changes.

Our net interest income analysis utilizes the data derived from the dynamic GAP analysis, described below, and applies several additional elements, including actual interest rate indices and margins, contractual limitations such as interest rate floors and caps and the U.S. Treasury yield curve as of the balance sheet date. In addition, we apply consistent parallel yield curve shifts (in both directions) to determine possible changes in net interest income if the theoretical yield curve shifts occurred instantaneously. Net interest income analysis also adjusts the dynamic GAP repricing analysis based on changes in prepayment rates resulting from the parallel yield curve shifts.

Our dynamic GAP analysis determines the relative balance between the repricing of assets and liabilities over multiple periods of time (ranging from overnight to five years). Dynamic GAP analysis includes expected cash flows from loans and mortgage-backed securities, applying prepayment rates based on the differential between the current interest rate and the market interest rate for each loan and security type. This analysis identifies mismatches in the timing of asset and liability repricing but does not necessarily provide an accurate indicator of interest rate risk because it omits the factors incorporated into the net interest income analysis.

*Quantitative Analysis.* The following table sets forth, as of September 30, 2019, the estimated changes in the Bank's NPV and net interest income that would result from the designated instantaneous parallel shift in the U.S. Treasury yield curve. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.

|   | Estimated I<br>in NP |                        | Increase (Decrea<br>Net Intere | ,       |  |  |
|---|----------------------|------------------------|--------------------------------|---------|--|--|
| Change in Interest Rates (basis points) | <br>Amount           | Percent                | Amount                         | Percent |  |  |
|   |                      | (Dollars in thousands) |                                |         |  |  |
| +400                                    | \$<br>(16,382)       | (7.78)%                | \$ 2,829                       | 5.69 %  |  |  |
| +300                                    | (8,200)              | (3.89)                 | 2,441                          | 4.91    |  |  |
| +200                                    | (2,981)              | (1.42)                 | 1,865                          | 3.75    |  |  |
| +100                                    | (606)                | (0.29)                 | 1,106                          | 2.22    |  |  |
| 0                                       |                      |                        |                                |         |  |  |
| -100                                    | (3,307)              | (1.57)                 | (1,670)                        | (3.36)  |  |  |

The table set forth above indicates that at September 30, 2019, in the event of an immediate 100 basis point decrease in interest rates, the Bank would be expected to experience a 1.57% decrease in NPV and a \$1.7 million decrease in net interest income. In the event of an immediate 200 basis point increase in interest rates, the Bank would be expected to experience a 1.42% decrease

in NPV and a \$1.9 million increase in net interest income. This data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors, which could reduce the actual impact on NPV and net interest income, if any.

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV and net interest income requires that we make certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. The NPV and net interest income table presented above assumes that the composition of our interest-rate-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and, accordingly, the data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors. The table also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or the repricing characteristics of specific assets and liabilities. Because of the shortcomings mentioned above, management considers many additional factors such as projected changes in loan and deposit balances and various projected forward interest rate scenarios when evaluating strategies for managing interest rate risk. Accordingly, although the NPV and net interest income table provides an indication of our sensitivity to interest rate changes at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chairman, Chief Executive Officer and President and the Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2019. Based on that evaluation, the Company's management, including the Chairman, Chief Executive Officer, and President and the Executive Vice President and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective.

During the quarter ended September 30, 2019, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II

# ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, based on currently available information, the resolution of these legal actions is not expected to have a material adverse effect on the Company's financial condition or results of operations.

### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors previously disclosed in the Company's filings with the Securities and Exchange Commission.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- (a) **Unregistered Sale of Equity Securities**. Not applicable.
- (b) **Use of Proceeds**. Not applicable.

#### (c) Repurchases of Equity Securities.

There were no purchases of our common stock made by, or, on behalf of us, during the third quarter of 2019. As of September 30, 2019, the Company had repurchased 5,172,292 shares of its common stock out of the 5,810,755 shares of common stock authorized under the current share repurchase authorization approved on March 30, 2015. Pursuant to the share repurchase authorization, as of September 30, 2019, there are 638,463 shares of common stock authorized for repurchase through March 31, 2020.

### ITEM 3. DEFAULT UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

#### ITEM 5. OTHER INFORMATION

None.

# ITEM 6. EXHIBITS

| Exhibit     |   |
|-------------|---|
| <br>Number  | Description   |
| <u>31.1</u> | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| <u>31.2</u> | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| <u>32</u>   | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*   |
| 101         | The following financial statements from the BankFinancial Corporation Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, formatted in Extensive Business Reporting Language (XBRL): (i) consolidated statements of financial condition, (ii) consolidated statements of operations, (iii) consolidated statements of comprehensive income, (iv) consolidated statements of changes in stockholders' equity, (v) consolidated statements of cash flows and (vi) the notes to consolidated financial statements. |

\* A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **BANKFINANCIAL CORPORATION**

Dated: October 30, 2019

By: /s/ F. Morgan Gasior

F. Morgan Gasior Chairman of the Board, Chief Executive Officer and President

/s/ Paul A. Cloutier

Paul A. Cloutier Executive Vice President and Chief Financial Officer

## Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, F. Morgan Gasior, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of BankFinancial Corporation;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 30, 2019

By: /s/ F. Morgan Gasior

F. Morgan Gasior Chairman of the Board, Chief Executive Officer and President

## Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Paul A. Cloutier, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of BankFinancial Corporation;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 30, 2019

By: /s/ Paul A. Cloutier

Paul A. Cloutier Executive Vice President and Chief Financial Officer

### Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes- Oxley Act of 2002

F. Morgan Gasior, Chairman of the Board, Chief Executive Officer and President of BankFinancial Corporation, a Maryland corporation (the "Company") and Paul A. Cloutier, Executive Vice President and Chief Financial Officer of the Company, each certify in his capacity as an officer of the Company that he has reviewed the Quarterly Report on Form 10-Q for the quarter ended September 30, 2019 (the "Report") and that to the best of his knowledge:

- 1. the Report fully complies with the requirements of Sections 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## **BANKFINANCIAL CORPORATION**

Dated: October 30, 2019

By: /s/ F. Morgan Gasior

F. Morgan Gasior Chairman of the Board and Chief Executive Officer

/s/ Paul A. Cloutier

Paul A. Cloutier Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.