# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **SCHEDULE 14A**

# PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES EXCHANGE ACT OF 1934 (AMENDMENT NO. \_\_)

Filed by the Registrant 🗵		Filed by a Party other than the Registrant $\Box$
Check	the appropriate box:	
	Preliminary Proxy Statement	
	CONFIDENTIAL, FOR USE C	OF THE COMMISSION ONLY (AS PERMITTED BY RULE 14a-6(e)(2))
$\boxtimes$	Definitive Proxy Statement	
	Definitive Additional Materials	
	Soliciting Material Pursuant to	Section 240.14a-12

# **BANKFINANCIAL CORPORATION**

(Exact Name of Registrant as Specified in Charter)

# (NAME OF PERSON(S) FILING PROXY STATEMENT, IF OTHER THAN THE REGISTRANT)

- Payment of Filing Fee (Check the appropriate box)
- ⊠ No fee required.
  - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):
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Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
- (2) Form, Schedule or Registration Statement No.:
- (3) Filing Party:
- (4) Date Filed:



April 27, 2018

Dear Fellow Stockholder:

On behalf of the Board of Directors of BankFinancial Corporation (the "Company"), I cordially invite you to attend our 2018 Annual Meeting of Stockholders. The meeting will be held at the Drake Hotel Oak Brook, 2301 York Road, Oak Brook, Illinois, on Tuesday, June 26, 2018, at 11:00 A.M., Chicago, Illinois Time.

At the Annual Meeting, our stockholders will vote on the election of three directors, the ratification of the engagement of Crowe Horwath LLP as the independent registered public accounting firm of the Company for the year ending December 31, 2018, and an advisory, non-binding resolution to approve our executive compensation.

The Board of Directors, acting on the recommendations of the Corporate Governance and Nominating Committee, has nominated incumbents Cassandra J. Francis, Thomas F. O'Neill, and Terry R. Wells to serve as directors of the Company for three-year terms.

The Board of Directors recommends that you vote your shares as follows: **FOR** the election of our three director nominees; **FOR** the ratification of the appointment of Crowe Horwath LLP as our independent registered public accounting firm for the year ending December 31, 2018; and **FOR** the approval on an advisory, non-binding basis of our executive compensation.

This year we will be using the "Notice and Access" method of providing proxy materials to you via the Internet in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). We believe that this process should provide you with a convenient and quick way to access your proxy materials and vote your shares, while allowing us to conserve natural resources and reduce the costs of printing and distributing the proxy materials. On or about April 27, 2018, we will mail to our stockholders a Stockholder Meeting Notice (the "Meeting Notice") containing instructions on how to access our Proxy Statement and 2017 Annual Report, and how to vote your shares. The Meeting Notice will also contain instructions on how you may receive, if you wish, a paper copy of your proxy materials.

By voting your shares promptly, you will help us reduce the time and expense of soliciting proxies, and you will also ensure that your shares are represented at the Annual Meeting.

Thank you in advance for your attention to this important matter. We are most appreciative of your continued interest and support as stockholders of the Company and as valued customers of BankFinancial, NA.

Very truly yours,

F. Ruger Join

F. Morgan Gasior Chairman and Chief Executive Officer

# BANKFINANCIAL CORPORATION 15W060 North Frontage Road Burr Ridge, Illinois 60527

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS To Be Held On June 26, 2018

To the Stockholders of BankFinancial Corporation:

Notice is hereby given that the Annual Meeting of Stockholders (the "Annual Meeting") of BankFinancial Corporation will be held at the Drake Hotel Oak Brook, 2301 York Road, Oak Brook, Illinois, on Tuesday, June 26, 2018, at 11:00 A.M., Chicago, Illinois Time, and any adjournments or postponements thereof.

The purpose of the Annual Meeting is to consider and act upon the following, as described more fully in the Company's Proxy Statement:

- 1. To elect three directors for a three-year term and until their successors are duly elected and qualify;
- 2. To ratify the engagement of Crowe Horwath LLP as the independent registered public accounting firm of BankFinancial Corporation for the year ending December 31, 2018;
- 3. To consider an advisory, non-binding resolution to approve our executive compensation;
- 4. To transact such other business as may properly come before the Annual Meeting, or any adjournments or postponements thereof; the Board of Directors and management are not aware of any such other business.

The Board of Directors has fixed the close of business on April 16, 2018 as the voting record date for the determination of stockholders entitled to receive notice of and to vote at the Annual Meeting and any adjournments or postponements thereof. Only those stockholders of record as of the close of business on that date will be entitled to vote at the Annual Meeting or any such adjournments or postponements. In the event that there are not sufficient votes to establish a quorum or to approve the foregoing proposals at the Annual Meeting, the meeting may be adjourned or postponed in order to permit the further solicitation of proxies. Any action may be taken on the foregoing proposals at the Annual Meeting on the date specified above, or on the date or dates to which the Annual Meeting may be adjourned or postponed.

By Order of the Board of Directors

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James J. Brennan Secretary

Burr Ridge, Illinois April 27, 2018

# Important Notice Regarding the Availability of Proxy Materials for the 2018 Annual Meeting

Our Proxy Statement for the 2018 Annual Meeting, the accompanying form of proxy and our 2017 Annual Report are available online at www.envisionreports.com/BFIN.

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# **PROXY STATEMENT**

# BankFinancial Corporation 15W060 North Frontage Road Burr Ridge, Illinois 60527

# ANNUAL MEETING OF STOCKHOLDERS

#### June 26, 2018

This Proxy Statement is furnished in connection with the solicitation by the Board of Directors of BankFinancial Corporation of proxies to be voted at the Annual Meeting of Stockholders (the "Annual Meeting") that will be held at the Drake Hotel Oak Brook, 2301 York Road, Oak Brook, Illinois, on Tuesday, June 26, 2018, at 11:00 A.M., Chicago, Illinois Time, and any adjournments or postponements thereof.

This Proxy Statement and the accompanying Notice of Annual Meeting and proxy card are first being made available to the stockholders of BankFinancial Corporation on or about April 27, 2018. Whether or not you plan to attend the Annual Meeting, please read this Proxy Statement and authorize the voting of your shares by proxy by following the proxy authorization instructions appearing on the proxy card and discussed below under "Voting and Related Matters — How do I vote?"

An Annual Report for the year ended December 31, 2017, which contains audited consolidated financial statements and other information pertaining to BankFinancial Corporation, accompanies this Proxy Statement.

## THE COMPANY

BankFinancial Corporation, a Maryland corporation headquartered in Burr Ridge, Illinois, became the owner of all of the issued and outstanding capital stock of BankFinancial, NA, formerly known an BankFinancial, F.S.B. (each referred to herein as the "Bank") on June 23, 2005, when it consummated a plan of conversion and reorganization that the Bank and its predecessor holding companies, BankFinancial MHC, Inc. ("BankFinancial MHC") and BankFinancial Corporation, a federal corporation, adopted on August 25, 2004. BankFinancial Corporation, the Maryland corporation, was organized in 2004 to facilitate the mutual-to-stock conversion, and to become the holding company for the Bank upon the completion of the mutual-to-stock conversion.

# VOTING AND RELATED MATTERS

The following is information regarding the Annual Meeting and the voting process.

#### Why am I receiving this Proxy Statement?

Our Board of Directors has made these materials available to you on the Internet or has delivered printed versions of these materials to you by mail pursuant to your request in connection with the Board of Directors' solicitation of proxies for use at our Annual Meeting. As a stockholder, you are invited to attend the Annual Meeting and are requested to vote on the items of business described in this Proxy Statement.

You are receiving this Proxy Statement from us because at the close of business on April 16, 2018, the record date for the Annual Meeting, you owned shares of our common stock, par value \$0.01, either directly or through a broker. This Proxy Statement describes the matters that will be presented for consideration by our stockholders at the Annual Meeting. It also gives you information concerning the items of business to be considered at the Annual Meeting to assist you in making an informed voting decision.

When you vote your shares, you appoint the proxy holder as your representative at the Annual Meeting. The proxy holder will vote your shares as you have instructed, thereby ensuring that your shares will be voted whether or not you attend the Annual Meeting. Even if you plan to attend the Annual Meeting, please vote your shares in advance of the Annual Meeting in case your plans change.

If you have voted your shares and an issue comes up for a vote at the Annual Meeting that is not identified on the proxy card, the proxy holder will vote your shares, pursuant to your proxy, in accordance with his or her discretion.

# What matters will be voted on at the Annual Meeting?

You are being asked to vote on the election of our three director nominees; the ratification of the engagement of Crowe Horwath LLP ("Crowe Horwath") as our independent registered public accounting firm for the year ending December 31, 2018; and an advisory, non-binding resolution to approve our executive compensation. These matters are more fully described in this Proxy Statement.

## How do I vote?

Stockholders who own their shares in their name may vote in person at the Annual Meeting by filling out a ballot or may authorize a proxy to vote on his or her behalf. There are three ways to authorize a proxy:

- 1. <u>Internet</u>: You may access the proxy materials on the Internet at www.envisionreports.com/BFIN and follow the instructions on the proxy card or on the Meeting Notice.
- 2. <u>Telephone</u>: You may call, toll-free, 1-800-652-VOTE (8683) and follow the instructions provided by the recorded message.
- 3. <u>Mail</u>: If you received your proxy materials by mail, you may vote by signing, dating and mailing the enclosed proxy card in the postage paid envelope provided.

Stockholders who vote over the Internet may incur costs, such as telephone and Internet access charges, for which the stockholder is solely responsible. The Internet and telephone voting procedures are designed to authenticate a stockholder's identity, to allow a stockholder to vote his or her shares and to confirm that his or her instructions have been properly recorded. You may use the Internet or telephone to submit your proxy until 1:00 a.m., Chicago, Illinois Time on the morning of the Annual Meeting, June 26, 2018.

Stockholders who hold shares in "street name," that is, through a broker, should instruct their broker to vote their shares by following the instructions provided by the broker. Your vote as a stockholder is important. Please vote as soon as possible to ensure that your vote is recorded. See "If I hold shares in the name of a broker, who votes my shares?" below.

#### What if I sign and date my proxy but do not provide voting instructions?

A proxy that is signed and dated, but which does not contain voting instructions will be voted as follows:

- "FOR" the three director nominees named in this Proxy Statement;
- "FOR" the ratification of the engagement of Crowe Horwath; and
- **"FOR**" the approval of the advisory, non-binding resolution to approve our executive compensation.

#### What does it mean if I receive multiple proxy materials?

It means that you have multiple holdings reflected in our stock transfer records and/or in accounts with stockbrokers. Please vote all shares. No proxy cards are duplicated.

#### If I hold shares in the name of a broker, who votes my shares?

If you received this Proxy Statement from your broker, your broker should have given you instructions for directing how your broker should vote your shares. It will then be your broker's responsibility to vote your shares for you in the manner you direct.

Under the rules of various national and regional securities exchanges, brokers may generally vote on routine matters, such as the ratification of an independent registered public accounting firm, but cannot vote on non-routine matters such as the election of directors and advisory, non-binding votes on executive compensation unless they have received voting instructions from the person for whom they are holding shares. If your broker does not receive instructions from you on how to vote particular shares on matters on which your broker does not have discretionary authority to vote, your broker will return the proxy card to us, indicating that he or she does not have the authority to vote on these matters. This is generally referred to as a "broker non-vote." At the Annual Meeting, broker non-votes will not affect the outcome of the voting, as described below under "How many votes are needed for each proposal?" We encourage you to provide directions to your broker as to how you want your shares voted on the matters to be brought before the Annual Meeting. You should do this by carefully following the instructions your broker gives you concerning its procedures so that your shares will be voted at the Annual Meeting.

# What if I change my mind after I vote my shares?

If you hold your shares in your own name, you may revoke your proxy and change your vote by:

- following the instructions for telephone or Internet voting appearing on your proxy card;
- signing another proxy card with a later date and returning the new proxy card by mail to our stock transfer agent and registrar, Computershare Trust Company, N.A., or by sending it to us to the attention of the Secretary of the Company, provided that the new proxy card is actually received by the Secretary before the polls close at the Annual Meeting;
- sending notice addressed to the attention of the Secretary of the Company that you are revoking your proxy, provided that the notice is actually
  received by the Secretary before the polls close at the Annual Meeting; or
- voting in person at the Annual Meeting in accordance with the established voting rules and procedures.

If you hold your shares in the name of a broker and desire to revoke your proxy, you will need to contact your broker to revoke your proxy.

Please mail any new proxy cards to Proxy Services, in care of Computershare Trust Company, N.A., at P.O. Box 50500, Louisville, KY 40233-5000. You may send the notice described above or new proxy card to us as follows: BankFinancial Corporation, 15W060 North Frontage Road, Burr Ridge, Illinois 60527, Attention: James J. Brennan, Secretary.

# How are proxy materials delivered?

BankFinancial controls its costs for the Annual Meeting by following SEC rules that allow for the delivery of proxy materials to the Company's stockholders via Notice and Access, which delivers materials through the Internet. In addition to reducing the amount of paper used in producing these materials, this method lowers the costs associated with mailing the proxy materials to stockholders. Stockholders who own shares directly and not through a broker will have a Meeting Notice delivered directly to their mailing address. Stockholders whose shares are held in the name of a broker should have a Meeting Notice forwarded to them by the broker that holds the shares. Stockholders who have requested paper copies of the proxy materials will receive this Proxy Statement, the 2017 Annual Report and a proxy card by mail.

If you received only a Meeting Notice by mail, you will not receive a printed copy of the proxy material unless you request a copy by following the instructions on the notice. The Meeting Notice also contains instructions for accessing and reviewing the proxy materials over the Internet and provides directions for submitting your vote over the Internet.

# How do I request a paper copy of the proxy materials?

You may request a paper copy of the proxy materials by following the instructions below. You will be asked to provide your 15-digit control number located on your Meeting Notice.

- 1. Call the toll-free telephone number 1-866-641-4276 and follow the instructions provided, or
- 2. Access the website at www.envisionreports.com/BFIN and follow the instructions provided, or
- 3. Send an email to investorvote@computershare.com with "Proxy Materials BankFinancial Corporation" in the subject line. Include in the message your full name and address, plus the number located in the shaded bar on your Meeting Notice, and state in the email that you want a paper copy of current meeting materials.

Please make your request for a copy on or before June 6, 2018 to facilitate timely delivery before the Annual Meeting.

Stockholders who hold shares in "street name," that is, through a broker, should request copies of the proxy materials by following the instructions provided by the broker.

# How many votes do we need to hold the Annual Meeting?

A majority of the shares that are outstanding and entitled to vote as of the record date must be present in person or by proxy at the Annual Meeting in order for us to hold the Annual Meeting and conduct business. Abstentions and broker non-votes are considered present at the Annual Meeting and are counted in determining whether or not a quorum is present.

Shares are counted as present at the Annual Meeting if the stockholder either:

- is present and votes in person at the Annual Meeting; or
- has properly submitted a signed proxy form or other proxy (including a broker non-vote).

At the close of business on April 16, 2018, the record date, there were 17,858,223 shares of our common stock, par value \$0.01, issued and outstanding. Therefore, at least 8,929,112 shares need to be present at the Annual Meeting in person or by proxy in order for us to hold the Annual Meeting and conduct business.

## What happens if a nominee is unable to stand for election?

The Board of Directors may, by resolution, provide for a lesser number of directors or designate a substitute nominee. In the latter case, shares represented by proxies may be voted for the substitute nominee designated by the Board of Directors. Proxies cannot be voted for more than three nominees. We have no reason to believe that any nominee will be unable to stand for election.

#### What options do I have in voting on each of the proposals?

*Election of Directors (Proposal 1).* You may mark the "FOR" box on your proxy card to vote for all director nominees, mark the "FOR ALL EXCEPT" box on your proxy card to vote for all nominees other than any nominee that you specify on your proxy card, or mark the "WITHHOLD" box to withhold your vote for all director nominees.

**Ratification of Independent Registered Public Accounting Firm (Proposal 2).** You may mark either the "FOR", "AGAINST", or "ABSTAIN" box with respect to the ratification engagement of Crowe Horwath.

Advisory, Non-Binding Vote on Executive Compensation (Say-On-Pay) (Proposal 3). You may mark either the "FOR", "AGAINST", or "ABSTAIN" box with respect to the compensation of the Company's named executive officers. While this vote is required by law, it will neither be binding on the Company or its Board of Directors, nor will it create or imply any change in the fiduciary duties of or impose any additional fiduciary duties on the Company or its Board of Directors.

Where no instructions are indicated, validly executed proxies will be voted "FOR" the election of the three director nominees, "FOR" the ratification of the engagement of Crowe Horwath, and "FOR" the approval of the compensation of the Company's named executive officers.

#### How many votes may I cast?

Generally, you are entitled to cast one vote for each share of stock you owned on the record date. The proxy card included with this Proxy Statement indicates the number of shares owned by an account attributable to you.

## Are there any limits on the voting of shares?

As provided in Section F of Article 6 of our Charter, record holders of common stock that is beneficially owned by a person who beneficially owns in excess of 10% of the outstanding shares of our common stock are not entitled to vote any shares held in excess of this 10% limit. Subject to certain exceptions, a person is deemed to beneficially own shares owned by an affiliate of, as well as by persons acting in concert with, such person. Our Board of Directors is authorized to construe and apply the provisions of Section F of Article 6 of the Charter, and to make all determinations it deems necessary or desirable to implement them, including determining the number of shares beneficially owned by any person and whether a person is an affiliate of or has an arrangement or agreement with another person. Further, the Board of Directors is authorized to demand certain information from any person who is reasonably believed to beneficially own stock in excess of the 10% limit and reimbursement for all expenses incurred by us in connection with an investigation conducted by the Board of Directors pursuant to the provisions of Section F of Article 6 of the Charter.

#### How many votes are needed for each proposal?

The three nominees receiving the highest number of votes cast "FOR" their election will be elected as directors, without regard to shares as to which the "FOR ALL EXCEPT" or "WITHHOLD" box has been selected on the proxy card.

The ratification of the engagement of Crowe Horwath as our independent registered public accounting firm for the year ending December 31, 2018 will require the affirmative vote of a majority of the votes cast at the Annual Meeting, in person or by proxy, without regard to either broker non-votes or shares as to which the "ABSTAIN" box has been selected on the proxy card.

The approval of the advisory, non-binding vote on executive compensation will require the affirmative vote of a majority of the votes cast at the Annual Meeting, without regard to either broker non-votes or shares as to which the "ABSTAIN" box has been selected on the proxy card. While this vote is required by law, it will neither be binding on the Company or its Board of Directors, nor will it create or imply any change in the fiduciary duties of or impose any additional fiduciary duties on the Company or its Board of Directors.

Shares represented by broker non-votes and abstentions are considered present at the Annual Meeting for the purposes of determining whether or not a quorum is present, but such shares are not considered votes cast and will have no effect on the outcome of the election of directors, the ratification of the engagement of Crowe Horwath and the advisory, non-binding resolution to approve our executive compensation.

#### Where do I find the voting results of the Annual Meeting?

We intend to announce voting results at the Annual Meeting or at any postponements or adjournments thereof. The voting results will also be disclosed in a Current Report on Form 8-K that we will file with the SEC.

#### How does the Board recommend that I vote?

The Board of Directors recommends that you vote **"FOR"** the election of the three director nominees, **"FOR"** the ratification of the engagement of Crowe Horwath, and **"FOR"** the approval of the compensation of the Company's named executive officers.

#### Who do I call if I have any questions?

If you have any questions or need assistance in submitting your proxy, voting your shares or need paper copies of the proxy materials, free of charge, please contact Computershare, toll-free, at 1-866-641-4276.

# ELECTION OF DIRECTORS; INFORMATION WITH RESPECT TO DIRECTORS AND EXECUTIVE OFFICERS

There are seven members of the Board of Directors, which is divided into three classes. The bylaws of the Company establish the initial terms of office for each class of directors and provide that directors are elected for a term of office that will expire at the third succeeding Annual Meeting of Stockholders following their election, with each director to hold office until his or her successor is duly elected and qualifies.

At the Annual Meeting, the stockholders of the Company will be requested to elect one class of directors consisting of three directors. The Corporate Governance and Nominating Committee of the Board of Directors has recommended, and the Board of Directors has nominated, Cassandra J. Francis, Thomas F. O'Neill, and Terry R. Wells for election as directors in this class of directors for a term of office that will expire at the Annual Meeting of Stockholders in 2021 and until their successors are duly elected and qualify.

The proxies solicited on behalf of the Board of Directors will be voted at the Annual Meeting "FOR" the election of the above three nominees as directors, provided that your proxy will not be voted in favor of any nominee for which your proxy vote has been withheld. If a nominee is unable or unwilling to stand for election at the time of the Annual Meeting, the shares represented by all such proxies will be voted for the election of such replacement nominee as the Board of Directors, acting on the recommendation of the Corporate Governance and Nominating Committee, may designate. At this time, the Board of Directors knows of no reason why any of the nominees might be unable or unwilling to stand for election as a director, or to serve as a director if elected.

As described in a previous Current Report on Form 8-K filed with the Securities and Exchange Commission on December 30, 2013, the Company entered into a Standstill Agreement with John W. Palmer and PL Capital, LLC and certain of its affiliated parties (collectively, the "PL Capital Parties"), pursuant to which the Board of Directors of the Company and its Corporate Governance and Nominating Committee agreed, among other things, to nominate and recommend Mr. Palmer for election as a director of the Company at the 2014 Annual Meeting of Stockholders. The PL Capital Parties agreed, among other things, that during the "Standstill Period" provided for in the Standstill Agreement, and as long as a designee of the PL Capital parties is a member of the Company's Board of Directors, they will vote all Company shares that they beneficially own in favor of the director nominees selected by the Corporate Governance and Nominating Committee and will otherwise support such director candidates, and with respect to any other proposal submitted by any stockholder, they will vote all shares that they beneficially own in accordance with the recommendation of the Board of Directors. The Standstill Agreement was amended and restated effective April 21, 2017, to apply to Mr. Palmer's nomination and proposed election as a director of the Company at the 2017 Annual Meeting of Stockholders and to eliminate all references to a Bank-level directorship. A copy of the amended and restated Standstill Agreement is included as Exhibit 10.1 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on April 24, 2017.

The following table sets forth certain information regarding the nominees and other members of the Board of Directors, including their years of service and terms of office. Except for the Standstill Agreement or otherwise as indicated herein, there are no arrangements or understandings between any of the directors or nominees and any other person pursuant to which such directors or nominees were selected.

Name	Position(s) Held in the Company	<b>Director</b> <b>Since</b> <sup>(1)</sup>	Term of Class to Expire
<u>NOMINEES</u>	· · · · / · / · _ / · _ / · _ / · _ / · _ / · _ / · / ·		
Cassandra J. Francis	Director	2006	2021
Thomas F. O'Neill	Director	2012	2021
Terry R. Wells	Director	1994	2021
<b>CONTINUING DIRECTORS</b>			
John M. Hausmann, C.P.A.	Director	1990	2019
Glen R. Wherfel, C.P.A.	Director	2001	2019
	Chairman of the Board, Chief Executive		
F. Morgan Gasior	Officer and President	1983	2020
John W. Palmer	Director	2014	2020

(1) Denotes the earlier of the year the individual became a director of the Bank or the year the individual became a director of the Company or its predecessors, BankFinancial MHC and BankFinancial Corporation, the federal corporation. Messrs. Gasior, Hausmann and Wells have each served as a director of the Company since its formation in 2004. Mr. Wherfel and Ms. Francis were appointed to the Board of Directors of the Company in 2016; Mr. O'Neill was elected to the Board of Directors of the Company in 2012; and Mr. Palmer was elected to the Board of Directors of the Company in 2014.

#### Nominees

The business experience for at least the past five years of each nominee for election to the Board of Directors and the qualifications of each nominee to serve as a director are set forth below, with age information as of December 31, 2017.

*Cassandra J. Francis*. Age 52. Ms. Francis is currently self-employed as the sole proprietor of Kariatid and Puddle Jump Properties, which provide interim management, real estate and construction-related strategic planning and program and project advisory services to public, private and non-profit organizations and professional associations. Ms. Francis previously served as the Chief Real Estate Development Officer of the South Shore Line Railroad / Northern Indiana Commuter Transportation District and as the President and CEO of Friends of the Parks, a 40 year-old non-profit advocacy organization whose mission is to preserve, protect, improve and promote the use of parks and preserves throughout the Chicago area. She was also the Executive Director and Vice President of Clayco, Inc., a national design-build construction firm and the Director of Olympic Village Development for Chicago's bid to host the 2016 Summer Olympic and Paralympic Games. She has also held various management positions, including Senior Vice President with U.S. Equities Development, L.L.C. from 1995 to 2008. Ms. Francis is a Fellow of the American Institute of Certified Planners, a Fellow of RICS (The Royal Institution of Chartered Surveyors), and is an admitted member of the Counselors of Real Estate, the professional consulting arm of the National Association of Realtors. She is certified as both an international commercial arbitrator and as a civil commercial mediator. Ms Francis is an LEED Accredited Professional and is licensed as a real estate managing broker in the States of Illinois and Indiana. She currently serves as Vice President of the International Board of Governors of Lambda Alpha International, an honorary land economics society and on the Chicago Advisory Board of the Urban Land Institute. Ms. Francis is a member of the Human Resources Committees of the Company and the Bank.

Ms. Francis brings to the Board, among other skills and qualifications, substantial experience in urban planning and commercial real estate development and operations, with particular emphasis in retail development and leasing. She also has extensive experience with commercial real estate finance and valuations, particularly in Midwestern markets.

*Thomas F. O'Neill*. Age 71. Mr. O'Neill is Vice Chairman at First Empire Securities, leading the firm's debt capital markets and specialty finance businesses. An industry veteran with more than 40 years experience, he was a founding principal of the investment banking and brokerage firm Sandler O'Neill + Partners. Prior to joining First Empire, Mr. O'Neill was a founder of The Kimberlite Group and served as its CEO. He also previously served as Chairman of the broker-dealer First Allied, the Vice-Chairman of the Capital Markets Group of Incapital LLC, the Vice-Chairman of the New York Interactive Advertising Exchange, and the Chairman of the Ranieri Partners Financial Services Group. Mr. O'Neill is a member of the Human Resources Committee of the Company.

Mr. O'Neill brings to the Board, among other skills and qualifications, substantial experience and expertise in a broad range of matters that affect publicly-traded bank and thrift holding companies, including corporate governance, asset-liability management, investment management, mergers and acquisitions, asset purchases and dispositions and corporate finance.

*Terry R. Wells.* Age 59. Mr. Wells has served as the Village President of the Village of Phoenix, Illinois since 1993. Mr. Wells has also taught history and social studies since 1981 at the elementary and high school levels, and presently teaches U.S. History at Thornton Township High School in Harvey, Illinois. He is also a member of the Board of Directors of Pace, a Division of the Regional Transportation Authority (Illinois), and the Board of Trustees of South Suburban College. Mr. Wells has served as President of the South Suburban Mayors and Managers Association. He has been a director of the Company since its formation in 2004, and of the Bank since 1994. He was a director of the Company's predecessors, BankFinancial MHC and BankFinancial Corporation, a federal corporation, from 1999 to 2005. Mr. Wells is a member of the Executive Committee of the Company, a member of the Audit and Human Resources Committees of the Bank and Company and a member of the Nominating Committee of the Bank.

Mr. Wells brings to the Board, among other skills and qualifications, substantial experience in municipal government and finance, community and economic development and serving the needs of low- and moderate-income borrowers and communities. His experience as an educator has also provided him with significant expertise in secondary and post-secondary vocational training applicable to the Bank's customer service and support personnel.

#### The Board of Directors recommends a vote "FOR" the above nominees.

#### **Continuing Directors**

The business experience for at least the past five years of each continuing member of the Board of Directors and each individual's qualifications to serve as a director are set forth below.

*F. Morgan Gasior.* Age 54. Mr. Gasior has served as Chairman of the Board, Chief Executive Officer and President of the Company since its formation in 2004, and of the Bank since 1989, and as a director of the Bank since 1983. He held the same positions with the Company's predecessors, BankFinancial MHC and BankFinancial Corporation, a federal corporation, from 1999 to 2005. Mr. Gasior has been employed by the Bank in a variety of positions since 1984, and became a full-time employee in 1988 when he was appointed as Executive Vice President and Chief Operating Officer. Mr. Gasior serves as the Chairman of the Executive Committees of the Company and the Bank and is a member of the Asset Quality Committee of the Bank. He was also a director and officer of Financial Assurance Services, Inc. from 1989 through 2003. Mr. Gasior is licensed as an attorney in the States of Illinois and Michigan, but he does not actively practice law.

Mr. Gasior brings to the Board, among other skills and qualifications, comprehensive understanding of the Bank's strategies, operations and customers based on his more than 30 years of service as an employee and officer of the Bank. He has led the development and implementation of the Bank's financial, lending, operational, technology and expansion strategies, and this experience has uniquely positioned him to adjust the Company's business strategies to respond to changing economic, regulatory and competitive conditions, and to discern and coordinate operational changes to match these strategies. His position on the Board also provides a direct channel of communication from senior management to the Board.

*John M. Hausmann, C.P.A.* Age 62. Mr. Hausmann has been a self-employed certified public accountant since 1980. Prior to that time, he was an accountant with Arthur Andersen. Mr. Hausmann is a member of the American Institute of Certified Public Accountants and the Illinois Certified Public Accountant Society. He has been a director of the Company since its formation in 2004, and of the Bank since 1990. He was a director of the Company's predecessors, BankFinancial MHC and BankFinancial Corporation, a federal corporation, from 1999 to 2005. Mr. Hausmann is the Chairman of the Audit Committees of the Company and the Bank, and is a member of the Executive, Corporate Governance and Nominating and the Human Resources Committees of the Company and the Bank.

Mr. Hausmann brings to the Board, among other skills and qualifications, a comprehensive understanding of accounting, auditing and taxation principles based on his many years of experience as a certified public accountant. His experience as a member of the Audit Committee has provided him with a thorough knowledge of the Company's internal controls and internal and external audit procedures. His tax and accounting practice and longtime residency in the Bank's southernmost market territory have also provided him with a unique familiarity with the needs of the Bank's small business and municipal customers and communities.

John W. Palmer. Age 57. Mr. Palmer is the co-founder and a principal of PL Capital, LLC, an investment firm specializing in the banking industry. Prior to co-founding PL Capital in 1996, Mr. Palmer was employed as a certified public accountant by KPMG LLP, an international public accounting firm, from 1983 to 1996, and was promoted to the position of Director, KPMG Financial Services - Capital Strategies Group in 1994. Mr. Palmer was formerly a member of the Board of Directors of HF Financial Corp. a publicly-traded \$1.4 billion in assets thrift holding company which is the parent holding company of Home Federal Bank, located in Sioux Falls, South Dakota, which operated 28 branches throughout South Dakota and Minneapolis, Minnesota. Mr. Palmer served on the Nominating and Corporate Governance Committee, the Personnel, Compensation and

Benefits Committee, as well as the Risk Committee which he served as Chairman. Mr. Palmer also formerly served on the board of CFS Bancorp, Inc., a publicly-traded \$1.2 billion in assets thrift holding company and on the board of its wholly-owned subsidiary, Citizens Financial Bank, located in Munster, Indiana, which operated 22 branches throughout the adjoining markets in Chicagoland and Northwest Indiana. Mr. Palmer was a member of the Audit Committee of CFS Bancorp, Inc. He is the former Chairman of the Board of Directors of Security Financial Bancorp, Inc., and also previously served as a director of Franklin Bancorp and its wholly owned subsidiary Franklin Bank, NA, where he also served on the audit, compensation, and loan committees of the board and as Chairman of the strategic planning committee. He formerly served on the Board of Directors of Clever Ideas, Inc., a privately-held specialty finance company located in Chicago, Illinois from 1998 to 2006. Mr. Palmer is a member of the Corporate Governance and Nominating and the Human Resources Committee of the Company.

Mr. Palmer brings to the Board his experience as a director of other banks and his financial expertise.

*Glen R. Wherfel, C.P.A.* Age 68. Mr. Wherfel has been a principal in the accounting firm of Wherfel & Associates since 1984 and President of Park Data Incorporated. Mr. Wherfel was a director of Success National Bank from 1993 to 2001, and of Success Bancshares from 1998 to 2001. He was the Chairman of Success National Bank's Loan Committee and a member of its Asset Liability Management Committee. Mr. Wherfel is the Chairman of the Bank's Nominating Committee, a member of the Bank's Asset Quality and Human Resources Committees of the Bank and he is a member of the Audit Committee and Chairman of the Human Resources Committee of the Company. He is also the Chairman of the Corporate Governance and Nominating Committee, and as such, currently serves as the Lead Director of the Company.

Mr. Wherfel brings to the Board, among other skills and qualifications, substantial experience in entrepreneurial finance and operations. His tax and accounting practice, longtime residency in the Bank's northern market territory and service as a director of Success National Bank have also provided him a unique familiarity with the needs of the Bank's small business and municipal customers and communities.

#### **Director Independence**

The Board of Directors has determined that, except for Mr. Gasior, who serves as the Chairman, Chief Executive Officer and President of the Company, each of the Company's directors is "independent" as defined in Rule 5605(a)(2) of the listing standards of the NASDAQ Stock Market. The Bank made certain secured real estate loans to Ms. Francis and her spouse prior to Ms. Francis' appointment as a director in 2006, and these loans were considered to be grandfathered from the Bank's practice of not making loans to directors or executive officers. Only one of these loans, a loan secured by a single family residence, is still outstanding. These extensions of credit, including the one outstanding loan, were made in the ordinary course of business on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with persons not related to the Bank, do not involve more than normal risk of collectability or present other unfavorable features, and have not been past due or classified as nonaccrual, restructured or a potential problem loan.

#### **Executive Officers Who Are Not Directors**

Set forth below is information, with age information as of December 31, 2017, regarding the principal occupations for at least the past five years of the individuals who serve as executive officers of the Company and/or the Bank who are not directors of the Company or the Bank. All executive officers of the Company and the Bank are elected annually by their respective Boards of Directors and serve until their successors are elected and qualify. No executive officer identified below is related to any director or other executive officer of the Company or the Bank. Except as indicated elsewhere in this Proxy Statement, there are no arrangements or understandings between any officer identified below and any other person pursuant to which any such officer was selected as an officer.

*James J. Brennan*. Age 67. Mr. Brennan has served as the Secretary and General Counsel of the Bank since 2000 and of the Company since its formation in 2004, and held the same positions with BankFinancial MHC and BankFinancial Corporation, a federal corporation, from 2000 to 2005. Mr. Brennan also serves as the Executive Vice President of the Corporate Affairs Division of the Company and the Bank. Mr. Brennan was a law clerk for a U.S. District Court from 1975 until 1977, and an attorney in private practice from 1977 until 2000. Prior to joining the Bank and its parent companies, he was a partner in the law firm of Barack Ferrazzano Kirschbaum & Nagelberg, Chicago, Illinois, and was the Co-Chairman of the firm's Financial Institutions Group and a member of its Management Committee. Mr. Brennan is also a director of Financial Assurance Services, Inc.

*Paul A. Cloutier, C.P.A.* Age 54. Mr. Cloutier has served as the Chief Financial Officer and Treasurer of the Company since its formation in 2004, of the Bank since 1991, and of BankFinancial MHC and BankFinancial Corporation, a federal corporation, from 1999 to 2005. Mr. Cloutier also serves as the Executive Vice President of the Finance Division of the Company and the

Bank. He is a registered certified public accountant in the State of Michigan and is a member of the American Institute of Certified Public Accountants. Prior to joining the Bank and its parent companies, he was a Senior Tax Associate with Coopers & Lybrand.

*William J. Deutsch, Jr.* Age 50. Mr. Deutsch has served as the President of the Bank's National Commercial Leasing Division since 2011, and was the Senior Vice President of the National Commercial Leasing Division from 2002 to 2011. Prior to joining the Bank, Mr. Deutsch was the Senior Vice President – Lease Finance Group for the First Bank of Highland Park.

*John G. Manos.* Age 57. Mr. Manos has served as the President of the Bank's Commercial Real Estate Lending Division since 2014, and was the Regional President of the Bank's Southern Region from 2006 to 2014. He has held various positions with the Bank since 1999, including Senior Vice President, and Vice President and Senior Vice President of Regional Commercial Banking. Prior to joining the Bank, Mr. Manos was the Manager – Commercial Lending for Preferred Mortgage Associates.

# BENEFICIAL OWNERSHIP OF COMMON STOCK BY CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth, as of April 16, 2018, certain information as to the beneficial ownership of shares of the Company's common stock by: (i) those persons or entities known by the Company to beneficially own more than 5% of the Company's outstanding shares of common stock; (ii) each director and nominee for election as director; (iii) each named executive officer of the Company; and (iv) all directors and executive officers of the Company and the Bank as a group. The address for each individual listed below is: C/O BankFinancial Corporation, 15W060 North Frontage Road, Burr Ridge, Illinois 60527. An asterisk denotes beneficial ownership of less than one percent.

Name and Address of Beneficial Owners	Amount of Shares Owned and Nature of Beneficial Ownership <sup>(1)</sup>		Percent of Shares of Common Stock Outstanding
PL Capital, LLC 20 East Jefferson Ave., Suite 22			
Naperville, Illinois 60540	1,687,549	(2)	9.45%
Dimensional Fund Advisors LP 6300 Bee Cave Road Building One			
Austin, Texas 78746	1,572,742	(3)	8.81%
Principal Trust Company 1013 Centre Road Wilmington, Delaware 19805			
As Trustee fbo BankFinancial, NA ESOP Plan	885,896		4.96%
As Trustee fbo BankFinancial and Subsidiaries 401(k) Plan	<u>635,851</u>		<u>3.56%</u>
Combined holdings as Trustee	1,521,747	(3)	8.52%
Black Rock, Inc.			
40 East 52nd Street New York, New York 10022	1,192,688	(3)	6.68%
Directors and Nominees	, - ,		
Cassandra J. Francis	40,444		*
F. Morgan Gasior	314,122	(4)	1.76%
John M. Hausmann	69,069		*
Thomas F. O'Neill	7,160		*
John W. Palmer	1,687,549	(2)	9.45%
Terry R. Wells	56,384		*
Glen R. Wherfel	76,976	(5)	*
Named Executive Officers (other than Mr. Gasior):			
Paul A. Cloutier	85,213	(6)	*
James J. Brennan	159,304	(7)	*
John G. Manos	51,526	(8)	*
William J. Deutsch, Jr.	56,586	(9)	*
All Directors, Nominees and Executive Officers of the Company and the Bank as a Group (12 persons)	2,709,144		15.17%

Footnotes on following page.

- (1) The information reflected in this column is based upon information furnished to us by the persons named above and the information contained in the records of our stock transfer agent. The nature of beneficial ownership for shares shown in this column, unless otherwise noted, represents sole voting and investment power.
- Amount of shares owned and reported on the most recent Form 4, filed March 1, 2017, reporting ownership as of February 27, 2017 by Mr. Palmer and PL Capital Advisors, LLC. Certain of these parties report sole and/or shared voting and dispositive power with respect to these securities. Mr. Palmer has sole voting and dispositive power over 9,360 shares. Also included are 3,000 shares reported on a 13-D/A filed on May 20, 2014, held in trust by another member of PL Capital Advisors, LLC.
- (3)
- Amount of shares owned and reported on the most recent Schedule 13G filings with the SEC, reporting ownership as of December 31, 2017. Includes 49,372 shares held by the BankFinancial and Subsidiaries Associate Investment Plan, 20,213 shares held by the BankFinancial, NA Employee Stock Ownership Plan. Also includes 125,000 shares held by Mr. Gasior's spouse. Mr. Gasior disclaims beneficial ownership of these 125,000 shares.
- Includes 44,476 shares held in trust and 7,500 shares held by an individual retirement account. (5)
- Includes 20,213 shares held by the BankFinancial, NA Employee Stock Ownership Plan.
- Includes 85,319 shares held by the BankFinancial and Subsidiaries Associate Investment Plan and 20,213 shares held by the BankFinancial, NA Employee Stock Ownership Plan. Also includes 300 shares held by Mr. Brennan's spouse. Mr. Brennan disclaims beneficial ownership of these 300 shares
- Includes 14,048 shares held by the BankFinancial and Subsidiaries Associate Investment Plan and 19,555 shares held by the BankFinancial, NA Employee Stock Ownership Plan. (8) Includes 18,301 shares held by the BankFinancial and Subsidiaries Associate Investment Plan and 19,756 shares held by the BankFinancial, NA Employee Stock Ownership Plan, and 940 shares of unvested restricted stock held in Mr. Deutsch's name.

#### Section 16(a) Beneficial Ownership Reporting Compliance

The Company's executive officers, directors and any beneficial owners of greater than 10% of the outstanding shares of the Company's common stock are required to file reports with the SEC disclosing beneficial ownership and changes in beneficial ownership of the Company's common stock. SEC rules require disclosure if an executive officer, director or 10% beneficial owner fails to file these reports on a timely basis. Based on the Company's review of ownership reports required to be filed for the year ended December 31, 2017, no executive officer, director or 10% beneficial owner of shares of the Company's common stock failed to file any required ownership report on a timely basis, except for Bank Director Joseph A. Schudt, who filed a Form 4 covering a single purchase transaction during 2017 after the two-business day deadline.

#### CODE OF ETHICS

The Company has adopted a Code of Ethics for Senior Financial Officers that applies to the Company's principal executive officer, principal financial officer, principal accounting officer, and persons performing similar functions. A copy of the Company's Code of Ethics was previously filed as Exhibit 14 to the Company's Annual Report on Form 10-K for the year ended December 31, 2005. Amendments to and waivers from the Code of Ethics for Senior Financial Officers will be disclosed on the Company website, www.bankfinancial.com. The Company has also adopted a Code of Business Conduct, pursuant to the listing standards of the NASDAQ Stock Market that applies generally to the Company's directors, officers, and employees.

# BOARD LEADERSHIP STRUCTURE AND BOARD'S ROLE IN RISK OVERSIGHT

Leadership Structure. The Company's Board of Directors has a distributed leadership structure. The Board has established a standing Executive Committee, which currently consists of the Chief Executive Officer and two independent Directors. Thus, a two-thirds majority of the membership of the Executive Committee consists of independent Directors. The Executive Committee exercises the authority of the Board between meetings on matters not reserved exclusively to the Board by the Company's charter or bylaws. In addition, independent directors chair the Corporate Governance and Nominating Committee and the Human Resources Committee, the members of which are all independent Directors.

In 2010, the Board amended the charter of the Corporate Governance and Nominating Committee to provide that the Chair of this committee will serve as the Board's Lead Director. The Lead Director calls and presides at all executive sessions or special meetings of the Board's outside, independent directors and provides feedback to the Chief Executive Officer regarding the same; works with the Chairs of the other committees of the Board to ensure coordinated coverage of the Board's duties and responsibilities; serves as a supplemental point of contact for Board members and stockholders; serves as a liaison between the Board's outside, independent directors and the Chief Executive Officer; coordinates the implementation of the charter of the Corporate Governance and Nominating Committee, including Board performance evaluations; and executes any other duties and responsibilities the Board may establish.

The Chairman of the Board coordinates the Board's functions, including the activities of the Board's committees, with the execution of the Company's business plan and day-to-day operations. Although the Chairman also presides over Board meetings as provided in the Company's bylaws, the charter of the Corporate Governance and Nominating Committee was amended in 2010 to formalize the Board's practice of permitting any director to place any item on the agenda for any Board meeting.

The Board periodically meets outside the presence of the Chief Executive Officer. The independent members of the Board also conduct a periodic review of the Company's financial condition, results of operation, long-term planning, management structure and internal governance practices. The Board utilizes the findings and recommendations resulting from its review to revise and enhance its oversight, as appropriate.

The Board does not have a policy requiring the separation of the offices of Chairman and Chief Executive Officer, and Mr. Gasior currently serves in both capacities. The Board believes that the selection of its Chairman should be based upon the Board's assessment of the Company's current operating needs, the suitability of the individual to effectively discharge the duties of the Chairman and the leadership structure that will best serve the interests of the Company and its stockholders. The Board believes that combining the offices of Chairman and Chief Executive Officer is currently an effective governance structure because it provides an efficient and unified responsibility and mechanism for the coordination of the activities of the Board of Directors and those of management. The Board also believes that the Lead Director position, its policy of universal Board agenda access and its practice of conducting periodic meetings outside the presence of the Chief Executive Officer achieve benefits that are equivalent to those that might result from separating the offices of Chairman and Chief Executive Officer.

**Role in Risk Oversight.** The Board is actively involved in the oversight of risks that could affect the Company, through, among other things, its adoption of policies and procedures; the use of internal controls to identify and monitor specific risks; the establishment of an internal audit function that monitors compliance with policies, procedures and internal controls and reports directly to the Board's Audit Committee, oversight and reporting by Board committees with respect to matters within their jurisdictions; the receipt of periodic reports from officers of the Company responsible for the management of specific functions; and the periodic use of outside consultants to conduct independent reviews of internal controls or Company-specific functions.

This leadership and risk management structure is designed to ensure that financial, risk, internal control reporting and market information are provided directly to the independent directors of the Company and acted upon as necessary. Taken together, the Board believes that it has an effective leadership structure controlled by independent directors, with open meeting agendas and an established mechanism for oversight and evaluation of the Company as well as the Board's and management's execution of their respective responsibilities.

#### Attendance at Annual Meetings of Stockholders

Although the Company does not have a formal written policy regarding director attendance at annual meetings of stockholders, directors are requested to attend these meetings absent unavoidable scheduling conflicts. All of the Company's current directors attended the 2017 Annual Meeting of Stockholders.

# **BOARD COMMITTEE REPORTS, POLICIES AND PROCEDURES**

## Meetings and Committees of the Board of Directors

**Board of Directors and Committees.** The business of the Company is conducted at regular and special meetings of the Board of Directors and its committees. In addition, the "independent" members of the Board of Directors, as defined in Rule 5605(a)(2) of the listing standards of the NASDAQ Stock Market, meet in executive sessions. The standing committees of the Board of Directors of the Company are the Executive, Audit, Corporate Governance and Nominating, and Human Resources Committees. During the year ended December 31, 2017, the Board of Directors of the Company held four regular meetings. No member of the Board of Directors or any Board committee attended less than 75% of the Board meetings and the Board committee meetings on which the director served. In addition, a number of matters were evaluated, considered and/or decided during the year by electronic distribution and voting or by unanimous consent.

The table below shows current membership for each of the standing Board committees:

			Corporate Governance	
Directors	Executive Committee	Audit Committee	and Nominating Committee	Human Resources Committee
Cassandra J. Francis				ü
F. Morgan Gasior	Chair			
John M. Hausmann	ü	Chair	ü	ü
Thomas F. O'Neill				ü
John W. Palmer			ü	ü
Terry R. Wells	ü	ü		ü
Glen R. Wherfel		ü	Chair	Chair
Meetings held during 2017	_	5	1	3

*Executive Committee.* The Executive Committee is authorized to act with the same authority as the Board of Directors between meetings of the Board of Directors, subject to certain limitations contained in the bylaws of the Company. The members of the Executive Committee of the Company also serve as members of the Executive Committee of the Bank.

Audit Committee. The Board of Directors has adopted a written charter for the Audit Committee, which was attached as Appendix A to the Proxy Statement for the 2017 Annual Meeting. As more fully described in the Audit Committee Charter, the Audit Committee reviews the records and affairs of the Company to determine its financial condition, reviews with management and the Company's independent registered public accounting firm the systems of internal control over financial reporting, and monitors adherence in accounting and financial reporting to accounting principles generally accepted in the United States. Each member of the Audit Committee is an "independent" director as defined in the listing standards of the NASDAQ Stock Market and Rule 10A-3 of the Securities Exchange Act of 1934. In addition, the Board of Directors has determined that Messrs. Hausmann and Wherfel are qualified as "audit committee financial experts" as currently defined in the regulations of the SEC.

*Corporate Governance and Nominating Committee.* The Board of Directors has adopted a written charter for the Corporate Governance and Nominating Committee, which is attached as Appendix A to this Proxy Statement. The Corporate Governance and Nominating Committee consists, at any point in time, of directors of the Company who qualify as "independent" in accordance with the listing standards of the NASDAQ Stock Market, except that no director may serve on the Corporate Governance and Nominating Committee at any meeting at which he or she has been or is seeking to be proposed as a nominee.

The Corporate Governance and Nominating Committee identifies nominees by first evaluating the current members of the Board of Directors who are willing to continue in service. Current members of the Board of Directors with skills and experience that are relevant to the Company's business and who are willing to continue in service are considered for re-nomination, balancing the value of continuity of service by existing members of the Board of Directors with that of obtaining a new perspective. If vacancies on the Board of Directors arise, or if a current director is not nominated for re-election, the Corporate Governance and Nominating Committee will determine the skills and experience desired of a new nominee, solicit suggestions for director candidates from all members of the Board of Directors, and may engage in other search activities. During the year ended December 31, 2017, the Company did not pay a fee to any third party to identify or evaluate, or assist in identifying or evaluating, potential nominees for director.

Candidates for a directorship should possess specific attributes, including integrity and a devotion to ethical behavior, a primary interest in the well-being of the Company, a capacity for independent judgment, good business acumen, the capacity to protect confidential information, an ability to work as a member of a team and a willingness to evaluate other opinions or points of view. In addition to examining a candidate's qualifications in light of the above attributes, the Corporate Governance and Nominating Committee would also consider the overall character of the candidate and any existing or potential conflict of interest, the candidate's willingness to serve and ability to devote the time and effort required, the candidate's record of leadership, and the ability to develop business for the Company and its subsidiaries.

The Corporate Governance and Nominating Committee and the Board of Directors nominate candidates for election to the Company's Board of Directors based on the candidate's experience and expertise applicable to the current and expected future business operations of the Company. There is no formal policy with regard to the consideration of diversity in identifying a director nominee, and no specific demographic factors, or absence of such factors, prejudge a candidate's qualification for nomination to the Board of Directors. The Company's bylaws also establish specific qualifications for directors.

The Corporate Governance and Nominating Committee may consider qualified candidates for a directorship suggested by the stockholders of the Company. Stockholders may suggest a qualified candidate for a directorship by writing to BankFinancial Corporation at 15W060 North Frontage Road, Burr Ridge, Illinois 60527, Attention: James J. Brennan, Secretary, and providing the information described in the Company's bylaws concerning the suggested candidate. A suggestion made to the Company's Secretary concerning a potential candidate for a directorship will not constitute a nomination of the suggested candidate for election as a director. All nominations of candidates for election as a director must strictly comply with the applicable requirements and time limits summarized in "Advance Notice of Business to be Conducted at an Annual Meeting."

**Human Resources Committee.** The Board of Directors has adopted a written charter for the Human Resources Committee of the Company. The Charter of the Human Resources Committee of the Company was attached as Appendix B to the Proxy Statement for the 2017 Annual Meeting. The Human Resources Committee of the Company is comprised of all directors of the Company other than Mr. Gasior. The Human Resources Committee of the Bank is comprised of all Bank Directors other than Mr. Gasior. The membership of the Human Resources Committee of the Bank. The Human Resources Committee of the Company, and does not include Messrs. O'Neill and Palmer because they are not directors of the Bank. The Human Resources Committee of the Bank is currently responsible for, among other things, establishing Bank-level base salaries, cash incentive compensation plans and bonus awards related to the named executive officers and for making recommendations to the Human Resources Committee of the Company with respect to the vesting of any remaining unvested equity compensation previously awarded under the 2006 Equity Incentive Plan. All members of each Human Resources Committee are "independent" as defined in Rule 5605(a)(2) of the listing standards of the NASDAQ Stock Market. The meetings of the Human Resources Committees were conducted outside the presence of management to discuss compensation, performance and employment related matters.

# AUDIT COMMITTEE REPORT

In accordance with the applicable rules of the SEC, the Audit Committee has prepared the following report for inclusion in this Proxy Statement:

As part of its ongoing activities, the Audit Committee has:

- reviewed and discussed with management the Company's audited consolidated financial statements for the year ended December 31, 2017;
- discussed with the Company's independent registered public accounting firm the matters required to be discussed by Statement of Auditing Standards No. 1301, Communications with Audit Committees; and
- received the written disclosures and the letter from the independent registered public accounting firm required by applicable requirements of the
  Public Company Accounting Oversight Board regarding the firm's communications with the Audit Committee concerning independence, and has
  discussed with the independent registered public accounting firm their independence.

Based on the review and discussions referred to above, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 for filing with the SEC.

This report has been provided and is respectfully submitted by the Audit Committee:

John M. Hausmann, C.P.A., Chairman Terry R. Wells Glen R. Wherfel, C.P.A.

# RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Company's Audit Committee has engaged Crowe Horwath LLP to act as the Company's independent registered public accounting firm for the year ending December 31, 2018, subject to the ratification of the engagement by the Company's stockholders. A representative of Crowe Horwath LLP is expected to attend the Annual Meeting and will have the opportunity to make a statement, if he or she so desires, as well as to respond to any appropriate questions that may be asked by a stockholder. If the appointment of the independent registered public accounting firm will be considered by the Company's Audit Committee.

# The Board of Directors recommends a vote "FOR" the ratification of the engagement of Crowe Horwath LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018.

# Accounting Fees and Services

Set forth below is certain information concerning aggregate fees billed for professional services rendered by Crowe Horwath during the years ended December 31, 2017 and 2016:

*Audit Fees.* The aggregate fees billed to the Company by Crowe Horwath for professional services rendered by Crowe Horwath for the audit of the Company's annual financial statements and internal controls, review of the financial statements included in the Company's Annual Reports on Form 10-K and services that are normally provided by Crowe Horwath in connection with statutory and regulatory filings and engagements were \$425,000 and \$423,000 during the years ended December 31, 2017 and 2016, respectively.

*Audit-Related Fees.* Crowe Horwath did not bill the Company for any fees for assurance and related services rendered that are reasonably related to the performance of the audit of and review of the financial statements and that are not already reported in "Audit Fees" above, for the years ended December 31, 2017 and 2016.

*Tax Fees.* The aggregate fees billed to the Company by Crowe Horwath for professional services rendered by Crowe Horwath for tax consultations and tax compliance were \$154,000 and \$87,000 during the years ended December 31, 2017 and 2016, respectively. The increase in fees for tax consultations and tax compliance professional services in 2017 was due to compliance reviews and filings related to the continued expansion of the geographic scope of the Bank's commercial-related loan and lease originations into additional state tax jurisdictions.

All Other Fees. There were no other fees billed for professional services rendered by Crowe Horwath other than those described above.

#### Audit Committee Pre-Approval Policy

The Audit Committee pre-approves all auditing services and permitted non-audit services (including the fees and terms thereof) to be performed for the Company by Crowe Horwath, subject to the *de minimus* exceptions for non-audit services described in Section 10A(i)(1)(B) of the Securities Exchange Act of 1934, as amended, which are approved by the Audit Committee prior to the completion of the audit. The Audit Committee pre-approved 100% of the audit and tax fees described above during the years ended December 31, 2017 and 2016.

#### COMPENSATION DISCUSSION AND ANALYSIS

#### Introduction

This Compensation Discussion and Analysis describes the Company's compensation philosophy and policies for 2017 as applicable to the executive officers named in the Summary Compensation Table. This section explains the structure and rationale associated with each material element of the named executive officers' compensation, and it provides context for the more detailed disclosure tables and specific compensation amounts provided in the following section. It is important to note that the Company and the Bank share an executive management team, the members of the executive management team are compensated by the Bank rather than the Company, and the Company reimburses the Bank for its services to the Company through intercompany expense allocations.

## Role of the Human Resources Committee of the Board of Directors

Pursuant to its Charter, the Human Resources Committee of the Company is responsible for the execution of the Board of Directors' responsibilities with respect to compensation, performance evaluation and succession planning for the Company's Chief Executive Officer and other named executive officers of the Company. The Human Resources Committee of the Company is also responsible for the submission of an annual report on executive compensation to the Board of Directors for inclusion in the Company's Annual Report on Form 10-K. The Human Resources Committee of the Company is comprised of Messrs. Wherfel (Chairman), Hausmann, O'Neill, Palmer, and Wells and Ms. Francis, each of whom is expected to serve on the committee through the conclusion of the Company's Annual Meeting of Stockholders on June 26, 2018. Each member of the Human Resources Committee of the Company is considered "independent" according to the listing standards of the NASDAQ Stock Market, an "outside" director pursuant to Section 162(m) of the Internal Revenue Code, and a "non-employee" director under Section 16 of the Securities Exchange Act of 1934.

# **Compensation Philosophy and Objectives**

The overall objective of the Company's and the Bank's compensation programs is to align executive officer compensation with the success of meeting strategic, financial and management objectives and goals. The programs are designed to create meaningful and appropriate incentives to manage the business of the Company and the Bank successfully and to align management interests with those of the stockholders of the Company. The program is structured to accomplish the following:

- encourage a consistent and competitive return to stockholders over the long-term;
- maintain a corporate environment that encourages stability and a long-term focus for the primary constituencies of the Company and the Bank, including employees, stockholders, communities, clients and government regulatory agencies;
- maintain a program that:
  - clearly motivates personnel to perform and succeed according to the current goals of the Company and the Bank;
  - provides management with the appropriate empowerment to make decisions that benefit the primary constituents;
  - aligns incentive compensation practices to risk-taking activities;
  - attracts and retains key personnel critical to the long-term success of the Company and the Bank;
  - provides for management succession planning and related considerations;
  - encourages increased productivity;
  - provides for subjective consideration in determining incentive and compensation components; and
  - ensures that management:
    - fulfills its oversight responsibility to its primary constituents;
    - conforms its business conduct to the Company's and the Bank's established ethical standards;
  - remains free from any influences that could impair or appear to impair the objectivity and impartiality of its judgments or treatment of the constituents of the Company and the Bank; and
    - avoids any conflict between its responsibilities to the Company and the Bank and each executive officer's personal interests.

#### **Compensation Committee Interlocks and Insider Participation**

Mr. Gasior is the only director of the Company and the Bank who is also an executive officer of the Company and/or the Bank. Mr. Gasior does not participate in the decisions of the Boards of Directors of the Company or the Bank or their respective Human Resources Committees concerning his compensation. No executive officer of the Company or the Bank has served on the Board of Directors or on the compensation committee of any other entity that had an executive officer serving on the Company's Board of Directors or Human Resources Committee.

## **Compensation Consultant Independence**

The Human Resources Committee of the Company engaged Frederic W. Cook & Co., Inc. ("Cook & Co.") to assist in the preparation of the compensation aspects of reports filed with the SEC and to be available for consultations with outside counsel to the Human Resources Committee of the Company. The Human Resources Committee of the Company has received and reviewed the Cook & Co. consultant independence letter and independence policy addressing factors identified by SEC rules to determine whether certain conflicts of interest disclosures must be made. Cook & Co. believes that there is no conflict of interest in its role as an advisor to the Human Resources Committee of the Company. The following factors were assessed by the committee: Cook & Co.'s provision of services other than the executive and non-employee director compensation matters; the amount of fees received from the Company by Cook & Co. as a percentage of the total revenue of Cook & Co.; the policies and procedures of Cook & Co. that are designed to prevent conflicts of interest; the extent of any business or personal relationships with any member of the committee or any executive officer of the Company or the Bank; and any ownership of the Company's stock by individuals on the consulting team employed by Cook & Co. After considering these and other factors in their totality, no conflicts of interest with respect to Cook & Co.'s advice were identified by the Board or the Human Resources Committee of the Company.

#### **Compensation Principles and Factors**

**Business Plan Objectives.** The Boards of Directors of the Company and the Bank periodically conduct a review of current and anticipated business conditions in the context of the Company's and the Bank's financial and competitive position. The review period typically includes at least the previous two fiscal years and up to two years prospectively. In connection with this review, management submits a Business Plan to the Boards of Directors of the Company and the Bank that proposes strategic, financial and management objectives for the period covered, using multiple scenarios in response to a variety of stated assumptions. The Boards of Directors then evaluate the proposed Business Plan, and modify its provisions to the extent they

deem appropriate. The Business Plan is updated by management and the Boards of Directors periodically throughout the year to respond to changing circumstances and conditions. The Business Plan provides a basis for evaluating the future progress of the organization, including all appropriate strategic alternatives, and management's performance.

For 2017, the Human Resources Committees of the Company and the Bank considered the Company's and the Bank's performance within the context of the 2017 business plan and management's overall performance, weighing numerous factors within and outside of management's control.

**Corporate Performance and Industry Comparison.** In establishing named executive officer compensation, the Human Resources Committees periodically evaluate the Company's and the Bank's performance compared to management's and the Boards of Directors' overall goals and business plan objectives as well as to other financial institutions. The Human Resources Committees believe that using the respective performance factors of the Company and the Bank in determining named executive officer compensation levels is a useful tool for aligning the executive officers' interests with those of the stockholders of the Company. With that in mind, the Human Resources Committees focus on the respective overall performance of the Company and the Bank relative to the prior calendar year and also consider the performance of insured depository institutions in the Chicago MSA, immediately adjacent MSA or the State of Illinois. As part of the evaluation and review, the Human Resources Committees also take into account the manner in which various subjective issues, such as changes in competition, regulatory standards, and general and local economic conditions (including unemployment rates and commodities prices and adverse conditions in housing and real estate markets) may have affected performance.

For purposes of comparative analysis in assessing corporate performance, the Company generally considers commercial banks and savings institutions of similar asset size, capital ratios, and/or geography. Given the ever-changing landscape within the banking industry, there is no specifically defined group of companies that is utilized for this analysis. The group of comparative financial institutions used in 2017 to assess overall performance consisted of publicly-held financial institutions located in the Chicago MSA, immediately adjacent MSA or the State of Illinois with assets of \$2.0 billion to \$4.0 billion. The local financial institutions that were considered in 2017 included Old Second Bancorp (OSBC) and Byline Bancorp (BY). A broader group consisting of these publicly-held institutions and a number of privately-held local financial institutions was used to evaluate the improvements that occurred in the Company's earnings, loan portfolio composition and asset quality performance metrics.

The Boards of Directors of the Company and the Bank believe that industry comparison is a useful tool for assessing business performance, staying competitive in the marketplace and attracting and retaining qualified executives. While the Human Resources Committees believe that it is prudent to use industry comparison data in determining compensation practices, they do not establish empirical parameters or benchmarks for using this data. Rather, where necessary, the Human Resources Committee of the Bank uses industry comparison data to confirm that executive compensation is reasonable relative to competing organizations.

**Performance Reviews and Role of Executives in Committee Meetings.** Management reports to the Boards of Directors of the Company and the Bank at least annually on its progress in achieving the strategic, financial and management objectives established by the business plan. The Boards of Directors of the Company and the Bank then consider the overall performance of the Company and the Bank and the named executive officers in the context of these objectives, weighing numerous factors and conditions within and outside of management's control. In establishing Bank-level base salaries, incentive compensation and discretionary bonus awards, the Human Resources Committee of the Bank reviews current and proposed compensation levels for the Chief Executive Officer and the other Named Executive Officers. The Human Resources Committee of the Company has historically acted on the recommendations made by the Human Resources Committee of grants or awards previously made under the 2006 Equity Incentive Plan (the "2006 EIP"); however, as of April 27, 2018, no grants or awards were outstanding pursuant to the 2006 EIP, which expired in 2016.

The Boards of Directors and the Human Resources Committees exclude the Chief Executive Officer and all other Named Executive Officers from their discussions and formal meetings concerning their compensation, except to receive the results of the decisions made and other relevant information.

*Information Resources and Role of Compensation Consultants.* In reviewing current and proposed compensation levels for Named Executive Officers, the Human Resources Committees consider the organizational structure and business performance of the Company and the Bank, external information from public sources on industry and competitor business performance and compensation practices and levels and other information it deems relevant to its responsibilities. The Human Resources Committees of the Company and the Bank continued to have access to their own outside counsel and a compensation consultant during 2017. The Human Resources Committee of the Company engaged Cook & Co. to assist in the preparation of the compensation aspects of reports filed with the SEC and to be available for consultations with outside counsel. As part of its

work, Cook & Co. conducted an analysis covering total annual compensation and equity incentives for the position of Chief Executive Officer, Chief Financial Officer and Non-Employee Directors.

Alignment of Risk and Performance-Based Compensation. The Code of Business Conduct for the Company and its subsidiary, BankFinancial NA, include provisions for the recovery (also known as "clawback") of performance-based incentive compensation awarded in or after 2018 in certain situations involving a restatement of financial reporting for a period up to three (3) years from the date the restated financial statements are first filed with the U.S. Securities and Exchange Commission. In addition, incentive compensation plans adopted by the Company's subsidiary, BankFinancial NA, that are directly related to the volumes and pricing of extensions of credit provide for the exclusion or deferral of incentive-based compensation based on either the inherent risk of the extension of credit or the risk rating assigned to the credit by a committee independent of the loan origination process.

#### **Components of Executive Compensation**

*General.* All Named Executive Officers of the Company, including the Chief Executive Officer, are currently executive officers of the Bank. The compensation that the Bank pays to its Named Executive Officers, however, is taken into account in establishing the intercompany expense allocations that the Company pays to the Bank. In connection with its mutual-to-stock conversion in 2005, the Bank also established a tax-qualified employee stock ownership plan ("ESOP"), and Named Executive Officers were eligible to participate in the ESOP subject to vesting and other requirements and limitations applicable to all participants generally. On March 29, 2017, the ESOP was terminated and the ESOP fully repaid the loan it obtained from the Company in 2005 to acquire shares of the Company's common stock in the Company's mutual-to-stock conversion.

The Equity Incentive Plan adopted by the Company's shareholders in 2006 expired in 2016. There were no grants of restricted shares, stock options or other forms of equity-based compensation outstanding as of April 27, 2018. Accordingly, there are no longer any components of executive compensation related to equity compensation, other than ownership of shares in the Company's 401(k) Plan or shares held pursuant to the Company's Share Ownership guidelines. Therefore, the Company's policies concerning equity risk mitigation, equity performance conditions or the vesting of equity awards on a change in control of the Company or the Bank are no longer applicable.

**Base Salary.** Generally, base salary levels are established based on job descriptions and responsibilities, either temporary or permanent in nature (including any revisions or proposed revisions thereto), competitive conditions and general economic trends in the context of the Bank's financial and franchise condition, and performance. A discussion of changes in base salaries for each named executive officer is included under "Conclusions for the Year Ended December 31, 2017." The base salaries of the named executive officers for 2018 are as follows:

Name	Position	2018 Base Salary
F. Morgan Gasior	Chairman of the Board, Chief Executive Officer and President	\$450,000
Paul A. Cloutier	Executive Vice President and Chief Financial Officer	\$290,682
John G. Manos	Commercial Real Estate Lending President - Bank	\$251,143
William J. Deutsch, Jr.	National Commercial Leasing President - Bank	\$232,943
James J. Brennan	Executive Vice President, Corporate Secretary and General Counsel	\$173,913

*Cash Incentive Plan Compensation.* The Bank maintains numerous cash incentive compensation plans at the Divisional or Departmental level. Each plan aligns incentive compensation with the applicable Business Plan objectives for a particular Division or Department. The Bank's Human Resources Committee approves each Divisional or Departmental cash incentive compensation plan for a calendar year. At the conclusion of the calendar year, the Bank's Human Resources Committee reviews the proposed awards pursuant to each Divisional or Departmental plan. Cash incentive plan compensation for the Chief Executive Officer and the Chief Financial Officer reflects the relative achievement of the strategic, financial and management objectives established by the Business Plan, management's responses to unforeseen circumstances or conditions that materially differ from those originally assumed, and the individual performance factors established for each individual. Historically, the Bank prepared performance- and risk-based incentive compensation matrices for the Chief Executive Officer and the Chief Financial Officer. Taken together, these matrices incorporated direct relationships of certain key risk exposures and performance elements for the Company. Information with respect to these plans or matrices for the Chief Executive Officer and the Chief Financial Officer is included in "Conclusions for the Year Ended December 31, 2017."

**Discretionary Cash Bonus.** The Bank may award discretionary cash bonus payments to associates and officers based on job performance consistent with a high level of individual execution of assigned responsibilities or special projects for a portion of a calendar year, a full calendar year or over a period of years. The Bank's Human Resources Committee approves all discretionary cash bonus payments for all officers at the level of Vice President or higher. No empirical mathematical formula was used to determine the amount of the discretionary cash bonus payments. The awards of discretionary cash bonus payments for the named executive officers are discussed in "Conclusions for the Year Ended December 31, 2017."

*Equity Incentive Plan Compensation.* The 2006 Equity Incentive Plan expired in 2016. As of December 31, 2017, there was one performance-based equity award outstanding, which was eligible to be earned if predefined annual performance goals were achieved in 2017. The Human Resources Committee approved the achievement of performance that resulted in 694 shares being vested and 246 shares being forfeited. As of April 27, 2018, there were no outstanding awards or grants of restricted shares, stock options or other forms of equity-based compensation outstanding.

*Share Ownership Guidelines.* In the absence of difficult personal circumstances, the Human Resources Committee of the Company encourages the Chief Executive Officer and the other Named Executive Officers of the Company to acquire with their own funds and hold a position in Company shares equal to 100% of the executive's three-year average annual cash compensation. At December 31, 2017, all of the Company's named executive officers met all elements of the Human Resources Committee of the Company's share ownership guidelines.

**Prohibited Transactions Involving Shares Issued By BankFinancial Corporation.** The Insider Trading Policy for the Company and its subsidiary, BankFinancial NA, includes provisions prohibiting directors, officers and employees from purchasing shares of common stock issued by the Company in a margin account, or pledging such shares as collateral for a loan. In addition, the Insider Trading Policy prohibits the purchase or sale of financial instruments or otherwise conducting transactions designed to, or that may reasonably be expected to have the effect of hedging or offsetting a decrease in the market value of any securities issued by the Company without the prior written consent of the Company's Corporate Governance and Nominating Committee.

**401(k)** *Plan.* The Company has a tax-qualified defined contribution retirement plan covering all of its eligible employees. Employees are eligible to participate in the plan after attainment of age 21 and completion of six months of service. The Company provides a match of \$0.50 on each \$1.00 of contribution up to 6% of eligible compensation. The Company could also contribute an additional amount annually at the discretion of the Board of Directors of the Bank. Contributions totaling \$328,000, excluding forfeitures, were made to the 401(k) plan for 2017. All reasonable administrative expenses incurred by the Plan were paid by the Plan.

*Employee Stock Ownership Plan and Trust.* On March 29, 2017, the BankFinancial NA Employee Stock Ownership Plan was terminated and the ESOP repaid all amounts owing under the ESOP's Term Loan Agreement with the Company (the "Share Acquisition Loan"). The ESOP repaid the Share Acquisition Loan by transferring 753,490 unallocated shares of the Company's common stock to the Company in exchange for the full satisfaction of the Share Acquisition Loan, using the valuation method provided for in the ESOP. A total of 78,362 unallocated shares remained in the ESOP after the Share Acquisition Loan was repaid, and these shares will be allocated based on the account balances of eligible ESOP participants who were actively employed by the Bank as of March 29, 2017. These transactions resulted in the recording of one-time, non-cash, non-tax deductible equity compensation expense of \$1.1 million in the first quarter of 2017. The Share Acquisition Loan had an outstanding principal balance of zero at March 31, 2017. Distribution will be made in the second quarter of 2018.

All Other Compensation and Perquisites. To the extent applicable, the Human Resources Committees of the Company and the Bank review and monitor the level of other compensation and perquisites provided by the Company or the Bank, respectively, to the named executive officers in the context of current business operations and general market practices. Excluding the effects of the Bank's contributions for the health, vacation, 401(k) and ESOP benefits available to all full-time employees and the Bank's reimbursement of the after-tax premium costs for disability insurance coverages, the Human Resources Committees of the Company and the Bank continue to believe that other compensation and perquisites generally should not exceed 10% of each named executive officer's total annual cash compensation. As of December 31, 2017, the compensation practices of the Company and the Bank with respect to other compensation and perquisites met this standard.

# Conclusions for Year Ended December 31, 2017

*Executive Summary.* The following is a summary of the compensation decisions the Human Resources Committees made with respect to the named executive officers for 2017 and 2018:

- earned 2017 cash incentive compensation payments were awarded to the Chief Executive Officer, the Chief Financial Officer, the Commercial Real Estate Lending President, the National Commercial Leasing President and a discretionary cash bonus was awarded to the Executive Vice President -Corporate Secretary and General Counsel.
- the base salaries of the named executive officers increased 2.0% in April 2018, except for the base salary of the Chief Executive Officer, which increased by 9.0%. In March 2017, the base salaries of the named executive officers increased by 1.5%, except the base salary for the Chief Executive Officer remained unchanged. In July 2017, Mr. Brennan reduced his full-time work schedule, and in return, Mr. Brennan consented to a 50% reduction in his base compensation.

**Review of Chief Executive Officer.** The Human Resources Committee of the Bank met outside the presence of management to review the Chief Executive Officer's performance in the context of the approved 2017 Business Plan, and the extent to which established Business Plan objectives were realized during 2017. The Human Resources Committee of the Bank also evaluated the overall state of the Bank's franchise and strategic position, capabilities and direction consistent with the Chief Executive Officer's execution of his leadership and planning responsibilities. The Human Resources Committee of the Bank conducted an evaluation of Mr. Gasior's 2017 performance and 2018 base compensation. The Human Resources Committee of the Bank reviewed historical performance standards first adopted in 2009, evaluated industry compensation information of publicly-traded financial institutions located in the Chicago MSA, immediately adjacent MSA or the State of Illinois with assets of \$2.0 billion to \$4.0 billion, and evaluated the 2017 performance award percentages compared to the historical performance standards. Based on the factors noted above, the Board of Directors of the Bank, with Mr. Gasior not participating, ratified the actions of the Human Resources Committee of the Bank with respect to the Chief Executive Officer and approved a 33.5% cash incentive payment based on the achievement of the 2017 Business Plan objectives as set forth in the matrix below, and a 9.0% increase to base compensation based on the industry comparative data and the history of Mr. Gasior's base compensation since 2009.

The matrix used by the Human Resources Committee of the Bank with respect to the Chief Executive Officer is as follows:

Component	Weight	2017 Performance Results	2017 Percentage Results	2017 Percentage Awarded	2017 Maximum Percentage
Core Earnings Per Share <sup>(1)</sup>	25%	Met	20.00%	20.00%	50%
Internal Controls	25 M		20.00	20.00	50
Asset Quality <sup>(2)</sup>	25	Significantly Exceeded	50.00	50.00	50
Marketing & Business Development	15	Significantly Exceeded	50.00	50.00	50
Leadership & Planning	10	Exceeded	35.00	35.00	50
Composite	100%	Exceeded	<b>33.50%</b> (3)	<b>33.50%</b> (4)	<b>50%</b> <sup>(5)</sup>

(1) See the information provided in the Core Earnings table on the following page.

(2) The Human Resource Committee's of the Bank review was based on information provided in our audited financial statements; however, such results were reviewed generally but were not compared to predetermined numerical criteria.

(3) Represents the percentage of base salary earned as cash incentive compensation.

(4) Represents the percentage of base salary paid as cash incentive compensation.

(5) Represents the maximum percentage of base salary available as cash incentive compensation.

The Core Earnings target and the actual results for the year ended December 31, 2017, are set forth in the table below.

Category	201	7 Performance	2017 Plan		
Earnings Per Share					
Earnings Per Share	\$	0.49	\$ 0.61		
Core Earnings Per Share <sup>(1)</sup>	\$	0.64	\$ 0.64		

(1) Core Earnings per share is calculated excluding equity-based compensation expense, other real estate owned related income and expense items and nonperforming asset management expenses from noninterest expense. Management believes that by these measures better reflect our adjusted operating performance.

*Review of the Chief Financial Officer.* The Human Resources Committee of the Bank met outside the presence of management to review the performance of the Chief Financial Officer. The Human Resources Committee of the Bank noted that the Chief Executive Officer had provided it with an assessment of the performance of the Chief Financial Officer, which included a review of the historical performance standards first adopted in 2009, an evaluation of industry compensation data of publicly-traded institutions located in the Chicago MSA, immediately adjacent MSA, or the State of Illinois with assets of \$2.0 billion and \$4.0 billion and an evaluation of 2017 performance compared to the historical standards. The Human Resources Committee noted that the Bank achieved strong results in its regulatory examinations and independent reviews relating to Asset-Liability Management. In addition, the Chief Financial Officer provided core decision support analysis to the Chief Executive Officer and the Company's Board of Directors with respect to the payment of dividends, the Company's Share Repurchase Program, the evaluation of two potential acquisitions of smaller financial institutions, and the tracking of corporate and industry performance for Business Plan and strategic planning purposes. Because the members of the Bank determined that it had a strong basis to make an evaluation of the Chief Financial Officer throughout the year, the Human Resources Committee of the Bank determined that it had a strong basis to make an evaluation of the Chief Financial Officer independent of the Chief Executive Officer's conclusions and recommendations. Based on the factors noted above, the Human Resources Committee of the Bank approved an 11.875% cash incentive compensation payment to the Chief Financial Officer indicated by the 2017 matrix result.

The Human Resources Committee of the Bank also approved a standard base compensation increase of 2.0% for the Chief Financial Officer. The Board of Directors of the Bank, with Mr. Gasior not participating, ratified the actions of the Human Resources Committee of the Bank with respect to the Chief Financial Officer.

The matrix utilized by the Human Resources Committee of the Bank with respect to the Chief Financial Officer is as follows:

Component	Weight	2017 Performance Results	2017 Percentage Results	2017 Percentage Awarded	2017 Maximum Percentage
Core Earnings Per Share <sup>(1)</sup>	5%	Met	10.00%	10.00%	20%
Internal Controls	25	Met/Exceeded	12.50	12.50	20
Asset Quality (Securities) <sup>(2)</sup>	30	Met/Exceeded	12.50	12.50	20
Liquidity & Interest Rate Risk	30	Met	10.00	10.00	20
Leadership & Planning	10	Exceeded	15.00	15.00	20
Composite	100%	Met/Exceeded	<b>11.88%</b> (3)	<b>11.88%</b> (4)	<b>20%</b> <sup>(5)</sup>

(1) See the information provided in the Core Earnings table above.

(2) The Human Resource Committee's of the Bank review was based on information provided in our audited financial statements; however, such results were reviewed generally but were not compared to predetermined numerical criteria.

(3) Represents the percentage of base salary earned as cash incentive compensation.

(4) Represents the percentage of base salary paid as cash incentive compensation.

(5) Represents the maximum percentage of base salary available as cash incentive compensation.

The Core Earnings target and the actual results for the year ended December 31, 2017, are set forth in the table above in the Review of the Chief Executive Officer.

**Review of Commercial Real Estate Lending President.** The Human Resources Committee of the Bank met outside the presence of management to review the performance of the Bank's Commercial Real Estate Lending President. The Human Resources Committee of the Bank noted that the Chief Executive Officer had assessed the performance of the Commercial Real Estate Lending President and the applicable cash incentive compensation payment based on the results of the Bank's 2017

Commercial Real Estate Lending President Incentive Compensation Plan. The Commercial Real Estate Lending President Incentive Compensation Plan rewards successes in achieving the Business Plan objectives in terms of loan originations, yields and asset quality of the Bank's commercial real estate portfolio. The Commercial Real Estate Division achieved 94% of its overall portfolio balance target for multi-family loans and commercial real estate loans; however, the overall portfolio yield was approximately 6% lower than the overall portfolio target yield. Based on the relative achievements within the Apartment and Commercial Real Estate portfolios, pursuant to the 2017 Commercial Real Estate Incentive Compensation Plan, the Human Resources Committee of the Bank approved a \$96,249 cash incentive compensation payment to the Commercial Real Estate Lending President for 2017. The Commercial Real Estate Incentive Plan includes a provision for deferral of certain amounts payable under the plan for up to two years pursuant to the Bank's risk management controls with respect to incentive compensation for risk-taking activities. If the obligations are not met, then the deferred amounts will be forfeited; however, the 2017 results did not require a deferral of payments under the plan. The Human Resources Committee of the Bank also approved a standard base compensation increase of 2.0% for the Commercial Real Estate Lending President. The Board of Directors of the Bank, with Mr. Gasior not participating, ratified the actions of the Human Resources Committee of the Bank with respect to the Commercial Real Estate Lending President.

Review of National Commercial Leasing President. The Human Resources Committee of the Bank met outside the presence of management to review the performance of the National Commercial Leasing President. The Human Resources Committee of the Bank noted that the Chief Executive Officer had assessed the performance of the National Commercial Leasing President and the applicable cash and equity incentive compensation based on the results of the 2017 National Commercial Leasing President Incentive Compensation Plan and the remaining unvested performance-based equity award outstanding under the 2006 Equity Incentive Plan. The Bank's National Commercial Leasing President Incentive Compensation Plan rewards successes in growing the commercial lease portfolio, the lessor credit portfolio, and non-interest income based on Business Plan projections and underwriting standards. The National Commercial Leasing President, with the concurrence of the Chief Executive Officer, projected the Business Plan results based on numerous factors including the prior year's volume funded and average outstanding, the allocation of relative credit risk between investment grade and other leases, the relative volume of discounted lease originations, the average outstanding balance of commercial loans to independent equity lessors, the yield achieved on lease and loan originations, the asset quality of the portfolio, current economic and projected market conditions, lease and loan repayments and other factors. The National Commercial Leasing Division achieved 87% of the overall portfolio balance target at December 31, 2017; however, the relative credit risk composition of discounted lease originations resulted in a lower yield than the overall portfolio balance target yield by approximately 3%. Based on the relative achievements within the Discounted Lease and Lessor Commercial Credit portfolios pursuant to the 2017 National Commercial Leasing Incentive Compensation Plan, the Human Resources Committee of the Bank approved a \$104,368 cash incentive compensation payment to the National Commercial Leasing President for 2017. The Committee's approval includes \$1,021 earned under the incentive compensation plan but deferred for up to two years pursuant to the Bank's risk management controls with respect to incentive compensation for risk-taking activities. If the obligations are not met, then the deferred amounts will be forfeited. The Human Resources Committee of the Bank also approved a standard base compensation increase of 2.0% for the National Commercial Leasing President. The Board of Directors of the Bank, with Mr. Gasior not participating, ratified the actions of the Human Resources Committee of the Bank with respect to the National Commercial Leasing President.

**Review of Executive Vice President - Corporate Secretary and General Counsel.** The Human Resources Committee of the Bank met outside the presence of management to review the performance of the Executive Vice President - Corporate Secretary and General Counsel. The Human Resources Committee of the Bank noted that the Chief Executive Officer had assessed the performance of the Executive Vice President - Corporate Secretary and General Counsel. The Chief Executive Officer recommended that a discretionary cash bonus of \$50,000 be paid to the Executive Vice President - Corporate Secretary and General Counsel for the year ended December 31, 2017, based on his successful execution of certain strategic initiatives as well as successful litigation management strategies that contributed to material improvements in asset quality performance.

Because the members of the Board of Directors of the Bank have had considerable interaction with the Executive Vice President - Corporate Secretary and General Counsel throughout the year, the Human Resources Committee of the Bank determined that it had a strong basis to make an evaluation of the executive officer independent of the Chief Executive Officer's conclusions and recommendations. The Human Resources Committee of the Bank concurred with the Chief Executive Officer's conclusions and recommendations. The Human Resources Committee of the Bank also approved a standard increase to base compensation of 2.0% for the Executive Vice President - Corporate Secretary and General Counsel. The Board of Directors of the Bank, with Mr. Gasior not participating, ratified the actions of the Human Resources Committee of the Bank with respect to the Executive Vice President - Corporate Secretary and General Counsel.

# **Reasonableness of Compensation**

After considering all components of the compensation program for the named executive officers, the Human Resources Committee of the Bank has determined that such compensation is reasonable and appropriate.

The cash incentive compensation programs for the Chief Executive Officer, the Chief Financial Officer, the National Commercial Leasing President, and the Commercial Real Estate Lending President include both asset quality and internal control risk measurements. Similar controls exist within the incentive compensation plans for non-executive officers and employees, as applicable. In addition, the measurement and review of the asset quality and internal controls performance are separated from the applicable business operations, including audits by the Internal Audit Division, the Company's independent external audit firm and other third-party independent reviews. Finally, the overall system of internal controls is robust and provides multiple levels of controls to reasonably detect and prevent instances of excessive risk taking within the organization.

## **Tax and Accounting Treatment**

*Section 162(m) of the Internal Revenue Code.* Section 162(m) of the Internal Revenue Code limits the tax deduction to \$1 million for compensation paid to certain executive officers of public companies. The limitations on the deductibility of executive compensation imposed under Section 162(m) did not affect the Company during 2017 because the compensation paid to the executive officers in 2017 did not exceed these limitations. The 2006 EIP provided the Human Resources Committee with flexibility to address issues that may arise under Section 162(m), and contained provisions that could be utilized to reduce its potential adverse effects.

*Code Section 409A.* The Human Resources Committees of the Company and of the Bank have monitored regulatory developments under Section 409A of the Internal Revenue Code, which was enacted as part of the American Jobs Creation Act of 2004 and deals with specific tax rules for non-qualified deferred compensation plans. The Company previously revised certain provisions in its employment agreements with the Chief Executive Officer, the other Named Executive Officers and certain other officers to address Section 409A and the final Treasury Regulations under Section 409A. The 2006 EIP also provided flexibility to address issues that may arise under Section 409A, and contained provisions that could be utilized to reduce its potential adverse effects.

**Other Taxation Issues.** The Human Resources Committees of the Company and the Bank believe that, as compensation structures become more complex, the effects of the alternative minimum tax and other taxation issues could affect the net intended effect of the Company's and the Bank's compensation plans. Although no specific action is warranted at this time, the Human Resources Committees of the Company and the Bank intends to monitor the effects of the alternative minimum tax and other taxation issues on the Company and its directors, officers and associates when evaluating various compensation principles, practices and plans.

# **COMPENSATION COMMITTEE REPORT**

We have reviewed and discussed the foregoing Compensation Discussion and Analysis with management. Based on our review and discussion with management, we have recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement and in BankFinancial Corporation's Annual Report on Form 10-K for the year ended December 31, 2017.

This report has been provided and is respectfully submitted by the Human Resources Committee, which acts as the compensation committee:

Glen R. Wherfel, Chairman Cassandra J. Francis John M. Hausmann Thomas F. O'Neill John W. Palmer Terry R. Wells

# **CEO PAY RATIO**

As mandated by the Dodd-Frank Wall Street Reform and Consumer Protection Act, the Securities and Exchange Commission adopted a rule requiring annual disclosure of the annual total compensation for both the median employee and Chief Executive Officer (the "CEO") along with the ratio of the median employee's annual total compensation to the CEO's annual total compensation.

We identified the median employee by obtaining a listing of all employees including active full-time, part time, seasonal, and temporary employees excluding our CEO, Mr. Gasior, as of December 31, 2017, and ranking the employees by income reported on Internal Revenue Service Form W-2 for 2017.

Total compensation for the median employee was determined in the same manner as the "Total Compensation" shown for our CEO in the "Executive Compensation" table below. There were no cost-of-living adjustments, full-time equivalent adjustments, or annualizations in the calculation of these amounts.

In determining the median employee, we included approximately 35 employees who work less than 1,000 hours per year and do not receive the complete line of benefits offered to full-time employees.

Annual Total Compensation of Median Employee \$ 39,446

Annual Total Compensation of Mr. Gasior, CEO \$ 615,124

Ratio of CEO to Median Employee Compensation 15.6

## **EXECUTIVE COMPENSATION**

The following table sets forth information concerning the compensation of the Company's Chief Executive Officer, Chief Financial Officer and the other three most highly compensated executive officers who served in such capacities during 2017:

#### **Summary Compensation Table**

Year		Salary <sup>(1)</sup>		Bonus		Incentive Plan		Option Awards <sup>(3)</sup>		All Other Compen -sation <sup>(4)</sup>	Co	Total mpensation
2017	\$	412,703	\$		\$	138,256	\$	_	\$	64,165	\$	615,124
2016		428,576		—		_		—		59,584		488,160
2015		410,846		—		_		264,000		55,928		730,774
2017	\$	284,011	\$		\$	33,842	\$		\$	63,671	\$	381,524
2016		290,433		15,443		18,250				58,696		382,822
2015		275,377		39,764		15,560		133,820		54,098		518,619
2017	\$	245,379	\$	_	\$	96,249	\$	_	\$	46,103	\$	387,731
2016		250,945		9,703		73,495		_		42,775		376,918
2015		237,920		11,950		77,556		85,167		36,200		448,793
2017	\$	227,596	\$	_	\$	104,368	\$	—	\$	48,452	\$	380,416
2016		229,208		45,730		119,270		_		41,809		436,017
2015		207,547		_		160,000		8,600		37,270		413,417
2017	\$	257,870	\$	50,000	\$	—	\$	_	\$	55,532	\$	363,402
2016		347,551		30,237		_				57,309		435,097
2015		329,511		49,650		_		142,474		55,348		576,983
	2017 2016 2015 2017 2016 2015 2017 2016 2017 2016 2015 2017 2016 2017	2017       \$         2016	2017         \$         412,703           2016         428,576           2015         410,846           2017         \$         284,011           2016         290,433           2015         275,377           2017         \$         245,379           2016         250,945           2015         237,920           2016         229,208           2016         207,547           2017         \$         229,208           2015         207,547           2016         255,870           2016         347,551           2015         329,511	2017         \$         412,703         \$           2016         428,576         410,846           2015         410,846         5           2017         \$         284,011         \$           2016         290,433         5         5           2015         275,377         5         245,379         \$           2016         250,945         5         5         5           2015         237,920         5         2016         229,208         5           2016         229,208         2015         207,547         5         2015         207,547           2017         \$         257,870         \$         2016         347,551         5           2016         329,511         5         329,511         5         5	2017         \$         412,703         \$         —           2016         428,576         —         —           2015         410,846         —         —           2017         \$         284,011         \$         —           2016         290,433         15,443         2015         275,377         39,764           2017         \$         245,379         \$         —         2016         250,945         9,703           2016         250,945         9,703         2015         237,920         11,950           2017         \$         227,596         \$         —         2016         229,208         45,730           2016         229,208         \$         250,904         \$         —           2016         227,596         \$         —         —         2016         207,547         —           2016         207,547         \$         50,000         2016         347,551         30,237           2015         329,511         49,650         \$         \$         \$	Year         Salary (1)         Bonus         Construction           2017         \$         412,703         \$	YearSalary (1)Bonus $C =$ 2017\$412,703\$ $$ \$138,2562016 $-428,576$ $$ $$ $$ 2015410,846 $$ $$ $$ 2017\$284,011\$ $2016-290,433-18,2502016-275,377-39,764-15,5602017$245,379$$	Year         Salary (1)         Bonus         Correr-sation (2)           2017         \$         412,703         \$	Year         Salary (*)         Bonus         Plan         Option           2017         \$         412,703         \$	Incentive PlanOption Awards (3)YearSalary (1)Bonus $C \rightarrow Pan$ Option Awards (3)2017\$412,703\$\$138,256\$\$2016428,576\$2017\$284,011\$\$33,842\$\$2016290,433\$\$33,842\$\$2016290,43315,44318,250\$2016275,37739,76415,560133,820\$2017\$245,379\$\$96,249\$2016250,945\$9,70373,495-\$\$2017\$227,596\$\$104,368\$\$2017\$227,596\$\$119,270\$2016229,20845,730119,270\$\$\$2017\$257,870\$50,000\$\$\$\$2017\$257,870\$50,000\$\$\$\$\$2016207,547160,0008,600\$\$2017\$257,870\$50,000\$\$\$<	YearSalary (*)BonusIncentive Plan $Compen-sation (*)$ Option Awards (*)All Other Compen sation (*)2017\$412,703\$ $$ $5$ $5$ $$ $5$ $5$ $$ $5$ <td>Year         Salary ()         Bous         Incentive Plan Compensatione         Option Awards ()         All Other Compen-sation ()         All Other Compen-sation ()         Compen-sation ()           2017         \$         412,703         \$         <math></math>         \$         <math></math> <math></math></td>	Year         Salary ()         Bous         Incentive Plan Compensatione         Option Awards ()         All Other Compen-sation ()         All Other Compen-sation ()         Compen-sation ()           2017         \$         412,703         \$ $$ \$ $$ $$ $$ $$ $$ $$ $$ $$ $$ $$ $$ $$ $$ $$ $$

(1) Amounts shown for 2016 are higher than the annualized base salary levels for the year due to one additional payroll cycle occurring in fiscal 2016.

(2) Mr. Deutsch's 2017 amount includes \$1,021 earned under the cash compensation plan, but deferred for up to two years pursuant to the Bank's risk management controls with respect to incentive compensation and paid if certain lease obligations are met. If the obligations are not met, then the deferred amounts will be forfeited.

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(3) The amount set forth in the "Option Awards" column reflects the aggregate grant date fair value of option awards for the year ended December 31, 2015 in accordance with ASC Topic 718. The assumptions used in calculating these amounts are set forth in Note 15 to our Financial Statements for the year ended December 31, 2015 in our Annual Report on Form 10-K.
 (4) All other compensation for the named executive officers during fiscal 2017 is summarized below:

401(k) Match ESOP Perquisites(i) Insurance<sup>(ii)</sup> Tax Reimbursement(iii) Contribution(iv) Total Name F. Morgan Gasior \$ \$ 2,369 \$ \$ 6,837 \$ 34,257 \$ 19,200 1,502 64,165 \$ \$ \$ \$ \$ \$ Paul A. Cloutier 18.600 1.661 1,053 8,100 34,257 63,671 \$ \$ John G. Manos \$ 2,478 \$ 1,448 918 \$ 8,100 \$ 33,159 46,103 \$ William J. Deutsch, Jr. 6,000 \$ 1,351 \$ 857 \$ 6,750 \$ 33,494 \$ 48,452 James J. Brennan \$ 14,259 \$ 1,577 \$ 994 \$ \$ 34,257 \$ 55,532 4.445

(i) Includes use of an automobile or an automobile allowance, and in the case of Messrs. Gasior, Cloutier and Brennan, club dues.

ii) Consists of premiums paid by the Company during the fiscal year with respect to additional short- and long-term disability insurance for each named executive officer. Certain amounts were paid by the executive and reimbursed by the Company under employment agreement provisions that reduce, on a dollar-for-dollar basis, the Bank's obligations under such executive's employment agreement in the event of the executive's death or disability by the amount of insurance proceeds received by the executive's named beneficiary.

(iii) Reflects reimbursement for income and employment taxes incurred by the executive as a result of the insurance premiums paid by the executive and reimbursed by the Company. See note (ii) above and discussion below for additional information.

(iv) Includes the Bank's contribution to the executive's ESOP account plus any amounts reallocated as a result of forfeitures by terminated ESOP participants. The ESOP was terminated on March 29, 2017.

#### **Grants of Plan-Based Awards**

The following table sets forth for the year ended December 31, 2017 certain information as to grants of plan-based awards for the Chief Executive Officer and the other Named Executive Officers under the terms of any applicable cash incentive compensation plans or the 2006 EIP. For the year ended December 31, 2017, cash payments were paid in April 2018 in the amounts listed in the "Summary Compensation Table."

Estimated Future/Possible Payouts Under Non-Equity Incentive Plan Awards

		tive Plan Awar	Awards				
Name		Th	reshold (\$)		Target (\$)		Maximum (\$)
F. Morgan Gasior	(1)	\$	_	\$	206,352	\$	206,352
Paul A. Cloutier	(1)	\$	—	\$	56,997	\$	56,997
John G. Manos	(2)	\$	—	\$	123,110	\$	123,110
William J. Deutsch, Jr.	(3)	\$	—	\$	165,000	\$	165,000
James J. Brennan	(4)	\$	_	\$		\$	

(1) Messrs. Gasior and Cloutier are eligible to receive a cash incentive plan payment of up to 50% and 20% of base salary, respectively, based on the achievement of weighted performance goals. See "Conclusions for Year Ended December 31, 2017 - Review of the Chief Executive Officer" and "Conclusions for Year Ended December 31, 2017 - Review of the Chief Financial Officer" in the Compensation Discussion and Analysis above for additional detail.

(2) Mr. Manos is eligible to receive a cash incentive plan payment of up to 50% of base salary based on the achievement of Business Plan objectives for 2017. Final incentive earned is subject to asset quality adjustments. The target amount provided for Mr. Manos is a representative amount that would be earned under the 2017 plan if fiscal 2017 budgets were achieved with no discretionary adjustment.

(3) Mr. Deutsch is eligible to receive a cash incentive plan payment up to a maximum of \$165,000 based on the achievement of Business Plan objectives for 2017. Final incentive earned is subject to risk-based deferrals and asset quality adjustments. The target amount provided for Mr. Deutsch is a representative amount that would be earned under the plan if fiscal budgets were achieved with no discretionary adjustment.

(4) Mr. Brennan was not eligible for and did not participate in any cash incentive plans during fiscal 2017.

# **Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth information concerning unvested shares of restricted stock at December 31, 2017 held by the individuals named in the summary compensation table:

	Stock Awards							
Name	# of Shares or Units of Stock That Have Not Vested	Market Value of Shares or Units of Stock That Have Not Vested (\$)		Equity Incentive Plan Awards: # of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(1)</sup>	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units, or Other Rights That Have Not Vested (\$) <sup>(2)</sup>			
F. Morgan Gasior		\$		—	\$			
Paul A. Cloutier	—	\$		_	\$	_		
John G. Manos	—	\$	—	_	\$			
William J. Deutsch, Jr.		\$		940	\$	14,420		
James J. Brennan		\$	—	—	\$			

(1) The amount for Mr. Deutsch reflects the remaining unearned shares of a performance-based equity award granted on May 14, 2013, which was eligible to be earned if predefined annual performance goals were achieved prior to a March 31, 2016 final performance determination date. On the final performance determination date, the Human Resources Committee approved the extension of the performance period for this award through December 31, 2017. In April 2018, the Human Resources Committee approved the achievement of performance that resulted in 694 shares being vested and 246 shares being forfeited.

(2) The market value of shares is based on a closing stock price of \$15.34 on December 31, 2017.

#### **Option Exercises and Stock Vested During 2017**

The following table reflects option awards exercised by the named executive officers during 2017. No stock awards vested during 2017.

	Option	ı Awa	ards
Name	# of Shares Acquired on Exercise		lue Realized Upon xercise (\$) <sup>(1)</sup>
F. Morgan Gasior	300,000	\$	718,600
Paul A. Cloutier	151,000	\$	372,630
John G. Manos	95,834	\$	223,293
William J. Deutsch, Jr.	10,000	\$	20,300
James J. Brennan	165,668	\$	337,963

(1) For options, the value realized on exercise is equal to the difference between the market price of the underlying shares at exercise and the exercise price of the options.

#### **Potential Payments upon Termination or Change of Control**

The following table sets forth information concerning potential payments and benefits under the Company's compensation programs and benefit plans to which the Named Executive Officers would be entitled upon a termination of employment as of December 31, 2017. As is more fully described on the following page, the named executive officers entered into employment agreements with the Company and/or the Bank, as applicable (each, an "Employment Agreement"), which provide for payments and benefits to a terminating executive officer following a termination other than for "cause" or by resignation. Except for the payments and benefits provided by the Employment Agreements, all other payments and benefits provided to any Named Executive Officer upon termination of his employment are the same as the payments and benefits provided to other eligible executives of the Bank.

	Potential Payments Upon		Tern	nination by the	Ban	k		Ot	her T	ypes of Termin	ation		
Executive	Termination or Change of Control	For ause	Foi	r Disability (1)		Without Cause (2)	1	By Resignation		For Good Reason (2)		Upon Death (1)	Change of Control (3)
F. Morgan Gasior	Cash payments	\$ —	\$	1,073,330	\$	1,466,345	\$	_	\$	1,466,345	\$	1,073,330	\$ 1,466,345
1. Worgan Gasior	Continued Benefits	—		17,276		21,446		—		21,446		17,276	21,446
Paul A. Cloutier	Cash payments	\$ —	\$	730,576	\$	1,014,548	\$	—	\$	1,014,548	\$	730,576	\$ 1,014,548
ruurn. Glouder	Continued Benefits	—		28,678		35,600		—		35,600		28,678	35,600
John G. Manos	Cash payments	\$ —	\$	692,853	\$	1,101,020	\$	—	\$	1,101,020	\$	692,853	\$ 704,725
	Continued Benefits	—		29,251		36,312		_		36,312		29,251	36,312
	Cash payments Accelerated Equity	\$ —	\$	663,024	\$	663,024	\$	—	\$	663,024	\$	663,024	\$ 663,024
William J. Deutsch, Jr.	Awards			14,420		14,420		—		14,420		14,420	14,420
	Continued Benefits	—		14,752		14,752		_		14,752		14,752	14,752
James J. Brennan	Cash payments	\$ —	\$	456,611	\$	1,109,383	\$	—	\$	1,109,383	\$	456,611	\$ 1,109,383
· · · · · · · · · · · · · · · · · · ·	Continued Benefits	_		_		_		_		_		_	_

(1) For each Named Executive Officer, except Mr. Deutsch, cash payments include an amount equal to the average cash incentive compensation paid during the preceding two years prorated for the year of termination, prorated employer matching 401(k) contribution for the year of termination, and the base salary the executive would have received from the date of termination through the end of his employment period. The cash payments for Mr. Deutsch include a prorated annual cash incentive compensation for the year of termination, prorated employer matching 401(k) contribution for the year of termination, and the base salary the executive would have received from the date of termination through the end of the executive's employment period. The intrinsic value of accelerated equity awards for Mr. Deutsch is based on the closing stock price on December 31, 2017 of \$15.34. Continued benefits reflect the incremental cost of core benefits to the Company during the executive's remaining employment period based on actual cost for 2017, except for Mr. Brennan, whose agreement was amended on July 27, 2017 to exclude continued benefits post-termination. Excludes any reduction in benefits as a result of disability insurance or federal social security disability payments.

(2) For each Named Executive Officer, except Mr. Deutsch, cash payments include an amount equal to the average cash incentive compensation paid during the preceding two years prorated for the year of termination, prorated employer matching 401(k) contribution, and three times the executive's three-year average cash compensation. The cash payments for Mr. Deutsch include a prorated annual cash incentive compensation for the year of termination, prorated employer matching 401(k) contribution for the year of termination, and the base salary the executive would have received from the date of termination through the end of the executive's employment period. The intrinsic value of accelerated equity awards for Mr. Deutsch is based on the closing stock price on December 31, 2017 of \$15.34. Continued benefits reflect the incremental cost of core benefits to the Company during the executive's remaining employment period, and Mr. Brennan, whose agreement was amended on July 27, 2017 to exclude continued benefits post-termination.

(3) The payments reflected in this column assume the executive terminated for good reason in connection solely with a change of control, if applicable. For each Named Executive Officer, except Mr. Deutsch, cash payments include an amount equal to the average cash incentive compensation paid during the preceding two years prorated for the year of termination, prorated employer matching 401(k) contribution, and three times the executive's three-year average cash compensation. The cash payments for Mr. Deutsch include a prorated annual cash incentive compensation for the year of termination, prorated employer matching 401(k) contribution for the year of termination, and the base salary the executive's would have received from the date of termination through the end of the executive's employment period. The intrinsic value of accelerated equity awards for Mr. Deutsch is based on the closing stock price on December 31, 2017 of \$15.34. Continued benefits reflect the incremental cost of core benefits to the Company for 36 months based on the actual cost for 2017, except for Mr. Deutsch, whose continued benefits reflect the incremental cost of core benefits to the Company for 36 months based on the actual cost for 2017, except for Mr. Deutsch, whose continued benefits reflect the incremental cost of core benefits to the Company during the executive's remaining employment period, and Mr. Brennan, whose agreement was amended on July 27, 2017 to exclude continued benefits post-termination. Executive severance benefits for Messrs. Manos and Deutsch are reduced to avoid constituting an "excess parachute payment" under Section 280G of the Internal Revenue Code. Assuming a December 31, 2017 good reason termination upon a change in control, the cash payments reflected above for Mr. Manos has been reduced by \$396,295 to comply with this requirement.

Accrued Pay and Regular Retirement Benefits. The amounts shown in the table above do not include payments and benefits to the extent they are provided on a non-discriminatory basis to salaried employees generally upon termination of employment. These include:

- Accrued but unpaid salary and vacation pay.
- Distributions of plan balances under the Bank's 401(k) plan and its ESOP. See "401(k) Plan" and "Employee Stock Ownership Plan and Trust" for an overview of the 401(k) and the ESOP.

*Employment Agreements.* The Bank's employment agreements with Messrs. Gasior, Cloutier, Manos, Deutsch and Brennan were amended and restated in May 2008, and were amended again in December 2012 principally to ensure compliance with Section 409A of the Internal Revenue Code. In May 2013, the Bank entered into an amended and restated employment agreement with Mr. Deutsch, which was substantially similar to his prior agreement with the exception of a change in term from 24 months to 36 months and a limit on perquisites and post-employment health insurance. In June 2017, the Bank approved amendments to the Bank's existing employment agreements for Messrs. Gasior, Cloutier, Manos, Deutsch and Brennan which included, in part, changing the annual review process completion date from March 31<sup>st</sup> to May 31<sup>st</sup> each calendar year; removing disability and life insurance from the definition of "Core Plans," and making disability and life insurance unavailable as post termination

benefits; clarifying the term "Average Annual Compensation" as used in the employment agreements for Messrs. Gasior, Cloutier, Manos and Brennan; memorializing the cap that has been historically imposed on the dues reimbursement provided to Messrs. Gasior, Cloutier, and Brennan; revising Mr. Gasior's employment agreement to provide that he will have access to health insurance until he qualifies for Medicare provided that he pays the annual premiums at his expense at the COBRA-rate; revising the agreements for Messrs. Cloutier, Manos, and Deutsch to provide for a cash insurance stipend if the Bank's insurer will not allow them to remain in the Bank's health insurance plan after their employment ends or until they become eligible for other group health insurance or Medicare; revising Mr. Brennan's agreement to remove the post-terminated health insurance provision, to permit reductions in Mr. Brennan's base salary with his prior written consent and defining the term "Full-time Employment" and revising the indemnification provision in the employment agreements to provide that indemnification will be made by the Bank under the laws of the State of Maryland, which also govern indemnification by the Company. Each employment agreement has an initial term of 36 months that can be extended each year for an additional year, at the discretion of the Board of Directors.

Under the employment agreements, the Bank will pay the executive officers the base salary as reflected in the Bank's payroll records, subject to discretionary increases by the Board of Directors. The 2018 base salaries for Messrs. Gasior, Cloutier, Manos, Deutsch and Brennan are \$450,000, \$290,682, \$251,143, \$232,943 and \$173,913, respectively. The employment agreements provide that the base salary may be increased but may not be decreased without the executive officer's prior written consent. The employment agreements also provide that the executive officer will receive the use of an automobile or an automobile allowance and in the case of Messrs. Gasior, Cloutier and Brennan, the payment of designated club dues, provided that, in a given year, these payments may not, in the aggregate, exceed 10% of the executive officer's cash compensation. The employment agreements further provide that the executive officer is entitled to participate with other executive officers in cash incentive compensation plans and discretionary cash bonuses, if approved or awarded by the Board, respectively. In addition to base salary, cash incentive compensation plans or discretionary cash bonuses as may be approved by the Board, the employment agreements provide for, among other things, participation in a Section 125 cafeteria plan, group medical, dental, and vision (referred to as the "Core Plans"), disability, and life insurance plans, the 401(k) plan, and other employee and fringe benefits applicable to executive personnel.

During the employment period, each executive officer is provided with a supplemental disability insurance policy that pays 60% of base salary for the remaining term of the agreement in the event the executive officer is terminated due to disability. If an executive officer becomes disabled, his or her base salary will be reduced proportionately by the disability payments made under the disability policy and under the federal social security system. Each executive officer is responsible for paying the premiums but receives an annual allowance in an amount sufficient, on an after-tax basis, to equal the premium payments. In the event of termination of employment due to disability, the executive officer will be entitled to his earned salary, an amount equal to the annual average of any cash incentive compensation and bonus that the executive officer received during the preceding two fiscal years, except for Mr. Deutsch who would receive an amount equal to the cash incentive compensation he would receive during the current year. The executive officer will receive the prorated employer matching 401(k) plan contribution that the executive officer would be entitled to receive for the current year. In addition, the executive officer will be entitled to the base salary the executive officer would have been paid through the date the employment period would have expired if the executive officer's employment had not been sooner terminated due to disability, which will be reduced on a dollar-for-dollar basis by the disability insurance and federal social security disability payments referenced above, and continued coverage under the Core Plans through the date the employment period would have expired, subject to the executive officer's continued payment of the costs and contributions for which he is responsible. After their continued coverage under the core plans expires, Messrs. Cloutier, Manos, and Deutsch will be provided with a cash insurance expense stipend if the Bank's insurer will not allow them to remain in the Bank's health insurance plan after their employment ends or until they become eligible for Medicare coverage or for coverage under another employer's group health plan. Mr. Gasior will have access to health insurance until he qualifies for Medicare provided that he pays the annual insurance premiums at COBRA rates. Mr. Brennan is eligible for Medicare and thus will not be provided with any post-termination health insurance.

In the event the executive officer's employment is terminated due to death, his surviving spouse and minor children, if any, will be entitled to the same coverage under the core plans that the executive officer would have been provided if his employment had terminated due to disability. In addition, the executive officer's estate or trust, as applicable, will be entitled to the base salary the executive officer would have been paid through the date the employment period would have expired if the executive officer's estate, surviving spouse, or minor children with any other compensation or benefits on account of the executive officer's death.

In the event the executive officer's employment is terminated without cause by the Bank, the executive officer will receive his earned salary, prorated incentive compensation, accrued plan contribution, and continued coverage under the Core Plans for 36 months, except for Mr. Deutsch, whose continued coverage would be during the remaining employment period, and Mr. Brennan, who would have no continued coverage due to his eligibility for Medicare. Continued coverage under the Core Plans is subject to the executive officer's payment of costs and contributions for which he or she is responsible. After their continued coverage under the Core Plans expires, Messrs. Cloutier, Manos, and Deutsch will be provided with a cash insurance expense stipend; Mr. Gasior will have access to health insurance until he qualifies for Medicare provided that he pays the annual insurance premiums at COBRA rates. In the event of a termination without cause, the executive would be paid an amount equal to three times the average annual compensation, with the exception of Mr. Deutsch who would be made in a single lump sum (except for Mr. Deutsch, for whom the payment would be made in equal installments), except for payments upon death and payments that exceed certain "safe harbor" provisions of the Internal Revenue Code.

Under the employment agreements, the executive officer may terminate his employment for "Good Reason" by giving notice within 60 days after the event giving rise to the right to terminate employment. Good Reason generally includes (i) the Bank's decision not to re-elect or failure to re-elect the executive officer to his present position; (ii) with the exception of Mr. Deutsch, the Bank's failure to extend the executive officer's employment period on the anniversary date for an additional year; (iii) the relocation of the executive officer's principal place of employment by more than a specified distance; (iv) the reduction in the executive officer's base salary or a material reduction in benefits to which the executive officer is entitled; (v) the liquidation or dissolution of the Bank or the Company; (vi) the Bank's material uncured breach of the employment agreement; and (vii) with the exception of Mr. Deutsch, the occurrence of a "Change of Control" as such term is defined in the 2006 EIP. With respect to Mr. Gasior's employment agreement, "Good Reason" also includes the failure to elect or re-elect him as Chairman of the Board of Directors of the Bank, a change in the composition of the Board of Directors of the Bank, a change in the composition of the Board of Directors of the Bank such that the current directors no longer constitute a majority of the board other than in certain circumstances where the new board is nominated or appointed by the existing board, or a significant reduction in the scope of his duties, powers, privileges, authority or responsibilities. In the event an executive officer's employment is terminated for Good Reason, he will receive the same amounts, the same coverage under the Core Plans and the same health insurance coverage continuation rights that he would have received if his employment had been terminated without cause. An executive officer who terminates his employment by resignation other than due to Good Reason will only be entitled to his earned salary and vacation throug

The executive officer is required under the employment agreement to execute a general release in consideration for any severance amounts. The executive officer also agrees not to compete with the Bank or its affiliates for six months after termination or during the period that severance amounts are paid, if longer. In addition, the executive officer agrees not to solicit the Bank's customers, their business or the Bank's employees for eighteen months, which may be reduced in certain circumstances. Payment of amounts due the executive officers under the employment agreements will generally be made in a single lump sum, or in the case of Mr. Deutsch, in equal installments as described above.

The Board of Directors of the Bank last reviewed the Bank's employment agreements with Messrs. Gasior, Cloutier, Manos, Deutsch and Brennan in 2017 and approved the extension of their terms through May 31, 2020. The reviews are conducted annually and the next review is scheduled to occur in the second quarter of 2018.

In October 2008, the Company entered into employment agreements with Messrs. Gasior, Cloutier and Brennan and amended them in December 2012, principally to ensure compliance with Section 409A of the Internal Revenue Code. In July 2017, the Company further amended their employment agreements. The employment agreements have three-year terms and, except as discussed below, are otherwise substantially similar to the respective employment agreements that these individuals have with the Bank. The Board of Directors of the Company last reviewed the Company's employment agreements with Messrs. Gasior, Cloutier and Brennan in 2017 and approved the extension of their terms through May 31, 2020. The reviews are conducted annually and the next review is scheduled to occur in the second quarter of 2018.

The Company does not separately compensate Messrs. Gasior, Cloutier or Brennan for their services to the Company. Instead, the Bank pays and provides their cash compensation and benefits, and allocates a portion of this expense to the Company pursuant to an intercompany expense sharing arrangement in proportion to the time and services that they provide to the Company. The employment agreements between the Company and Messrs. Gasior, Cloutier and Brennan thus provide that any cash compensation and benefits that become simultaneously due under both their employment agreements with the Company and their employment agreements with the Bank will be subtracted from those due Messrs. Gasior, Cloutier and Brennan under their respective employment agreements with the Company. The payments and benefits that each of Messrs. Gasior, Cloutier and Brennan will receive under his employment agreement with the Company if his employment is terminated without cause, for

Good Reason or due to death or disability are the same as those provided for in their respective employment agreements with the Bank.

The primary material differences between the Company's employment agreements with Messrs. Gasior, Cloutier and Brennan and their respective employment agreements with the Bank are that their employment agreements with the Company provide that, upon the termination of employment based on the occurrence of a Change of Control as that term is defined in the 2006 EIP, (i) the restricted periods applicable to the non-competition and non-solicitation covenants set forth in their respective employment agreements with the Company and their employment agreements with the Bank will be reduced to six months and the scope of the competitive restrictions will be limited to those that existed immediately prior to the Change of Control; and (ii) all obligations that may become due simultaneously under both the Company's employment agreements with Messrs. Gasior, Cloutier and Brennan and their respective employment agreements with the Bank will first be provided under their employment agreements with the Company. The Company employment agreements do not impose a limit on the compensation that would be payable to Messrs. Gasior, Cloutier or Brennan upon the occurrence of a Change of Control to avoid an "excess parachute payment" under Section 280G of the Internal Revenue Code.

#### **Compensation of Directors**

*Directors' Fees.* All directors of the Company, other than Messrs. O'Neill and Palmer, are also directors of the Bank. Except for Mr. Gasior, who receives no fees for serving as a director, committee chairperson or committee member, the directors of the Bank received a Board fee of \$2,000 per month for preparing for and attending meetings of the Board of Directors of the Bank during 2017. Except for the Audit Committee, the Bank did not pay its directors a separate fee during 2017 for serving on board committees. The members of the Audit Committee were paid an Audit Committee fee during 2017 because the Audit Committee is a required entity with separate responsibilities established by applicable laws and regulations. During 2017, the Bank paid an Audit Committee fee of \$1,000 per quarter to Mr. Hausmann (the Chairman of the Audit Committee), and \$800 per quarter to Messrs. Wells and Wherfel (members of the Audit Committee). The Company did not compensate the other members of the Audit Committee due to the Audit Committee fee that they received from the Bank.

The Company did not separately compensate the members of its Board of Directors other than Messrs. O'Neill and Palmer during 2017 for preparing for and attending meetings of the Board of Directors of the Company. Messrs. O'Neill and Palmer were separately compensated for their service as directors of the Company because they are not directors of the Bank. The Company paid Messrs. O'Neill and Palmer a Board fee of \$1,000 per month and also reimbursed Mr. O'Neill for his travel expenses for attending meetings of the Board of Directors of the Company.

The table below provides information on 2017 compensation for directors who served in 2017. Directors receive no perquisites in addition to the scheduled fees paid to each member, except as noted below:

Name	 arned or Paid in Cash (\$)	All Other Compensation <sup>(1)</sup>	Total (\$)
Cassandra J. Francis	\$ 24,000	\$ —	\$ 24,000
John M. Hausmann, C.P.A.	\$ 28,000	\$ —	\$ 28,000
Thomas F. O'Neill	\$ 12,000	\$ 12,360	\$ 24,360
John W. Palmer	\$ 12,000	\$ —	\$ 12,000
Terry R. Wells	\$ 27,200	\$ —	\$ 27,200
Glen R. Wherfel, C.P.A.	\$ 27,200	\$ —	\$ 27,200

(1) The amount for Mr. O'Neill represents the cost of Board-approved chartered air travel for meeting attendance due to a temporary medical condition that limited his mobility.

The Holding Company's and Bank's standard Board and Committee fees remained constant from 2006 until 2018. In 2018, it was determined to reevaluate the fees given the significant changes in business, market and regulatory conditions and expectations since the last review. Accordingly, management obtained updated industry comparison data from Cook & Co. to evaluate market conditions for the purpose of the 2018 Board and Committee fee review.

Based on the roles and responsibilities of the directors, the most recent market information and the overall industry comparative data, it was proposed and approved to increase the Board and Committee fees in April 2018.

Below is a table reflecting the annualized Board and Committee fees.

			Fee	e Effective April
Name	C	Current Fee		2018
Holding Company Director	\$	12,000	\$	18,000
Bank Director <sup>(1)</sup>	\$	24,000	\$	36,000
Audit Committee Chair	\$	4,000	\$	6,000
Audit Committee Member	\$	3,200	\$	4,800

(1) Historically, the directors of the Bank did not receive a separate fee for serving as a director of the Holding Company. Effective April 2018, a director will receive separate fees for serving as a director for the Holding Company and the Bank.

## **Outstanding Non-Employee Director Equity Awards at Fiscal Year-End**

Non-employee directors had no outstanding equity awards as of December 31, 2017.

## ADVISORY VOTE ON EXECUTIVE COMPENSATION

Pursuant to the rules and regulations of the SEC, the compensation of the Chief Executive Officer, Chief Financial Officer and the three other most highly compensated executive officers of the Company and Bank (collectively, the "Named Executive Officers") is described in detail in the "Compensation Discussion and Analysis" and "Executive Compensation" sections of this Proxy Statement, including the compensation tables and the accompanying narrative discussions.

At our 2017 Annual Meeting, we provided stockholders with the opportunity to vote on an advisory, non-binding basis as to the frequency that stockholders would vote on a "say-on-pay" proposal, which gives stockholders the opportunity to endorse or not endorse, on an advisory, non-binding basis, the compensation paid to our Named Executive Officers. In light of the advisory vote of stockholders at our 2017 Annual Meeting, we determined to hold the "say-on-pay" advisory vote on an annual basis until the next frequency vote, which is occurring at the 2023 Annual Meeting. Accordingly, stockholders have the opportunity to vote on an advisory, non-binding resolution at the Annual Meeting to approve the compensation of our Named Executive Officers, as described in this Proxy Statement under "Compensation Discussion and Analysis" and the compensation tables and narrative disclosure.

We are asking you to indicate your support for the compensation of our Named Executive Officers as described in this Proxy Statement. This vote is not intended to address any specific item of executive compensation, but rather the overall compensation of our Named Executive Officers and the compensation policies and practices described in this Proxy Statement.

The "say-on-pay" proposal will be presented at the Annual Meeting in the form of the following resolution:

**"RESOLVED**, that the compensation paid to the Company's Named Executive Officers, as disclosed in this Proxy Statement pursuant to Item 402 of Securities and Exchange Commission Regulation S-K, including the Compensation Discussion and Analysis, compensation tables and narrative discussion, is hereby APPROVED."

# The Board of Directors recommends that the stockholders of the Company vote "FOR" this resolution.

The Board of Directors believes that the Company's compensation policies and procedures appropriately encourage a culture of pay for performance, serve to attract and retain experienced, highly qualified executives who are critical to the Company's long term success, and align the compensation of the Named Executive Officers with the long term interests of the Company and its stockholders. Consistent with these objectives, and as discussed more fully in the "Compensation Discussion and Analysis" section of this Proxy Statement:

- The Chief Executive Officer, Chief Financial Officer, Commercial Real Estate Lending President, National Commercial Leasing President, and Executive Vice President received cash incentive plan payments, and the Corporate Secretary and General Counsel received a discretionary bonus payment for the year ended December 31, 2017.
- Base compensation increased 2.0% for all Named Executive Officers in 2018, except the base salary for Chief Executive Officer Gasior increased by 9.0% from 2017.
- Base compensation increased 1.5% for all Named Executive Officers in 2017, except the base salary for Chief Executive Officer Gasior remained unchanged from 2016.

The approval of this resolution requires the affirmative vote of a majority of the votes cast at the Annual Meeting, without regard to either broker nonvotes or shares as to which the "ABSTAIN" box has been selected on the proxy card. At our 2017 Annual Meeting of Stockholders, over 72% of the advisory votes cast were for the approval of the compensation paid to the Company's Named Executive Officers. The Company received no communications from shareholders concerning our "Say-On-Pay" resolution in 2017. During 2017 and 2018, the Human Resources Committee of the Bank updated and monitored the industry comparative data used for benchmarking the Bank's financial and operating performance, established specific Business Plan performance targets for the named executive officers (other than Mr. Brennan) and measured the actual performance achieved in 2017 compared to the established Business Plan performance targets. For those named executive officers with established Business Plan performance targets, the Human Resources Committee of the Bank did not alter the original Business Plan targets nor approve discretionary bonus payments if the original Business Plan targets were not achieved. In addition, the Boards of Directors of the Company and of the Bank adopted revisions to the Code of Business Conduct and the Insider Trading Policy to include recovery of performance-based compensation related to restatements of financial reports under certain circumstances, and expanded the existing prohibitions on transactions involving shares issued by the Company (known as "anti-hedging" restrictions) to include the holding of shares in margin accounts or the pledging of shares as collateral for loan (known as "anti-pledging" restrictions) as disclosed above.

#### Where no instructions are indicated, validly executed proxies will be voted "FOR" this resolution.

The advisory vote on this resolution will not be binding on the Board of Directors or the Compensation Committee, and will not overrule their prior decisions with respect to the compensation that was paid or awarded to any Named Executive Officer or create or imply any additional fiduciary duty on the Board of Directors or the Human Resources Committee. The Board of Directors and the Human Resource Committee will review the voting results and take them into account when making future decisions on the compensation of the Named Executive Officers, and will periodically review all material elements of the Company's executive compensation program and procedures to ensure that they continue to fulfill their objectives. Stockholders have an opportunity to vote annually on the compensation of the Company's Named Executive Officers.

# COMMUNICATIONS WITH THE BOARD OF DIRECTORS

Any stockholder who wishes to contact the Board of Directors or an individual director may do so by writing to the Board of Directors or the individual director care of, BankFinancial Corporation, 15W060 North Frontage Road, Burr Ridge, Illinois 60527, Attention: James J. Brennan, Secretary. Each communication received will be reviewed by the Secretary and distributed to the Board of Directors or the individual director, as appropriate, depending on the facts and circumstances outlined in the communication. The Secretary may attempt to handle an inquiry directly or forward a communication to another employee of the Company for response. The Secretary also has the authority not to forward a communication to the Board of Directors or an individual director if it is primarily commercial in nature, relates to an improper or irrelevant topic, or is unduly hostile, threatening, illegal or otherwise inappropriate.

## TRANSACTIONS WITH CERTAIN RELATED PERSONS

Neither the Bank nor the Company had any outstanding extensions of credit as of December 31, 2017 to any executive officer or directors or to a related interest of a director or executive officer other than Ms. Francis. The Bank made certain secured real estate loans to Ms. Francis and her spouse prior to Ms. Francis' appointment as a director in 2006, and these loans were considered to be grandfathered from the Bank's practice of not making loans to directors or executive officers. Only one of these loans, a loan secured by a single family residence, is still outstanding. These extensions of credit, including the one outstanding loan, were made in the ordinary course of business on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with persons not related to the Bank, do not involve more than normal risk of collectability or present other unfavorable features, and have not been past due or classified as nonaccrual, restructured or a potential problem loan. The Bank's Professional Responsibility Policy provides that no director or executive officer (as defined by the Bank's Board of Directors) may provide goods or services to the Bank or an affiliate (which includes the Company) unless approved by the disinterested majority of the Board of Directors after full disclosure and it is determined that the arrangement is fair and appropriate. In addition, all transactions between the Bank or its affiliates and a director or executive officer than those afforded to similarly situated customers and vendors.

## STOCKHOLDER PROPOSALS

In order to be eligible for inclusion in the proxy materials for next year's annual meeting of stockholders, any stockholder proposal to take action at such meeting must be received at BankFinancial Corporation's executive office, 15W060 North Frontage Road, Burr Ridge, Illinois 60527, no later than 5:00 P.M., Chicago, Illinois Time, on December 28, 2018. Any such proposals shall be subject to the requirements of the proxy rules adopted under the Securities Exchange Act of 1934, as amended, and the Company's bylaws.

## ADVANCE NOTICE OF BUSINESS TO BE CONDUCTED AT AN ANNUAL MEETING

The Company's bylaws provide an advance notice procedure for certain business, or nominations to the Board of Directors, to be brought before an annual meeting of stockholders. In order for a stockholder to properly bring business before an annual meeting, or to propose a nominee for election to the Board of Directors, the stockholder must give written notice to the Secretary of the Company not earlier than the 150th day nor later than 5:00 P.M., Chicago, Illinois Time, on the 120th day prior to the first anniversary of the date of mailing of the notice for the preceding year's annual meeting; provided, however, that in the event that the date of the annual meeting is advanced or delayed by more than 30 days from the first anniversary of the date of the preceding year's annual meeting, notice by the stockholder to be timely must be so delivered not earlier than the 150th day prior to the date of such annual meeting and not later than 5:00 P.M., Chicago, Illinois Time, on the later of the 120th day prior to the date of such annual meeting and not later than 5:00 P.M., Chicago, Illinois Time, on the later of the 120th day prior to the date of such annual meeting or the tenth day following the day on which public announcement of the date of such meeting is first made. The notice must include:

· As to each individual whom the stockholder proposes to nominate for election or re-election as a director,

- the name, age, business address and residence address of such individual;
- the class, series and number of any shares of stock of BankFinancial Corporation that are beneficially owned by such individual;
- the date such shares were acquired and the investment intent of such acquisition; and
- all other information relating to such individual that is required to be disclosed in solicitations of proxies for election of directors in an election contest (even if an election contest is not involved), or is otherwise required, in each case pursuant to Regulation 14A (or any successor provision) under the Securities Exchange Act of 1934,



as amended, and the rules thereunder (including such individual's written consent to being named in the Proxy Statement as a nominee and to serving as a director if elected);

- As to any other business that the stockholder proposes to bring before the meeting, a description of such business, the reasons for proposing such business at the meeting and any material interest in such business of such stockholder and any "Stockholder Associated Person" (as defined in the Company's bylaws), individually or in the aggregate, including any anticipated benefit to the stockholder and the Stockholder Associated Person therefrom;
- As to the stockholder giving the notice and any Stockholder Associated Person, the class, series and number of all shares of stock of the Company which are owned by such stockholder and by such Stockholder Associated Person, if any, and the nominee holder for, and number of shares owned beneficially but not of record by such stockholder and by any such Stockholder Associated Person;
- As to the stockholder giving the notice and any Stockholder Associated Person described above, the name and address of such stockholder, as they
  appear on the Company's stock ledger and current name and address, if different, and of such Stockholder Associated Person; and
- To the extent known by the stockholder giving the notice, the name and address of any other stockholder supporting the nominee for election or reelection as a director or the proposal of other business on the date of such stockholder's notice.

Nothing in this Proxy Statement shall be deemed to require the Company to include in its Proxy Statement and proxy relating to an annual meeting any stockholder proposal that does not meet all of the requirements for inclusion established by the SEC in effect at the time such proposal is received.

Advance written notice for certain business, or nominations to the Board of Directors, to be brought before the 2019 Annual Meeting of Stockholders must be given to the Company no earlier than November 28, 2018 and no later than 5:00 P.M., Chicago, Illinois Time, on December 28, 2018. If notice is received before November 29, 2018 or after 5:00 P.M., Chicago, Illinois Time, on December 28, 2018, it will not be considered timely, and the Company will not be required to present the matter at the next Annual Meeting of Stockholders.

## **OTHER MATTERS**

The Board of Directors is not aware of any business to come before the Annual Meeting other than the matters described above in the Proxy Statement. However, if any other matters should properly come before the Annual Meeting, it is intended that the holders of the proxies will act as determined by a majority vote of those present and voting.

A COPY OF THE COMPANY'S ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2017 WILL BE FURNISHED WITHOUT CHARGE TO STOCKHOLDERS AS OF THE RECORD DATE UPON WRITTEN REQUEST TO BANKFINANCIAL CORPORATION, 15W060 NORTH FRONTAGE ROAD, BURR RIDGE, ILLINOIS 60527, ATTN: JAMES J. BRENNAN, SECRETARY.

BY ORDER OF THE BOARD OF DIRECTORS

as Kinnan

James J. Brennan Secretary

Burr Ridge, Illinois April 27, 2018



# APPENDIX A BANKFINANCIAL CORPORATION CORPORATE GOVERNANCE AND NOMINATING COMMITTEE OF THE BOARD OF DIRECTORS COMMITTEE CHARTER

(Adopted by the Board of Directors on February 24, 2010)

# I. PURPOSE OF THE COMMITTEE

The Corporate Governance and Nominating Committee shall be directly responsible for recruitment and evaluation of incumbent and new candidates for election to the Board of Directors.

#### II. MEMBERSHIP

The Board shall appoint the members of the Corporate Governance and Nominating Committee annually. All members of the Committee shall be independent of the Company's management and free of any relationship that would compromise their exercise of independent judgment as Committee members. Directors eligible for re-nomination during the current calendar year are not eligible for appointment as members of the Committee for the current year. Each member of the Committee must satisfy all applicable qualification and independence requirements set forth in the rules and regulations of applicable regulatory organizations.

## III. FREQUENCY OF MEETINGS

The Committee shall meet as frequently as necessary but no less than annually. The Committee shall also meet at the request of the Chief Executive Officer or a majority of the Board of Directors. The Board of Directors shall designate a Chairperson of the Committee. The Committee Chairperson shall approve an agenda in advance of each meeting. A majority of the members of the Committee shall constitute a quorum. The Committee shall maintain minutes or other records of its meetings and activities.

The Committee shall, through its Chairperson, report regularly to the Board following the meetings of the Committee, addressing the matters designated by this Charter and such other related matters as the Committee may deem appropriate.

## IV. AUTHORITY

The Committee may conduct or authorize investigations into any matters within its scope of this Charter. The Committee may also take any other action permitted by applicable laws, rules and regulations necessary to accomplish any action authorized by this charter.

The Committee may conduct meetings in executive session with members of the Board of Directors or new candidates (in each case, either individually or jointly) to effect the appropriate environment of communication and coordination for the Company's control environment.

The Committee may request reports from the Chief Executive Officer or General Counsel. The Committee may also retain (and determine the funding for) experts to advise or assist it, including outside counsel, search firms or other advisors, and the Company must provide sufficient funding for any such assistance.

## V. SCOPE OF COMMITTEE RESPONSIBILITIES

The scope of Corporate Governance and Nominating Committee responsibilities is as follows:

# A. Board of Directors Candidate Evaluation

- Determine whether candidates meet the minimum qualifications for election pursuant to the Company's Charter, Section 1.09 of the Company's Bylaws and all applicable laws and regulations to which the Company is subject, including the determination whether an existing or proposed Board member meets all standards of independence established by applicable regulatory organizations;
- Determine whether the background, experience and expertise of any candidate to the Board of Directors is in the long-term interests of stockholders. In its sole discretion, the Committee may consider the current composition of the Board of Directors and its Committees, the number of directors meeting all "independence" standards imposed by applicable regulatory organizations, present and future business activities and plans,

the representation of the diverse communities and geographies served by the Company and any other factors the Committee deems appropriate.

## **B.** Corporate Governance Compliance

- Facilitate and coordinate all meetings of independent directors required by all regulatory organizations. The Committee may appoint one or more independent directors as liaisons to non-independent directors, management or stockholders as it deems appropriate;
- Coordinate and report to the Board of Directors an annual evaluation of the Board's performance;
- Review director compensation and recommend any changes to the Board of Directors;
- Review the suitability of this Charter and the Company's corporate governance practices and recommend any changes to the Board of Directors;
- At least annually, assess any emerging legal or regulatory issues that may have a material effect on the Company's corporate governance policies, practices or reports in the future.

# VI. LEAD DIRECTOR

The Chairperson of the Committee shall serve as the Lead Director of the Board of Directors. The Lead Director will call and preside at all executive sessions or special meetings of the Board's outside, independent directors and provide feedback to the Chief Executive Officer regarding the same; work with the Chairpersons of the other Committees of the Board to ensure coordinated coverage of Board's duties and responsibilities; serve as a supplemental point of contact for Board members and stockholders; serve as a liaison between the Board's outside, independent Directors who are not considered independent under applicable legal standards; coordinate the implementation of this Charter, including the annual Board performance evaluation for herein; and execute such other duties and responsibilities as the Board may establish.

# VII. UNIVERSAL AGENDA ACCESS

Any member of the Board of Directors may place an item on the Agenda for any regular or special meeting of the Board of Directors by notifying the Chief Executive Officer or the Secretary of the same at least three business days before the scheduled date of the meeting.

# VIII. CONCLUSION

The Committee is to serve as an independent and objective party to monitor the Company's corporate governance practices and facilitate the effective governance of the Company based on its evaluation of the composition and conduct of the Board of Directors.

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ADD 1 ADD 2	Instead of mailing your proxy, you may choose one of the voting methods outlined below to vote your proxy.							
ADD 3 ADD 4	VALIDATION DETAILS ARE LOCATED BELOW IN THE TITLE BAR.							
ADD 5 ADD 5	Proxies submitted by the Internet or telephone must be received by 1:00 a.m., Central Time, on June 26, 2018.							
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	Go to www.envisionreports.com/BFIN							
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Corporation

# Proxy — BANKFINANCIAL CORPORATION

# Proxy for Annual Meeting of Stockholders

June 26, 2018

#### THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS OF BANKFINANCIAL CORPORATION.

The person(s) granting this proxy, whose signature(s) appear(s) on the reverse side of this proxy, hereby appoint(s) F. Morgan Gasior, John M. Hausmann, John W. Palmer, and Glen R. Wherfel and each of them, with full power of substitution, acting by a majority of those present and voting, or if only one is present and voting, then that one, to act as attorneys and proxies for the person(s) granting this proxy to vote all shares of common stock of BankFinancial Corporation (the "Company") which the undersigned is entitled to vote at the Annual Meeting of Stockholders of the Company (the "Annual Meeting"), to be held on Tuesday, June 26, 2018 at 11:00 a.m., Chicago, Illinois Time, at the Drake Hotel Oak Brook, 2301 York Road, Oak Brook, Illinois, and any adjournments or postponements thereof, with all the powers the undersigned would possess if present.

THIS PROXY WILL BE VOTED AS DIRECTED, BUT IF NO INSTRUCTIONS ARE SPECIFIED, THIS PROXY WILL BE VOTED "FOR" ALL DIRECTOR NOMINEES LISTED ON THE REVERSE SIDE OF THIS PROXY, "FOR" THE RATIFICATION OF THE ENGAGEMENT OF CROWE HORWATH LLP AS THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM OF THE COMPANY AND "FOR" THE ADVISORY, NON-BINDING RESOLUTION TO APPROVE OUR EXECUTIVE COMPENSATION. THE UNDERSIGNED HEREBY REVOKES ANY PROXY OR PROXIES HERETOFORE GIVEN TO VOTE SUCH SHARES AT SAID MEETING OR AT ANY ADJOURNMENTS OR POSTPONEMENTS THEREOF.

This proxy continues and must be signed on the reverse side.

Thank you for voting.